



# **Consolidated Buy and CHES IT e-mart**

**Information Exchange Forum**

**Session: #3**

**PEO EIS**

**Dorothy Bowen and Al Custis  
Computer Hardware, Enterprise  
Software and Solutions**



# Consolidated Buy and IT e-mart

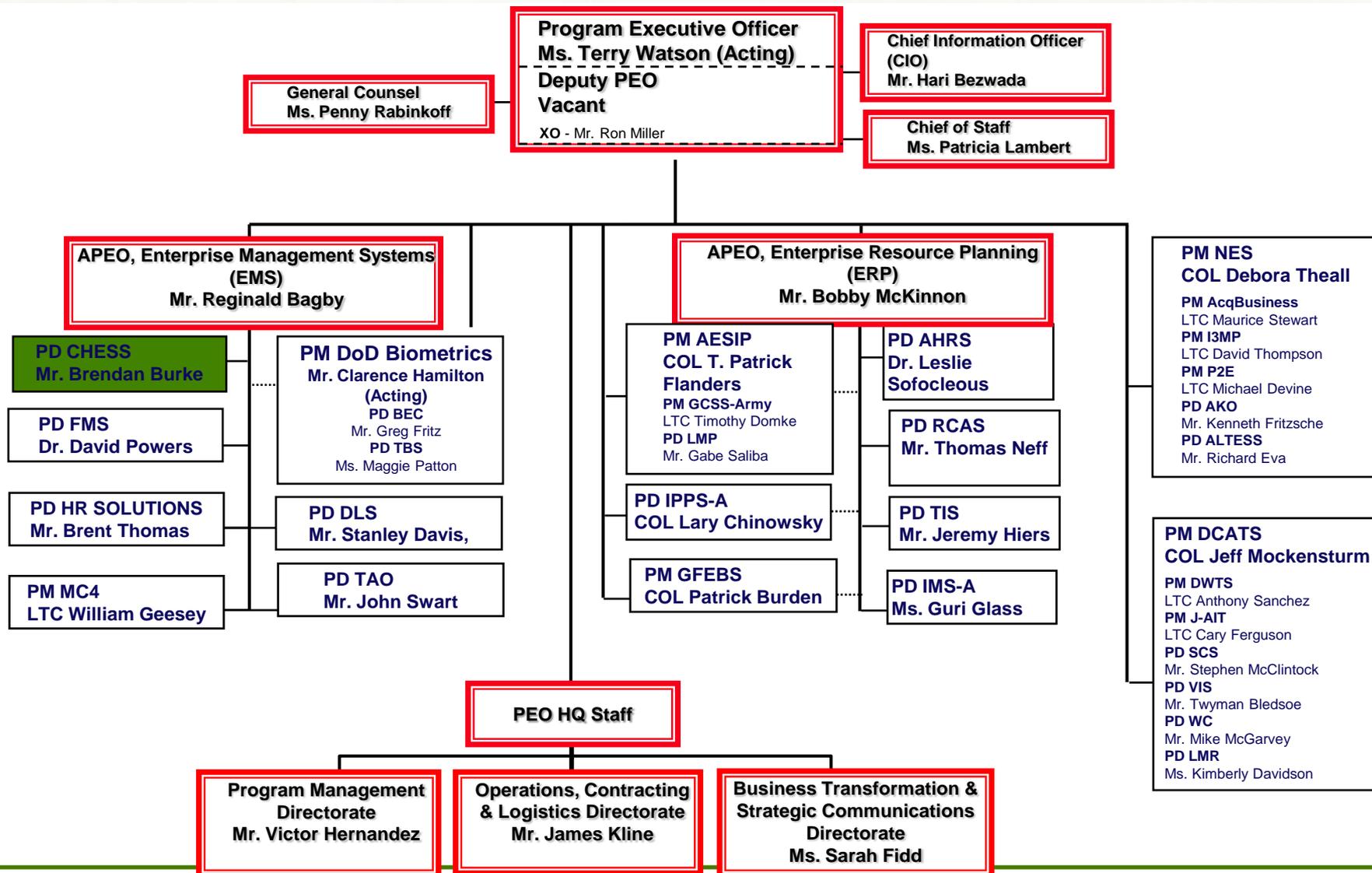


## ★ Agenda

- Consolidated Buy
- Army Desktop Mobile Computing-2
- IT e-mart

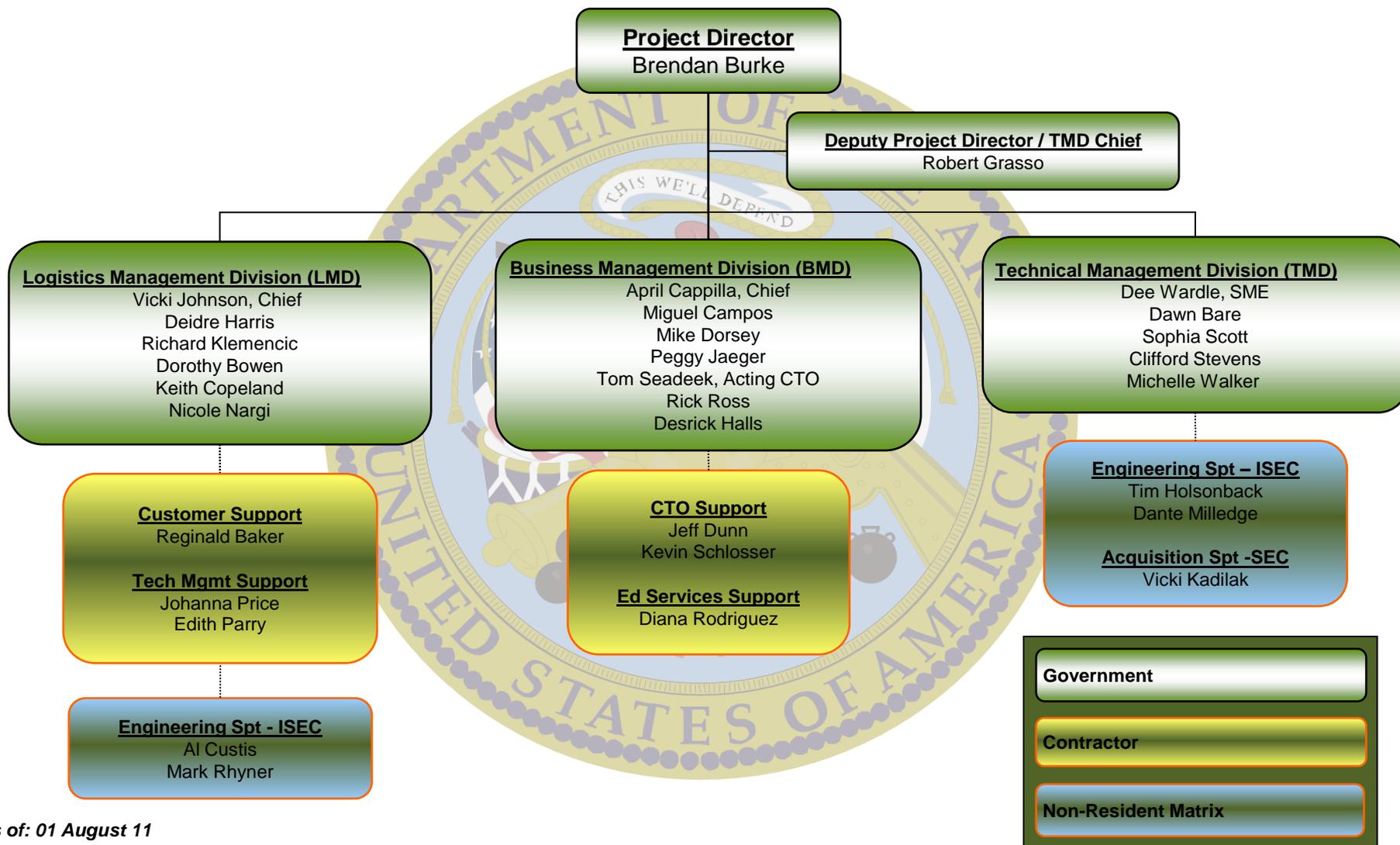


# Program Executive Office Enterprise Information Systems





# CHES Organizational Structure



As of: 01 August 11



# Program Description



## Mission Statement:

Be the Army's Primary Source to support the Warfighter's Information Dominance objectives by developing, implementing and managing commercial Information Technology contracts that provide **enterprise-wide** net-centric hardware, software and services.

## ★ Characteristics / Description:

- Army Desktop and Mobile Computing (ADMC) and Information Technology Enterprise Solutions (ITES) provide commercial IT Hardware & Services
- Enterprise Software Initiative (ESI) agreements generate cost savings and provide asset visibility across the DoD
- Online ordering through CHES's IT e-mart streamlines the IT procurement process

## ★ Added Value:

CHES business processes provide:

- ITES, ADCM, and ESI enterprise level agreements at significant volume level discounts
- GNEC enabled systems & migration strategies IAW Common Operating Environment Architecture
- ★ Compliance with DoD and HQDA policies on Standardization and Interoperability

## ★ Special Features:

- Consolidated Buy: Notebooks and Desktops offered twice per year at rates up to 61% off ADCM-2 contract prices plus an additional 7% off GSA
- ESI: Uses Stock Fund dollars with an approved Business Case Study to fund enterprise volume requirements
- IT e-mart: Establishes IT e-commerce procurement process through AKO channel

### Legend:

AKO: Army Knowledge Online  
 GNEC : Global Network Enterprise Construct  
 GSA: General Services Administration



# ARMY CONSOLIDATED BUY





# Consolidated Buy (CB) 13 and 14 Ordering Period



## ★ Ordering Period

- CB 13 begins  
13 Jun thru 30 Sep 2011
- CB 14 begins  
17 Jan thru 30 Mar 2012





# Army Consolidated Buy (CB) - Desktop and Notebook



## ★ Objective

- Reduce Army costs and standardize the IT Enterprise

## ★ Considerations

- Cost, Technical, OEM Flexibility, Schedule, O&M
- NETCOM Army Enterprise Desktop Standardization

## ★ Contracting Process

- Current CHES IT Contract Holders offer special discounts
- Online Process – IT e-mart
- Customer compares technology, prices, support features
- Decentralized Ordering by Customer's Contracting Activity

## ★ CHES Advantages

- **No CHES Fee**
- Already Standards/Policy compliant (ADMC)
- Army Golden Master (AGM) load at factory

## ★ Exception Process

- Mission Critical and Non-conforming specs and Host Country Agreement



### Legend:

ADMC : Army Mobile Desktop Computing  
 CB: Consolidated Buy

OEM- Original Equipment Manufacturer  
 O&M- Operations & Maintenance



# CB Products



## ★ CB Minimum Standard Configuration established for:

### ● Desktops

- Standard
- Performance
- All-in-One
- Workstation

### ● Notebooks

- Mainstream
- Rugged
- Lightweight
- Specialty

### ● Displays

- Small (19"), Medium (22"), and Large (27") flat panel displays

### ● Options & Upgrades

- Memory Expansions
- Hard Drive Upgrades
- Added Hard Drives
- Trusted Drives
- Port Replicators (Notebooks)
- Carrying Case (Notebooks)
- Extra Battery (Notebooks)
- Warranty Upgrades

**Legend:**

CB: Consolidated Buy



# CB Development Process



## ★ Collaborative Meetings with Vendors

- Establish the Minimum Processor Threshold
- Review Market Trends
  - Memory size
  - Hard Drive capacity
  - Video Interfaces
  - Ports/Interfaces

## ★ Requirements Review

- Network Enterprise Technology Command Review
- Federal and DoD Policies/Regulations
- Feedback from Army Users

**Legend:**

CB: Consolidated Buy



# CB Aides



- ★ **Two Comparison Tools – User can compare the attributes and prices of the CB platforms**
- ★ **User's Guide - Description of CB platform attributes**
- ★ **Benchmark Results – Actual benchmark results for the CB platforms**

**Legend:**

CB: Consolidated Buy



# CHESSE IT e-mart: Consolidated Buy (CB)



## CB Comparison Page

Text Size +

[Return to Previous Page](#)

### Compare Products

**How To View Pricing:** Select your pricing (CONUS, Named OCONUS, or Remote OCONUS), the desired options and then click the Calculate button at the bottom.

**NOTE:** Product options CANNOT be ordered separately!

Select your pricing:  CONUS  Named OCONUS  Remote OCONUS **Update Pricing**

Image				
<b>Description</b>	All-In-One	All-In-One	All-In-One	All-In-One
<b>Manufacturer</b>	Hewlett Packard	Hewlett Packard	Lenovo	NCS Technologies
<b>Model</b>	HP Compaq 6000 Pro All-in-One	HP All-in-One 6000 Pro	ThinkCentre M90z	AIO-22Q
<b>Program</b>	ADMC-2	ADMC-2	ADMC-2	ADMC-2
<b>Vendor</b>	HEWLETT PACKARD	ITG	EMTEC FEDERAL	NCS
<b>Contract</b>	W91QUZ-06-D-0004	W91QUZ-06-D-0005	W91QUZ-06-D-0007	W91QUZ-06-D-0009
<b>CLINs</b>	1118AA/1118AB/1118AC	1118AA/1118AB/1118AC	1118AA/1118AB/1118AC	1118AA/1118AB/1118AC
<b>ADMC Price</b>	\$1,080.00	\$1,192.33	\$1,350.00	\$1,189.15
<b>CB Price</b>	<b>\$891.00</b>	<b>\$948.00</b>	<b>\$876.00</b>	<b>\$1,079.00</b>
<b>Configured Price</b>	<b>\$891.00</b>	<b>\$948.00</b>	<b>\$876.00</b>	<b>\$1,079.00</b>

**Detailed Specifications:**

**Form Factor**



# Consolidated Buy Products & Prices Comparison Tool



★ View Consolidated Buy offerings using the downloadable spreadsheet

Small Form Factor		Selection #1	Selection #2	Selection #3	Selection #4	Selection #5	Selection #6	Selection #7	Selection #8
Vendor Name		Telos	Transource	CDW-G	Dell	Hewlett Packard	Emtec Federal	NCS	ITG
Contract Number		W91QUZ-06-D-0001	W91QUZ-06-D-0006	W91QUZ-06-D-0003	W91QUZ-06-D-0002	W91QUZ-06-D-0004	W91QUZ-06-D-0007	W91QUZ-06-D-0009	W91QUZ-06-D-0005
Select CONUS, OCONUS or Remote OCONUS	CONUS	CLIN 1021AA	CLIN 1021AA	CLIN 1021AA	CLIN 1021AA	CLIN 1021AA	CLIN 1021AA	CLIN 1021AA	CLIN 1021AA
Base Price		\$662.11	\$588.00	\$605.00	\$527.00	\$552.00	\$565.00	\$786.00	\$597.00
Base Price With Selected Options		\$662.11	\$588.00	\$605.00	\$527.00	\$552.00	\$565.00	\$786.00	\$597.00
Number /Price of Options Selected	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Manufacturer		Dell	Transource	Lenovo	Dell	Hewlett Packard	HP	NCS Technologies	Hewlett Packard
Model Number		Optiplex 980 SFF	MIR-795HS	ThinkCentre M58/p SFF	Optiplex 780 SFF	HP Compaq 8100 Elite	dc6005 SFF	Gemini CT1-A368	HP Compaq 6000 Pro
Case/Motherboard Form Factor		Small Form Factor	Small Form Factor	Small Form Factor	Small Form Factor	Small Form Factor	Small Form Factor	Small Form Factor	Small Form Factor
Overall Dimensions (L x W x D)		3.5" x 11.8" x 12.9"	3.9in x 13in x 16.25in	(3.9" x 12.5" x 14.0")	12.4 x 2.6 x 9.3	3.95 x 13.30 x 14.9	3.95 x 13.3 x 14.90 in	16.6 x 12.8 x 3.7 (in.)	3.95 x 13.30 x 14.90 in
Available Expansion Bays (e.g., 2 Internal 5-¼ (1 free))		Free Bays - 1x Int 3.5", 1x Ext 3.5"; 1x Ext 5.25"	2x3.5 Int 1 free, 1x3.5 ext free, 1x5.25 Ext 0 free	1 external 5.25", 1 external 3.5", 1 internal 3.5" free	1 internal 3.5", 1 external 3.5", 1 external 5.25"	(1) ext 5.25" (1) ext 3.5" (free) (1) int 3.5"	1 Ext 3.5 (0 free), 1 Ext 5 1/4 (0 Free)	1 External 5.25", 1 External 3.5"	(1) 5.25", (1) 3.5" external, (1) 3.5" internal (1 free)
Available Card Slots (e.g., 3 PCI-E half length (2 free))		Available Low Profile Slots - 1x PCIe; 1x PCI	1 PCI-E x16 free, 2 PCI-E 1x free, 1 PCI free - all LP	PCI Express 2.0 x16, 32-bit PCI 2.3	1 low-profile PCI x16, 1 low-profile PCI	1 PCI, 2 PCIx16, 1 PCIx1 (all free)	1 low-profile PCI, 2 low profile PCIe X1, 1 low profile PCIe	1 PCI-E x16, 2 PCI-E x1, 1 PCI (all low-profile)	(1) PCI, (2) PCIe x1, (1) PCIe x16 (3 free)
Processor		Intel Core i3 530 (2 Core )	Intel Core i3 530 (2 Core )	Intel Core 2 E7500 (2 Core)	Intel Core 2 E7500 (2 Core)	Intel Core i3 530 (2 Core )	AMD Phenom X3 B73 (3 Core)	Intel Core i5 650 (2 Core )	Intel Core 2 E7500 (2 Core)
System Clock		2.93 GHz	2.93 GHz	2.93 GHz	2.93 GHz	2.93 GHz	2.80 GHz	3.2 GHz	2.93 GHz
System Bus Technology & Speed		2.5 GT/s DMI	2.5 GT/s DMI	1.3 GB/s FSB	1.3 GB/s FSB	2.5 GT/s DMI	2.0 GHz HT	2.5 GT/s DMI	1.3 GB/s FSB
Cache Size		L2 2x256KB L3 4MB	L2 2x256KB L3 4MB	L2 3MB	L2 3MB	L2 2x256KB L3 4MB	L2 3 X 512 KB L3 6MB	L2 2x256KB L3 4MB	L2 3MB
Virtualization Technology		Intel VT-x	Intel VT-x	Not Supported	Not Supported	Intel VT-x	AMD - V	Intel VT-x	Not Supported
Make/ Model# (Chipset)		Intel Q57	Intel H55	Intel Q45 ICH10DO	Intel Q45 ICH10DO	Intel Q57	AMD 785G	Intel Q57	Intel Q45 ICH10DO
Commercial System Stability Program		Intel - Stable Image Platform Program	Intel - Stable Image Platform Program	Intel - Stable Image Platform Program	Intel - Stable Image Platform Program	Intel - Stable Image Platform Program	AMD Business Class program	Intel - Stable Image Platform Program	Intel - Stable Image Platform Program
Installed RAM		2-GB (1 DIMM)	2-GB (2 DIMMs)	2-GB (1 DIMM)	2-GB (2 DIMMs)	2-GB (2 DIMMs)	2-GB (2 DIMMs)	4-GB (2 DIMMs)	2-GB (2 DIMMs)
Memory Modules (e.g., PC2-5300)		PC3-10600	PC3-10600	PC-3-8500	PC-3-10600	PC3-10600	PC3-10600	PC3-10600	PC3-10600
Memory Chips (e.g., DDR2-667)		DDR3-1333	DDR3-1333	DDR3-1066	DDR3-1333	DDR3-1333	DDR3-1333	DDR3-1333	DDR3-1333
Number of Free Memory Slots		Three Free DIMM Slots	Two Free DIMM Slots	Three Free DIMM Slots	Two Free DIMM Slots	Two Free DIMM Slots	Two Free DIMM Slots	Two Free DIMM Slots	Two Free DIMM Slots
Total System RAM Capacity		16-GB Total	16-GB Total	8-GB-Total	8-GB-Total	16-GB Total	16-GB Total	16-GB Total	16-GB Total
Hard Drive Manufacturer/Model #		Multisource	Seagate ST3160318AS	Lenovo	Multisource	HP 160GB SATA	HP SATA 160GB	Hitachi Deskstar 7K1000.C HDS721025CLA	HP/VE279AV
Hard Drive Capacity		160 GB	160 GB	250 GB	160 GB	160 GB	160 GB	250 GB	160 GB
Interface / Rate (e.g., SATA-3.0GB/s)		SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.	SATA - 3.0 GB/sec.
Drive Cache		8 MB Cache	8 MB Cache	8 MB Cache	8 MB Cache	8 MB Cache	8 MB Cache	8 MB Cache	8 MB Cache



# Consolidated Buy Business Report



CB BUSINESS REPORT													
	CB1	CB2	CB3	CB4	CB5	CB6	CB7	CB8	CB9	CB10	CB11	CB12	
	Aug/Sep	Feb/Mar	Aug/Sep	Feb/Mar	Aug/Sep	Feb/Apr	Aug/Sep	Feb/Mar	Jun/Sep	Jan/Mar	Jun/Sep	Jan/Apr	<b>Total</b>
	2005	2006	2006	2007	2007	2008	2008	2009	2009	2010	2010	2011	<b>All CBs</b>
<b>Total Desktop Quantity</b>	26,629	14,466	54,207	19,446	61,066	26,913	68,893	25,451	98,179	15,867	53,026	8,081	<b>472,224</b>
<b>Total Notebook Quantity</b>	11,439	5,481	35,203	28,580	66,852	33,837	92,426	27,328	107,936	19,258	87,282	9,991	<b>525,613</b>
<b>Total CB Sales (\$M) *</b>	\$ 28.9	\$ 16.8	\$ 78.7	\$ 45.1	\$ 105.9	\$ 50.0	\$ 133.3	\$ 41.5	\$ 156.4	\$ 30.2	\$ 118.7	\$ 15.31	<b>\$ 820.8</b>
<b>Discount from ADMC Pricing</b>	23-33%	31-37%	20-40%	0-39%	4-49%	3-47%	4-41%	4-53%	4-61%	0-53%	2-48%	0-57%	<b>0-61%</b>
	(ADMC-1)	(ADMC-1)	(ADMC-1)	(ADMC-2)									
<b>CB Cost Avoidance (\$M)</b>	\$11.70	\$8.90	\$31.40	\$16.70	\$35.80	\$18.10	\$35.80	\$15.40	\$57.80	\$8.10	\$36.50	\$4.76	<b>\$281.0</b>

\* Monitors , Printers and Upgrades not included

As of: 31 May 2011



# ID/IQ Orders and Fair Opportunity



## Actions by or for DoD exceeding \$3K, but not exceeding \$150K

★ Subject to FAR 16.505

★ No need to contact each awardee if KO has information available to ensure each is provided “fair opportunity” for order (FAR 16.505(b)(1)(ii))

- CB product specifications and prices are posted on the CHES website for use in meeting this FAR 16.505(b)(1)(ii) requirement
- Cost or price must be a factor in the selection decision (FAR 16.505(b)(1)(ii)(E))
- Other fair opportunity requirements at FAR 16.505(b)(1)(ii)(A) thru (D)

★ No requirement to provide fair opportunity if exception to fair opportunity applies (FAR 16.505(b)(2)(i)(A) thru (D)):

- Urgent Need
- Only one awardee capable
- Logical follow on (if original order gave fair opportunity to all)
- Satisfy minimum guarantee

**Legend:**

CB: Consolidated Buy

FAR: Federal Acquisition Regulation

KO: Contracting Officer



# ID/IQ Orders and Fair Opportunity



## Actions by or for DoD exceeding \$150K but not exceeding \$5M

- ★ **Subject to Federal Acquisition Regulation 16.505 and Defense FARS 216.505-70**
- ★ **Fair opportunity requirements at FAR 16.505(b)(1)(iii) and DFARS 216.505-70(c)**
  - Fair notice of intent to all contractors offering the supplies
  - Description of the supplies
  - Basis for award
  - Fair opportunity to submit an offer and have that offer fairly considered
  - Other fair opportunity requirements at FAR 16.505(b)(1)(ii)(A) thru (D)
- ★ **No requirement to provide fair opportunity if exception to fair opportunity applies (FAR 16.505(b)(2)(i)(A) thru (E)):**
  - Urgent Need
  - Only one awardee capable
  - Logical follow on (if original order gave fair opportunity to all)
  - Satisfy minimum guarantee
  - Statute authorizes or requires
  - Also see FAR 16.505(b)(1)(v) and DFARS 216.505-70(d)



# ARMY DESKTOP and MOBILE COMPUTING-2 (ADMC-2)

**(The contracting vehicle used  
for the Consolidated Buy)**



# ADMC-2



## Army Desktop and Mobile Computing-2 (ADMC-2)

### Contract Holders

- W91QUZ-06-D-0001 === **Telos**
- W91QUZ-06-D-0002 === **Dell**
- W91QUZ-06-D-0003 === **CDWG**
- W91QUZ-06-D-0004 === **HP**
- W91QUZ-06-D-0005 === **ITG**
- W91QUZ-06-D-0006 === **Transource**
- W91QUZ-06-D-0007 === **Emtec**
- W91QUZ-06-D-0009 === **NCS Technologies**

### Original Equipment Manufacturers (OEMs)

Ace, Acer, Apple, Compaq, Dell, Fujitsu, Getac, Itronix, Lenovo, NCS, Panasonic, Transource, Criticom, Polycom, Tandberg, Wyse, Clearcube, Canon, Epson, Lexmark, Xerox, Samsung

**Small Business**





# ADMC-2 Products



## Commercial Off-The-Shelf

- ★ **Desktops**
- ★ **Notebooks**
- ★ **All-In-Ones**
- ★ **Personal Digital Assistants**
- ★ **Semi-rugged and rugged devices**
- ★ **Printers**
- ★ **Scanners**
- ★ **Digital Cameras**
- ★ **Power Supplies**
- ★ **External Storage**
- ★ **Transit Cases**
- ★ **Displays**
  - **Plasma**
  - **Digital Light Processing**
  - **Liquid Crystal Display**
  - **High Definition Television**
- ★ **Video Teleconferencing**
- ★ **Related accessories and upgrades**
- ★ **Non-Enterprise Software Initiative (ESI) software**



# ADMC-2 Services



## Limited services include:

- ★ **Installation**
- ★ **System Configuration**
- ★ **Asset Tracking**
- ★ **Asset Tagging**
  - Unique Identification (UID)
  - Response Frequency ID (RFID)
- ★ **Extended Warranty**
- ★ **System Configuration**
- ★ **Site Survey**
- ★ **Imaging**
  - Image Blasting
  - Custom Imaging



# ADMC-2 Delivery Terms



## ★ Delivery - from date order is received by the contractor

- Continental United States – 30 days
- Overseas CONUS – 35 days
- Alternate, expedited or additional delivery terms as negotiated at the delivery order level
- Partial shipments allowed unless otherwise specified
- Free On Board (FOB) destination
- Non-Consolidated Buy prices do not include overseas continental U.S. shipping charges



# ADMC-2 Warranty



## ★ Warranty

- **Duration**

- Standard warranty of 3 years for desktops and notebooks
- Warranty terms can be adjusted up or down
- Commercial warranty for all other products

- **Locations – Worldwide**

## ★ Warranty Types

- On-site, mail-back or hot swap

## ★ Warranty follows the product



# CB & ADMC-2 POCs



## ★ Program Office (Fort Belvoir)

- **Product Leaders**
  - Dorothy Bowen 703-806-8233
- **CB & ADMC-2 Assistant (Contractor Support)**
  - Johanna Price 703-806-9188

## ★ Technical Office (Fort Huachuca, AZ)

- **Technical Representative**
  - Al Custis 520-533-2913

## ★ Administrative Contracting Office (Alexandria, VA)

- **Contract POCs**
  - Valerie Bostick, Contracting Officer 703-428-0159
  - Velma White, Contract Specialist 703-325-3178

**Legend:**

CB: Consolidated Buy



# IT e-mart

<https://chess.army.mil>



# IT e-mart Features



- ★ **Policies & Guidance**
- ★ **Contracts & Agreements**
- ★ **Products – Software, Hardware, Services**
- ★ **Consolidated Buy Products & Specifications**
- ★ **On-line purchasing**
- ★ **Request for Quotes or Request for Proposals**
- ★ **Waiver submission**
- ★ **Tutorials**
- ★ **News**



# CHESSE IT e-mart



<p>COMPUTER HARDWARE, ENTERPRISE SOFTWARE AND SOLUTIONS</p> <p>Army's designated "primary IT</p> <p>Product Catalog Search</p> <ul style="list-style-type: none"> <li>Hardware</li> <li>Software</li> <li>Services</li> <li><b>Consolidated Buy</b></li> <li>CHESSE Training</li> <li>Other Links</li> <li>Army/DOD Policies</li> <li>CHESSE Events</li> <li>Government Employee Purchase Program</li> <li>IA Compliance</li> <li>Waivers</li> <li>RFQ/RFP</li> </ul>	<ul style="list-style-type: none"> <li>Welcome</li> <li>General Information</li> <li>Schedule</li> <li>CIO/G6 Memo</li> <li>Products &amp; Prices</li> <li>Instructions for Compare Tool</li> <li>Vendor POC Information</li> <li>Exceptions &amp; Waivers</li> <li>Minimum Specs</li> <li>Technical User's Guide</li> <li>Benchmark Info on AKO</li> <li>AGM Software Licensing</li> <li>AGM Activation Guidance</li> <li>Ordering Instructions</li> <li>Acquisition Guidance</li> <li>Competition Rules</li> <li>Creating External SF1449 Award in SPS/PD2</li> <li>Frequently Asked Questions</li> </ul>	<p style="text-align: right;"><a href="#">Register</a>   <a href="#">Login</a></p> <p style="text-align: right;">Shopping Cart Items: <b>0</b></p> <p style="text-align: right;">Customer Support: <b>1-888-232-4405</b> <small>(Hours: 8-5 EST)</small></p> <p style="text-align: center;">Home   Contact Us   Feedback   Help   Site Map</p> <p style="text-align: right;">- Text Size +</p> <h2 style="text-align: center;">Welcome to Consolidated Buy</h2> <p style="text-align: center;">CB 13: 13 June 2011 - 30 September 2011 CB14: 17 January 2012 - 30 March 2012</p> <p><b>For notebook computers must be purchased through CHESSE</b> in accordance with AR 25-1, Army Knowledge Information Technology. Two CB periods are planned yearly (Jan/Mar and Jun/Sep)</p> <p>that take advantage of the consolidated buy net substantial savings regardless of the quantities procured; <b>even a only orders one system benefits by receiving the same reduced price as larger volume purchasers.</b></p> <p><b>Products are offered on the CB as a convenience.</b> The purchase of monitors and/or printers offered on the CB is NOT DMC-2 vendors have many other monitor and printer products on their catalogs. Additional monitors or printers can be or catalogs or on the CHESSE website.</p> <p style="text-align: center;"> <span style="border: 1px solid black; padding: 2px;">PRODUCTS AND PRICES</span> <span style="border: 1px solid black; padding: 2px; margin-left: 200px;">VENDOR POC INFORMATION</span> </p>
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# Ordering for Hardware or Services



- ★ Automated step-by-step RFQ/RFP process on the CHES IT e-mart
  - Applies to ITES-2H, ITES-2S, and ADMC-2

welcome, michelle walker

<ul style="list-style-type: none"> <li>Hardware</li> <li>Software</li> <li>Services</li> <li>Consolidated Buy</li> <li>CHES Training</li> <li>Other Links</li> <li>Army/DOD Policies</li> <li>CHES Events</li> <li>Government Employee Purchase Program</li> <li>IA Compliance</li> <li>Waivers</li> <li>RFQ/RFP</li> </ul>	<p><b>Hardware</b></p> <ul style="list-style-type: none"> <li><a href="#">PC/Notebook/Printer/VTC</a></li> <li><a href="#">Servers, Networking, VTC</a></li> <li><a href="#">DoD Unified Capabilities Approved Product List</a></li> </ul>	<p><b>Software</b></p> <ul style="list-style-type: none"> <li><a href="#">All Software Agreements</a></li> <li><a href="#">Microsoft</a></li> <li><a href="#">Army Software Downloads</a></li> </ul>	<p><b>Services</b></p> <ul style="list-style-type: none"> <li><a href="#">ITES-2S Ordering Guide</a></li> <li><a href="#">Online RFP Tool</a></li> <li><a href="#">ITES-2S Vendor Email List</a></li> </ul>
<ul style="list-style-type: none"> <li>Hardware</li> <li>Software</li> <li>Services</li> <li>Consolidated Buy</li> <li>CHES Training</li> <li>Other Links</li> <li>Army/DOD Policies</li> <li>CHES Events</li> <li>Government Employee Purchase Program</li> <li>IA Compliance</li> <li>Waivers</li> <li>RFQ/RFP</li> </ul>	<p><b>Consolidated Buy</b></p> <ul style="list-style-type: none"> <li><a href="#">Products &amp; Prices</a></li> <li><a href="#">Schedule</a></li> <li><a href="#">Exceptions</a></li> </ul>	<p><b>CHES Training</b></p> <ul style="list-style-type: none"> <li><a href="#">CHES 101 Briefing</a></li> <li><a href="#">Ordering Guides</a></li> <li><a href="#">RFQ Tutorial</a></li> </ul>	<p><b>Other Links</b></p> <ul style="list-style-type: none"> <li><a href="#">RFQ/RFP</a></li> <li><a href="#">Waivers</a></li> <li><a href="#">Policy</a></li> </ul>

## Legend

ADMC-2: Army Desktop Mobile Computing-2  
 ITES-2H: Information Technology Enterprise Software-2 Hardware  
 ITES-2S: Information Technology Enterprise Software-2 Solutions  
 RFP/RFQ: Request for Proposal/Request for Quote



# IT e-mart and on-line purchasing



- ★ **Add Consolidated Buy and non-Consolidated Buy products found on IT e-mart to a shopping cart**



- ★ **Request quotes for unpriced products**
- ★ **Government credit card holders can issue a credit card order via IT e-mart**



# IT e-mart – RFQ & RFP Tool



CHESSE IT e-mart :: make Your Request - Windows Internet Explorer  
 https://chesse.army.mil/ascp/commerce/rfq/makeRequest.jsp

ARMY CHESSE  
 COMPUTER HARDWARE, ENTERPRISE SOFTWARE AND SOLUTIONS  
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- Contracts and Agreements
- Software
- Request Quote/Proposal**
- Consolidated Buy
- Waivers
- Information Assurance APL
- Networthiness

- CHESSE 2010 Events
- LandWarNet
- Government Employee Purchase Program
- Army/DoD Standards, Policies
- Prospective Vendor FAQs

## Request For Quote/Request for Proposal

Select the appropriate radio button below depending on your requirements.

Quotes for software can be requested directly with an Enterprise Software Agreement (ESA) holder. Please consult [our list](#) of software products or the [DoD Enterprise Software Initiative](#) website.

**STEP 1 - Select Type of Request**

Note: If you are looking for software do NOT create an RFQ/RFP. Use the "Software" link at left on the navigation menu.

Select the type of request that you would like to make from the list below:

- Request a Quote for Hardware (RFQ)
- Request a Proposal for Services (RFP)
- Software

**Response Times:** Depending on the terms of contract, most vendors have between 5-10 days to respond to an RFP and 3-5 days to respond to a RFQ. In most cases the vendor(s) response will be much quicker.

If you need the specific response time, contact the CHESSE POC for the contract in question. Contract POC information is available from the "Contracts and Agreements" link at left on the navigation menu.

**My Cart**  
 0 items  
 Total: \$0.00  
 Office Suppl...

**My Account**  
 Profile  
 RFQ's/RFP's  
 Responded RFQs:0  
 Overdue RFQ:0  
 Responded RFP:0  
 Overdue RFP:0  
 Shopping Carts  
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 Order Manager  
 RFQs/RFPs Admin View

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### Legend:

RFQ- Request For Quote

RFP- Request For Proposal





# CHES IT e-mart



- Hardware** ▶
- Software** ▶
- Services** ▶
- Consolidated Buy** ▶
- CHES Training** ▶
- Other Links** ▶
- Army/DOD Policies** ▶
- CHES Events** ▶
- Government Employee Purchase Program**
- IA Compliance** ▶
- Waivers**
- RFQ/RFP**

– Text Size +

## CHES Training

This is the CHES Training section of the CHES IT e-mart. Use the links below or on the left to find:

[RFQ Tutorial](#) – Outlines how to use the RFQ process and submit a Request for Quote.

[RFP Tutorial](#) – Outlines how to use the RFP process and submit a Request for Proposal.

[Contracts Briefing](#) – Briefing from ACC-NCR on use of CHES Contracts.

### Ordering Guides

[ADMC-2 Ordering Guide](#) – Link to the ordering guide for the ADMC-2 contracts.

[ITES-2H Ordering Guide](#) – Link to the ordering guide for the ITES-2H contracts.

[ITES-2S Ordering Guide](#) – Link to the ordering guide for the ITES-2S contracts.

[Software Ordering Guide](#) – Link to a software ordering guide.

#### Legend:

RFQ- Request For Quote  
 RFP- Request For Proposal



# CHESS IT - emart



- Hardware
- Software
- Services
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- Other Links
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- IA Compliance
- Waivers
- RFQ/RFP

– Text Size +

## Policy

This is the policy section of the CHES IT e-mart. Use the links below or on the left to find:

[Army/DoD Standards](#)

Link to the latest postings of Army/DoD Standards and Policies on of IT e-mart.

[CHESS Contracting](#)

Link to Policies regarding the CHES Program and Contracting.

[Directives, Policies, Standards & Guidelines](#)

Link to all Army/DOD policies posted on IT e-mart.

[Technical Reference Web Sites](#)

Link to a list of web sites that may be of help or interest to Army users and CHES vendors.



# QUESTIONS





# Contact us



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