

AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT			1. CONTRACT ID CODE	PAGE OF PAGES 1 1
2. AMENDMENT/MODIFICATION NO. P00003	3. EFFECTIVE DATE 28 SEPT 2000	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (If applicable)	
6. ISSUED BY USA CECOM ACQUISITION CTR - WASHINGTON 2461 EISENHOWER AVE (AMSEL-AC-WB-B) ALEXANDRIA, VA 22331-0700	CODE W4GV48	7. ADMINISTERED BY (If other than Item 6)		CODE

8. NAME AND ADDRESS OF CONTRACTOR (No., street, county, State and ZIP Code) Sybase, Inc. 6550 Rock Spring Drive, Suite 800 Bethesda, MD 20817	(J)	9A. AMENDMENT OF SOLICITATION NO.
		9B. DATED (SEE ITEM 11)
	✓	10A. MODIFICATION OF CONTRACT/ORDER NO. DAAB15-99-A-1003
		10B. DATED (SEE ITEM 13) 29 Sep 1999
CODE O8RSB	FACILITY CODE	

11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS

The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of Offers is expanded, is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods: (a) By completing Items 8 and 10, and returning _____ copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (If required)

Not applicable.

13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.

(J)	A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
	B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(b).
	C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
	D. OTHER (Specify type of modification and authority)
✓	Mutual agreement of both parties.
	E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input checked="" type="checkbox"/> is required to sign this document and return <u>1</u> copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

This modification is issued update the hourly rates for professional services categories listed in Exhibit A, As a result of this modification, CLINs 3001-3003, as listed in Exhibit A are deleted in their entirety and replaced with the attached CLINs 3001-3003, Exhibit A.

All other terms and conditions of the BPA remain unchanged and in full force and effect.

Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) JOHN J. GUGLIOTTA Director of Business Operations	16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) PEGGY A. MELANSON Contracting Officer
16B. CONTRACTOR/OFFICER <i>John J. Gugliotta</i> (Signature of person authorized to sign)	16C. DATE SIGNED 25 SEP'00
15C. DATE SIGNED 25 SEP'00	16D. UNITED STATES OF AMERICA BY <i>Peggy A. Melanson</i> (Signature of Contracting Officer)
	16E. DATE SIGNED 9-26-00

EXHIBIT A
BLANKET PURCHASE AGREEMENT
CLIN LISTING

3001 Principal Consultant

\$176.85/hour

Principal Consultant=

Principal Consultants are actively involved in a broad spectrum of customer support and engagement activities to include client and project management, team participation, and relationship building. They inspire clients and consultants alike through your exceptional knowledge of Sybase products and services, project management and superior application development techniques. Principal Consultants exercise sound fiscally responsible judgment both in project management and client management

Principal Consultant frequently function as the primary client contact, communicating regularly about schedules, deliverables, and risk. It is expected that they will have the ability to quickly develop an excellent base of knowledge of each client's business, organization and objectives, and to develop relationships with client personnel that fosters the client -Sybase relationship.

Additionally, Principal Consultants will...

develop and deliver clear, concise, and informative proposals and written documents that are technically accurate and meet the intended objectives.

demonstrate an in-depth knowledge and practice of Project Management, SAFE, SDF, and other commonly used methodologies, and quality management.

demonstrate extensive experience in designing, enabling and maintaining mission critical systems; along with hands-on experience in all phases of development, database design, capacity planning, performance forecasting and system tuning.

developed well-defined project plans; manage to the project while keeping the client and business manager aware of possible risks and appropriate contingencies.

provide guidance and technical direction to team members. Mentor those less experienced through formal and informal channels. Give clear direction or demonstrations with reasons or rationale. Recognize accomplishments, provide feedback, and define work objectives and desired outcomes.

EXHIBIT A
BLANKET PURCHASE AGREEMENT
CLIN LISTING

3002 Senior Consultant

\$154.63/hour

Senior Consultant:

Senior Consultants are actively involved in a broad spectrum of activities to client and project management, team participation, and relationship building. They are exceptionally knowledgeable about the range of Sybase products and their uses and are thoroughly conversant with new product features. They possess a strong service orientation and find challenge in problem solving complex situations.

Senior Consultants function as the primary client contact, communicating frequently about schedules, deliverables, and risk. In addition they will participate in the process of communicating mutually agreed upon expectations. They will have a good working knowledge of their client's business, organization, and objectives. Senior Consultants require little or no supervision to lead client engagements.

Senior Consultants will also

- identify project requirements, strategies and schedules in support of engagement letter (s) and contract(s). Plan, establish, and execute the project work plan and revise as appropriate to meet changing needs and requirements.
- monitor time and resource requirements for each task under their control, ensure appropriateness of each.
- take the leadership role on design or application development projects.
- define project standards and ensure their use.
- perform database design through logical and physical requirements. Identify and apply appropriate tools and techniques in support of system development life cycle.
- identify problems and recommend appropriate solutions for clients in a wide variety of circumstances.
- provide guidance and technical direction to team members. Mentor those less experienced through formal and informal channels. Give clear direction or demonstrations with reasons or rationale. Recognize accomplishments, provide feedback, and define work objectives and desired outcomes.
- partner with local management team on sales calls, presentations, proposals, and recruiting.

EXHIBIT A
BLANKET PURCHASE AGREEMENT
CLIN LISTING

3003 Staff Consultant

\$121.97/hour

Staff Consultant-

Staff Consultants work on multi-person client-site projects, developing Sybase product expertise as they build applications. Some of the typical roles at this level include programmer, designer, database administrator, or systems administrator on client projects. They also assist in architecture definition projects.

Staff Consultants have the skills to develop detailed designs from high-level system designs and transform detailed designs into applications and databases. They also have an understanding of the client portion of the client/server architecture and knowledge of front end tools.

Staff Consultants function as the main point of contact with clients on smaller projects developing a rapport with client personnel to foster the relationship between the client and Sybase.

Additionally Staff Consultants will...

- develop and deliver clear, concise, and informative proposals and client deliverables that are technically accurate, engaging, and interesting.
- carry out technical consulting engagements requiring detailed knowledge of Sybase products. Serve as a programmer, detailed designer, database administrator, or systems administrator on client projects.
- develop detailed systems from higher level designs and interprets and transforms same into unit tested applications and databases.
- analyze, design, develop, modify and maintain software and systems or other related data processing activities.