

<b>Contract Year 1</b>
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Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 97.71	\$ 124.25
2	Program Manager - Intermediate	\$ 77.45	\$ 93.42
3	Program Manager - Associate	\$ 63.63	\$ 72.87
4	Project Manager - Senior	\$ 92.68	\$ 107.56
5	Project Manager - Intermediate	\$ 76.36	\$ 89.44
6	Project Manager - Associate	\$ 62.57	\$ 66.62
7	Project Planning Manager	\$ 64.11	\$ 69.03
8	Project Administrator	\$ 79.67	\$ 89.94
9	Project Engineer - Senior	\$ 71.97	\$ 82.62
10	Project Engineer - Intermediate	\$ 57.36	\$ 65.10
11	Project Engineer - Associate	\$ 38.61	\$ 46.99
12	Quality Assurance Analyst - Senior	\$ 49.31	\$ 56.35
13	Quality Assurance Analyst - Intermediate	\$ 40.83	\$ 43.87
14	Quality Assurance Analyst - Associate	\$ 34.49	\$ 37.02
15	Client/Server Network Architect	\$ 69.80	\$ 81.53
16	Software Architect	\$ 76.05	\$ 90.52
17	Systems Engineer - Senior	\$ 61.19	\$ 71.42
18	Systems Engineer - Intermediate	\$ 49.35	\$ 58.32
19	Systems Engineer - Associate	\$ 39.65	\$ 50.27
20	Managed Systems Engineer - Senior	\$ 58.59	\$ 67.74
21	Managed Systems Engineer - Intermediate	\$ 48.10	\$ 56.48
22	Managed Systems Engineer - Associate	\$ 37.80	\$ 46.24
23	Applications Systems Analyst - Senior	\$ 69.49	\$ 78.83
24	Applications Systems Analyst - Intermediate	\$ 57.42	\$ 67.20
25	Applications Systems Analyst - Associate	\$ 38.80	\$ 46.18
26	Software Engineer - Senior	\$ 74.06	\$ 87.09
27	Software Engineer - Intermediate	\$ 62.14	\$ 74.13
28	Software Engineer - Associate	\$ 38.77	\$ 48.60
29	Applications Programmer - Senior	\$ 55.51	\$ 64.29
30	Applications Programmer - Intermediate	\$ 45.30	\$ 52.98
31	Applications Programmer - Associate	\$ 32.25	\$ 38.19
32	IT Certified Professional - Senior	\$ 73.56	\$ 85.72
33	IT Certified Professional - Intermediate	\$ 53.70	\$ 60.24
34	IT Certified Professional - Associate	\$ 36.61	\$ 43.58
35	Seat Management Administrator	\$ 55.55	\$ 60.46
36	Configuration Management (CM) Specialist - Senior	\$ 53.50	\$ 59.69
37	Configuration Management (CM) Specialist - Intermediate	\$ 41.64	\$ 46.50
38	Configuration Management (CM) Specialist - Associate	\$ 33.24	\$ 37.23
39	Computer Operator - Senior	\$ 38.43	\$ 42.11
40	Computer Operator - Intermediate	\$ 32.22	\$ 37.38
41	Computer Operator - Associate	\$ 28.86	\$ 32.25
42	Information Assurance Engineer - Senior	\$ 59.92	\$ 69.45
43	Information Assurance Engineer - Intermediate	\$ 48.77	\$ 57.42
44	Information Assurance Engineer - Associate	\$ 48.30	\$ 56.69
45	Information Systems Auditor - Senior	\$ 53.98	\$ 62.91
46	Information Systems Auditor - Intermediate	\$ 43.54	\$ 52.48
47	Information Systems Auditor - Associate	\$ 38.64	\$ 47.91
48	Data Security Analyst - Senior	\$ 50.84	\$ 56.18
49	Data Security Analyst - Intermediate	\$ 43.67	\$ 48.58
50	Data Security Analyst - Associate	\$ 35.76	\$ 40.24
51	Disaster Recovery/COOP/Contingency Administrator	\$ 49.78	\$ 57.76
52	Information Security Specialist - Senior	\$ 48.20	\$ 58.33
53	Information Security Specialist - Intermediate	\$ 44.52	\$ 49.64
54	Information Security Specialist - Associate	\$ 37.63	\$ 42.09
55	Systems Administrator - Senior	\$ 56.38	\$ 57.78
56	Systems Administrator - Intermediate	\$ 44.71	\$ 46.87
57	Systems Administrator -Associate	\$ 40.46	\$ 42.33
58	Database Administrator	\$ 64.79	\$ 73.89
59	Database Analyst/Programmer - Senior	\$ 58.57	\$ 67.19

60	Database Analyst/Programmer - Intermediate	\$	48.15	\$	55.71
61	Database Analyst/Programmer - Associate	\$	38.15	\$	44.28
62	Database Librarian	\$	29.79	\$	35.05
63	Data Warehousing Project Manager	\$	93.18	\$	106.77
64	Data Architect	\$	69.41	\$	83.98
65	Data Warehouse Analyst	\$	62.82	\$	75.63
66	Data Warehousing Programmer	\$	47.98	\$	56.04
67	Data Warehousing Administrator	\$	44.00	\$	49.18
68	Help Desk Coordinator	\$	41.01	\$	45.07
69	Help Desk Support Service Specialist - Senior	\$	37.92	\$	41.83
70	Help Desk Support Service Specialist - Intermediate	\$	33.53	\$	39.38
71	Help Desk Support Service Specialist - Associate	\$	32.11	\$	36.99
72	PC Support Manager	\$	53.30	\$	61.41
73	PC Systems Specialist	\$	34.88	\$	43.18
74	PC Maintenance Technician	\$	32.10	\$	38.50
75	Web Project Manager	\$	84.93	\$	97.19
76	Web Designer - Senior	\$	59.35	\$	69.05
77	Web Designer - Intermediate	\$	48.14	\$	57.07
78	Web Designer - Associate	\$	38.40	\$	47.94
79	Web Software Developer - Senior	\$	57.62	\$	66.73
80	Web Software Developer - Intermediate	\$	48.44	\$	57.14
81	Web Software Developer - Associate	\$	38.65	\$	48.79
82	Web Technical Administrator	\$	35.07	\$	44.57
83	Web Content Administrator	\$	37.19	\$	44.60
84	Network Administrator - Senior	\$	53.84	\$	61.11
85	Network Administrator - Intermediate	\$	44.61	\$	50.10
86	Network Administrator - Associate	\$	34.87	\$	42.53
87	Network Support Technician - Senior	\$	39.25	\$	42.60
88	Network Support Technician - Intermediate	\$	34.15	\$	40.52
89	Network Support Technician - Associate	\$	28.19	\$	32.73
90	Documentation Specialist - Senior	\$	31.91	\$	37.30
91	Documentation Specialist - Intermediate	\$	29.01	\$	33.62
92	Documentation Specialist - Associate	\$	23.04	\$	28.49
93	Technical Editor	\$	41.23	\$	45.88
94	Graphics Specialist	\$	29.64	\$	34.44
95	ERP Business Analyst - Senior	\$	72.11	\$	85.33
96	ERP Business Analyst - Intermediate	\$	62.98	\$	76.24
97	ERP Business Analyst - Associate	\$	38.88	\$	48.82
98	Business Systems Analyst - Senior	\$	60.52	\$	65.64
99	Business Systems Analyst - Intermediate	\$	45.89	\$	51.41
100	Business Systems Analyst - Associate	\$	38.69	\$	43.68
101	Information Systems Training Manager	\$	65.82	\$	79.69
102	Information Systems Training Specialist - Senior	\$	52.56	\$	61.51
103	Information Systems Training Specialist - Intermediate	\$	46.39	\$	53.18
104	Information Systems Training Specialist - Associate	\$	36.03	\$	41.02

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 2**

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
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1	Program Manager - Senior	\$	99.96	\$	127.11
2	Program Manager - Intermediate	\$	79.23	\$	95.57
3	Program Manager - Associate	\$	65.09	\$	74.55
4	Project Manager - Senior	\$	94.81	\$	110.03
5	Project Manager - Intermediate	\$	78.12	\$	91.50
6	Project Manager - Associate	\$	64.01	\$	68.15
7	Project Planning Manager	\$	65.58	\$	70.62
8	Project Administrator	\$	81.50	\$	92.01
9	Project Engineer - Senior	\$	73.63	\$	84.52
10	Project Engineer - Intermediate	\$	58.68	\$	66.60
11	Project Engineer - Associate	\$	39.50	\$	48.07
12	Quality Assurance Analyst - Senior	\$	50.44	\$	57.65
13	Quality Assurance Analyst - Intermediate	\$	41.77	\$	44.88
14	Quality Assurance Analyst - Associate	\$	35.28	\$	37.87
15	Client/Server Network Architect	\$	71.41	\$	83.41
16	Software Architect	\$	77.80	\$	92.60
17	Systems Engineer - Senior	\$	62.60	\$	73.06
18	Systems Engineer - Intermediate	\$	50.49	\$	59.66
19	Systems Engineer - Associate	\$	40.56	\$	51.43
20	Managed Systems Engineer - Senior	\$	59.94	\$	69.30
21	Managed Systems Engineer - Intermediate	\$	49.21	\$	57.78
22	Managed Systems Engineer - Associate	\$	38.67	\$	47.30
23	Applications Systems Analyst - Senior	\$	71.09	\$	80.64
24	Applications Systems Analyst - Intermediate	\$	58.74	\$	68.75
25	Applications Systems Analyst - Associate	\$	39.69	\$	47.24
26	Software Engineer - Senior	\$	75.76	\$	89.09
27	Software Engineer - Intermediate	\$	63.57	\$	75.83
28	Software Engineer - Associate	\$	39.66	\$	49.72
29	Applications Programmer - Senior	\$	56.79	\$	65.77
30	Applications Programmer - Intermediate	\$	46.34	\$	54.20
31	Applications Programmer - Associate	\$	32.99	\$	39.07
32	IT Certified Professional - Senior	\$	75.25	\$	87.69
33	IT Certified Professional - Intermediate	\$	54.94	\$	61.63
34	IT Certified Professional - Associate	\$	37.45	\$	44.58
35	Seat Management Administrator	\$	56.83	\$	61.85
36	Configuration Management (CM) Specialist - Senior	\$	54.73	\$	61.06
37	Configuration Management (CM) Specialist - Intermediate	\$	42.60	\$	47.57
38	Configuration Management (CM) Specialist - Associate	\$	34.00	\$	38.09
39	Computer Operator - Senior	\$	39.31	\$	43.08
40	Computer Operator - Intermediate	\$	32.96	\$	38.24
41	Computer Operator - Associate	\$	29.52	\$	32.99
42	Information Assurance Engineer - Senior	\$	61.30	\$	71.05
43	Information Assurance Engineer - Intermediate	\$	49.89	\$	58.74
44	Information Assurance Engineer - Associate	\$	49.41	\$	57.99
45	Information Systems Auditor - Senior	\$	55.22	\$	64.36
46	Information Systems Auditor - Intermediate	\$	44.54	\$	53.69
47	Information Systems Auditor - Associate	\$	39.53	\$	49.01
48	Data Security Analyst - Senior	\$	52.01	\$	57.47
49	Data Security Analyst - Intermediate	\$	44.67	\$	49.70
50	Data Security Analyst - Associate	\$	36.58	\$	41.17
51	Disaster Recovery/COOP/Contingency Administrator	\$	50.92	\$	59.09
52	Information Security Specialist - Senior	\$	49.31	\$	59.67
53	Information Security Specialist - Intermediate	\$	45.54	\$	50.78
54	Information Security Specialist - Associate	\$	38.50	\$	43.06
55	Systems Administrator - Senior	\$	57.68	\$	59.11
56	Systems Administrator - Intermediate	\$	45.74	\$	47.95
57	Systems Administrator -Associate	\$	41.39	\$	43.30
58	Database Administrator	\$	66.28	\$	75.59
59	Database Analyst/Programmer - Senior	\$	59.92	\$	68.74
60	Database Analyst/Programmer - Intermediate	\$	49.26	\$	56.99
61	Database Analyst/Programmer - Associate	\$	39.03	\$	45.30
62	Database Librarian	\$	30.48	\$	35.86
63	Data Warehousing Project Manager	\$	95.32	\$	109.23
64	Data Architect	\$	71.01	\$	85.91
65	Data Warehouse Analyst	\$	64.26	\$	77.37
66	Data Warehousing Programmer	\$	49.08	\$	57.33
67	Data Warehousing Administrator	\$	45.01	\$	50.31

68	Help Desk Coordinator	\$	41.95	\$	46.11
69	Help Desk Support Service Specialist - Senior	\$	38.79	\$	42.79
70	Help Desk Support Service Specialist - Intermediate	\$	34.30	\$	40.29
71	Help Desk Support Service Specialist - Associate	\$	32.85	\$	37.84
72	PC Support Manager	\$	54.53	\$	62.82
73	PC Systems Specialist	\$	35.68	\$	44.17
74	PC Maintenance Technician	\$	32.84	\$	39.39
75	Web Project Manager	\$	86.88	\$	99.43
76	Web Designer - Senior	\$	60.72	\$	70.64
77	Web Designer - Intermediate	\$	49.25	\$	58.38
78	Web Designer - Associate	\$	39.28	\$	49.04
79	Web Software Developer - Senior	\$	58.95	\$	68.26
80	Web Software Developer - Intermediate	\$	49.55	\$	58.45
81	Web Software Developer - Associate	\$	39.54	\$	49.91
82	Web Technical Administrator	\$	35.88	\$	45.60
83	Web Content Administrator	\$	38.05	\$	45.63
84	Network Administrator - Senior	\$	55.08	\$	62.52
85	Network Administrator - Intermediate	\$	45.64	\$	51.25
86	Network Administrator - Associate	\$	35.67	\$	43.51
87	Network Support Technician - Senior	\$	40.15	\$	43.58
88	Network Support Technician - Intermediate	\$	34.94	\$	41.45
89	Network Support Technician - Associate	\$	28.84	\$	33.48
90	Documentation Specialist - Senior	\$	32.64	\$	38.16
91	Documentation Specialist - Intermediate	\$	29.68	\$	34.39
92	Documentation Specialist - Associate	\$	23.57	\$	29.15
93	Technical Editor	\$	42.18	\$	46.94
94	Graphics Specialist	\$	30.32	\$	35.23
95	ERP Business Analyst - Senior	\$	73.77	\$	87.29
96	ERP Business Analyst - Intermediate	\$	64.43	\$	77.99
97	ERP Business Analyst - Associate	\$	39.77	\$	49.94
98	Business Systems Analyst - Senior	\$	61.91	\$	67.15
99	Business Systems Analyst - Intermediate	\$	46.95	\$	52.59
100	Business Systems Analyst - Associate	\$	39.58	\$	44.68
101	Information Systems Training Manager	\$	67.33	\$	81.52
102	Information Systems Training Specialist - Senior	\$	53.77	\$	62.92
103	Information Systems Training Specialist - Intermediate	\$	47.46	\$	54.40
104	Information Systems Training Specialist - Associate	\$	36.86	\$	41.96
105	Chief Enterprise Architect	\$	228.06	\$	253.90
106	Lead Enterprise Architect	\$	185.37	\$	210.08
107	Senior IT Systems Solution Architect	\$	194.35	\$	215.70

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 3**

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 103.06	\$ 131.05
2	Program Manager - Intermediate	\$ 81.69	\$ 98.53
3	Program Manager - Associate	\$ 67.11	\$ 76.86
4	Project Manager - Senior	\$ 97.75	\$ 113.44
5	Project Manager - Intermediate	\$ 80.54	\$ 94.34

6	Project Manager - Associate	\$	65.99	\$	70.26
7	Project Planning Manager	\$	67.61	\$	72.81
8	Project Administrator	\$	84.03	\$	94.86
9	Project Engineer - Senior	\$	75.91	\$	87.14
10	Project Engineer - Intermediate	\$	60.50	\$	68.66
11	Project Engineer - Associate	\$	40.72	\$	49.56
12	Quality Assurance Analyst - Senior	\$	52.00	\$	59.44
13	Quality Assurance Analyst - Intermediate	\$	43.06	\$	46.27
14	Quality Assurance Analyst - Associate	\$	36.37	\$	39.04
15	Client/Server Network Architect	\$	73.62	\$	86.00
16	Software Architect	\$	80.21	\$	95.47
17	Systems Engineer - Senior	\$	64.54	\$	75.32
18	Systems Engineer - Intermediate	\$	52.06	\$	61.51
19	Systems Engineer - Associate	\$	41.82	\$	53.02
20	Managed Systems Engineer - Senior	\$	61.80	\$	71.45
21	Managed Systems Engineer - Intermediate	\$	50.74	\$	59.57
22	Managed Systems Engineer - Associate	\$	39.87	\$	48.77
23	Applications Systems Analyst - Senior	\$	73.29	\$	83.14
24	Applications Systems Analyst - Intermediate	\$	60.56	\$	70.88
25	Applications Systems Analyst - Associate	\$	40.92	\$	48.70
26	Software Engineer - Senior	\$	78.11	\$	91.85
27	Software Engineer - Intermediate	\$	65.54	\$	78.18
28	Software Engineer - Associate	\$	40.89	\$	51.26
29	Applications Programmer - Senior	\$	58.55	\$	67.81
30	Applications Programmer - Intermediate	\$	47.78	\$	55.88
31	Applications Programmer - Associate	\$	34.01	\$	40.28
32	IT Certified Professional - Senior	\$	77.58	\$	90.41
33	IT Certified Professional - Intermediate	\$	56.64	\$	63.54
34	IT Certified Professional - Associate	\$	38.61	\$	45.96
35	Seat Management Administrator	\$	58.59	\$	63.77
36	Configuration Management (CM) Specialist - Senior	\$	56.43	\$	62.95
37	Configuration Management (CM) Specialist - Intermediate	\$	43.92	\$	49.04
38	Configuration Management (CM) Specialist - Associate	\$	35.05	\$	39.27
39	Computer Operator - Senior	\$	40.53	\$	44.42
40	Computer Operator - Intermediate	\$	33.98	\$	39.43
41	Computer Operator - Associate	\$	30.44	\$	34.01
42	Information Assurance Engineer - Senior	\$	63.20	\$	73.25
43	Information Assurance Engineer - Intermediate	\$	51.44	\$	60.56
44	Information Assurance Engineer - Associate	\$	50.94	\$	59.79
45	Information Systems Auditor - Senior	\$	56.93	\$	66.36
46	Information Systems Auditor - Intermediate	\$	45.92	\$	55.35
47	Information Systems Auditor - Associate	\$	40.76	\$	50.53
48	Data Security Analyst - Senior	\$	53.62	\$	59.25
49	Data Security Analyst - Intermediate	\$	46.05	\$	51.24
50	Data Security Analyst - Associate	\$	37.71	\$	42.45
51	Disaster Recovery/COOP/Contingency Administrator	\$	52.50	\$	60.92
52	Information Security Specialist - Senior	\$	50.84	\$	61.52
53	Information Security Specialist - Intermediate	\$	46.95	\$	52.35
54	Information Security Specialist - Associate	\$	39.69	\$	44.39
55	Systems Administrator - Senior	\$	59.47	\$	60.94
56	Systems Administrator - Intermediate	\$	47.16	\$	49.44
57	Systems Administrator -Associate	\$	42.67	\$	44.64
58	Database Administrator	\$	68.33	\$	77.93
59	Database Analyst/Programmer - Senior	\$	61.78	\$	70.87
60	Database Analyst/Programmer - Intermediate	\$	50.79	\$	58.76
61	Database Analyst/Programmer - Associate	\$	40.24	\$	46.70
62	Database Librarian	\$	31.42	\$	36.97
63	Data Warehousing Project Manager	\$	98.27	\$	112.62
64	Data Architect	\$	73.21	\$	88.57
65	Data Warehouse Analyst	\$	66.25	\$	79.77
66	Data Warehousing Programmer	\$	50.60	\$	59.11
67	Data Warehousing Administrator	\$	46.41	\$	51.87
68	Help Desk Coordinator	\$	43.25	\$	47.54
69	Help Desk Support Service Specialist - Senior	\$	39.99	\$	44.12
70	Help Desk Support Service Specialist - Intermediate	\$	35.36	\$	41.54
71	Help Desk Support Service Specialist - Associate	\$	33.87	\$	39.01
72	PC Support Manager	\$	56.22	\$	64.77
73	PC Systems Specialist	\$	36.79	\$	45.54

74	PC Maintenance Technician	\$	33.86	\$	40.61
75	Web Project Manager	\$	89.57	\$	102.51
76	Web Designer - Senior	\$	62.60	\$	72.83
77	Web Designer - Intermediate	\$	50.78	\$	60.19
78	Web Designer - Associate	\$	40.50	\$	50.56
79	Web Software Developer - Senior	\$	60.78	\$	70.38
80	Web Software Developer - Intermediate	\$	51.09	\$	60.26
81	Web Software Developer - Associate	\$	40.77	\$	51.46
82	Web Technical Administrator	\$	36.99	\$	47.01
83	Web Content Administrator	\$	39.23	\$	47.04
84	Network Administrator - Senior	\$	56.79	\$	64.46
85	Network Administrator - Intermediate	\$	47.05	\$	52.84
86	Network Administrator - Associate	\$	36.78	\$	44.86
87	Network Support Technician - Senior	\$	41.39	\$	44.93
88	Network Support Technician - Intermediate	\$	36.02	\$	42.73
89	Network Support Technician - Associate	\$	29.73	\$	34.52
90	Documentation Specialist - Senior	\$	33.65	\$	39.34
91	Documentation Specialist - Intermediate	\$	30.60	\$	35.46
92	Documentation Specialist - Associate	\$	24.30	\$	30.05
93	Technical Editor	\$	43.49	\$	48.40
94	Graphics Specialist	\$	31.26	\$	36.32
95	ERP Business Analyst - Senior	\$	76.06	\$	90.00
96	ERP Business Analyst - Intermediate	\$	66.43	\$	80.41
97	ERP Business Analyst - Associate	\$	41.00	\$	51.49
98	Business Systems Analyst - Senior	\$	63.83	\$	69.23
99	Business Systems Analyst - Intermediate	\$	48.41	\$	54.22
100	Business Systems Analyst - Associate	\$	40.81	\$	46.07
101	Information Systems Training Manager	\$	69.42	\$	84.05
102	Information Systems Training Specialist - Senior	\$	55.44	\$	64.87
103	Information Systems Training Specialist - Intermediate	\$	48.93	\$	56.09
104	Information Systems Training Specialist - Associate	\$	38.00	\$	43.26
105	Chief Enterprise Architect	\$	235.13	\$	261.77
106	Lead Enterprise Architect	\$	191.12	\$	216.59
107	Senior IT Systems Solution Architect	\$	200.37	\$	222.39
108	Audio Visual Engineer Fabrication Engineer Senior	\$	63.98	\$	73.54
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	55.40	\$	63.67
110	Audio Visual Engineer Fabrication Engineer Associate	\$	47.49	\$	54.58
111	Audio Visual Programmer Senior	\$	88.07	\$	101.24
112	Audio Visual Programmer Intermediate	\$	59.18	\$	67.05
113	Audio Visual Programmer Associate	\$	50.47	\$	58.01
114	Draftsman Senior	\$	63.98	\$	73.54
115	Draftsman Intermediate	\$	55.40	\$	63.67
116	Draftsman Associate	\$	47.49	\$	54.58
117	Administrator Senior	\$	151.89	\$	170.69
118	Administrator Intermediate	\$	85.21	\$	103.82
119	Administrator Associate	\$	60.94	\$	68.48
120	Instructor Technical Training Senior	\$	142.15	\$	165.85
121	Instructor Technical Training Intermediate	\$	130.31	\$	142.15
122	Instructor Technical Training Associate	\$	106.62	\$	118.46
123	Facility Staff Support Senior	\$	65.35	\$	73.42
124	Facility Staff Support Intermediate	\$	57.32	\$	64.42
125	Facility Staff Support Associate	\$	39.67	\$	44.56
126	Distribution Operations Specialist Senior	\$	151.89	\$	170.69
127	Distribution Operations Specialist Intermediate	\$	85.21	\$	103.82
128	Distribution Operations Specialist Associate	\$	57.89	\$	65.05
129	Quality Professional Staff Senior	\$	180.08	\$	190.45
130	Quality Professional Staff Intermediate	\$	102.55	\$	127.92
131	Quality Professional Staff Associate	\$	67.63	\$	78.91

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%

**Other**

Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 4**

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 106.25	\$ 135.11
2	Program Manager - Intermediate	\$ 84.22	\$ 101.58
3	Program Manager - Associate	\$ 69.19	\$ 79.24
4	Project Manager - Senior	\$ 100.78	\$ 116.96
5	Project Manager - Intermediate	\$ 83.04	\$ 97.26
6	Project Manager - Associate	\$ 68.04	\$ 72.44
7	Project Planning Manager	\$ 69.71	\$ 75.07
8	Project Administrator	\$ 86.63	\$ 97.80
9	Project Engineer - Senior	\$ 78.26	\$ 89.84
10	Project Engineer - Intermediate	\$ 62.38	\$ 70.79
11	Project Engineer - Associate	\$ 41.98	\$ 51.10
12	Quality Assurance Analyst - Senior	\$ 53.61	\$ 61.28
13	Quality Assurance Analyst - Intermediate	\$ 44.39	\$ 47.70
14	Quality Assurance Analyst - Associate	\$ 37.50	\$ 40.25
15	Client/Server Network Architect	\$ 75.90	\$ 88.67
16	Software Architect	\$ 82.70	\$ 98.43
17	Systems Engineer - Senior	\$ 66.54	\$ 77.65
18	Systems Engineer - Intermediate	\$ 53.67	\$ 63.42
19	Systems Engineer - Associate	\$ 43.12	\$ 54.66
20	Managed Systems Engineer - Senior	\$ 63.72	\$ 73.66
21	Managed Systems Engineer - Intermediate	\$ 52.31	\$ 61.42
22	Managed Systems Engineer - Associate	\$ 41.11	\$ 50.28
23	Applications Systems Analyst - Senior	\$ 75.56	\$ 85.72
24	Applications Systems Analyst - Intermediate	\$ 62.44	\$ 73.08
25	Applications Systems Analyst - Associate	\$ 42.19	\$ 50.21
26	Software Engineer - Senior	\$ 80.53	\$ 94.70
27	Software Engineer - Intermediate	\$ 67.57	\$ 80.60
28	Software Engineer - Associate	\$ 42.16	\$ 52.85
29	Applications Programmer - Senior	\$ 60.37	\$ 69.91
30	Applications Programmer - Intermediate	\$ 49.26	\$ 57.61
31	Applications Programmer - Associate	\$ 35.06	\$ 41.53
32	IT Certified Professional - Senior	\$ 79.98	\$ 93.21
33	IT Certified Professional - Intermediate	\$ 58.40	\$ 65.51
34	IT Certified Professional - Associate	\$ 39.81	\$ 47.38
35	Seat Management Administrator	\$ 60.41	\$ 65.75
36	Configuration Management (CM) Specialist - Senior	\$ 58.18	\$ 64.90
37	Configuration Management (CM) Specialist - Intermediate	\$ 45.28	\$ 50.56
38	Configuration Management (CM) Specialist - Associate	\$ 36.14	\$ 40.49
39	Computer Operator - Senior	\$ 41.79	\$ 45.80
40	Computer Operator - Intermediate	\$ 35.03	\$ 40.65
41	Computer Operator - Associate	\$ 31.38	\$ 35.06
42	Information Assurance Engineer - Senior	\$ 65.16	\$ 75.52
43	Information Assurance Engineer - Intermediate	\$ 53.03	\$ 62.44
44	Information Assurance Engineer - Associate	\$ 52.52	\$ 61.64
45	Information Systems Auditor - Senior	\$ 58.69	\$ 68.42
46	Information Systems Auditor - Intermediate	\$ 47.34	\$ 57.07
47	Information Systems Auditor - Associate	\$ 42.02	\$ 52.10
48	Data Security Analyst - Senior	\$ 55.28	\$ 61.09
49	Data Security Analyst - Intermediate	\$ 47.48	\$ 52.83
50	Data Security Analyst - Associate	\$ 38.88	\$ 43.77
51	Disaster Recovery/COOP/Contingency Administrator	\$ 54.13	\$ 62.81
52	Information Security Specialist - Senior	\$ 52.42	\$ 63.43
53	Information Security Specialist - Intermediate	\$ 48.41	\$ 53.97
54	Information Security Specialist - Associate	\$ 40.92	\$ 45.77
55	Systems Administrator - Senior	\$ 61.31	\$ 62.83
56	Systems Administrator - Intermediate	\$ 48.62	\$ 50.97
57	Systems Administrator -Associate	\$ 43.99	\$ 46.02

58	Database Administrator	\$	70.45	\$	80.35
59	Database Analyst/Programmer - Senior	\$	63.70	\$	73.07
60	Database Analyst/Programmer - Intermediate	\$	52.36	\$	60.58
61	Database Analyst/Programmer - Associate	\$	41.49	\$	48.15
62	Database Librarian	\$	32.39	\$	38.12
63	Data Warehousing Project Manager	\$	101.32	\$	116.11
64	Data Architect	\$	75.48	\$	91.32
65	Data Warehouse Analyst	\$	68.30	\$	82.24
66	Data Warehousing Programmer	\$	52.17	\$	60.94
67	Data Warehousing Administrator	\$	47.85	\$	53.48
68	Help Desk Coordinator	\$	44.59	\$	49.01
69	Help Desk Support Service Specialist - Senior	\$	41.23	\$	45.49
70	Help Desk Support Service Specialist - Intermediate	\$	36.46	\$	42.83
71	Help Desk Support Service Specialist - Associate	\$	34.92	\$	40.22
72	PC Support Manager	\$	57.96	\$	66.78
73	PC Systems Specialist	\$	37.93	\$	46.95
74	PC Maintenance Technician	\$	34.91	\$	41.87
75	Web Project Manager	\$	92.35	\$	105.69
76	Web Designer - Senior	\$	64.54	\$	75.09
77	Web Designer - Intermediate	\$	52.35	\$	62.06
78	Web Designer - Associate	\$	41.76	\$	52.13
79	Web Software Developer - Senior	\$	62.66	\$	72.56
80	Web Software Developer - Intermediate	\$	52.67	\$	62.13
81	Web Software Developer - Associate	\$	42.03	\$	53.06
82	Web Technical Administrator	\$	38.14	\$	48.47
83	Web Content Administrator	\$	40.45	\$	48.50
84	Network Administrator - Senior	\$	58.55	\$	66.46
85	Network Administrator - Intermediate	\$	48.51	\$	54.48
86	Network Administrator - Associate	\$	37.92	\$	46.25
87	Network Support Technician - Senior	\$	42.67	\$	46.32
88	Network Support Technician - Intermediate	\$	37.14	\$	44.05
89	Network Support Technician - Associate	\$	30.65	\$	35.59
90	Documentation Specialist - Senior	\$	34.69	\$	40.56
91	Documentation Specialist - Intermediate	\$	31.55	\$	36.56
92	Documentation Specialist - Associate	\$	25.05	\$	30.98
93	Technical Editor	\$	44.84	\$	49.90
94	Graphics Specialist	\$	32.23	\$	37.45
95	ERP Business Analyst - Senior	\$	78.42	\$	92.79
96	ERP Business Analyst - Intermediate	\$	68.49	\$	82.90
97	ERP Business Analyst - Associate	\$	42.27	\$	53.09
98	Business Systems Analyst - Senior	\$	65.81	\$	71.38
99	Business Systems Analyst - Intermediate	\$	49.91	\$	55.90
100	Business Systems Analyst - Associate	\$	42.08	\$	47.50
101	Information Systems Training Manager	\$	71.57	\$	86.66
102	Information Systems Training Specialist - Senior	\$	57.16	\$	66.88
103	Information Systems Training Specialist - Intermediate	\$	50.45	\$	57.83
104	Information Systems Training Specialist - Associate	\$	39.18	\$	44.60
105	Chief Enterprise Architect	\$	242.42	\$	269.88
106	Lead Enterprise Architect	\$	197.04	\$	223.30
107	Senior IT Systems Solution Architect	\$	206.58	\$	229.28
108	Audio Visual Engineer Fabrication Engineer Senior	\$	65.40	\$	74.96
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	56.63	\$	64.90
110	Audio Visual Engineer Fabrication Engineer Associate	\$	48.55	\$	55.65
111	Audio Visual Programmer Senior	\$	90.06	\$	103.21
112	Audio Visual Programmer Intermediate	\$	60.52	\$	68.35
113	Audio Visual Programmer Associate	\$	51.60	\$	59.15
114	Draftsman Senior	\$	65.40	\$	74.96
115	Draftsman Intermediate	\$	56.63	\$	64.90
116	Draftsman Associate	\$	48.55	\$	55.65
117	Administrator Senior	\$	154.72	\$	173.53
118	Administrator Intermediate	\$	86.79	\$	105.54
119	Administrator Associate	\$	62.06	\$	69.61
120	Instructor Technical Training Senior	\$	146.56	\$	170.99
121	Instructor Technical Training Intermediate	\$	134.35	\$	146.56
122	Instructor Technical Training Associate	\$	109.92	\$	122.13
123	Facility Staff Support Senior	\$	66.52	\$	74.61
124	Facility Staff Support Intermediate	\$	58.39	\$	65.49
125	Facility Staff Support Associate	\$	40.42	\$	45.33

126	Distribution Operations Specialist Senior	\$	154.72	\$	173.53
127	Distribution Operations Specialist Intermediate	\$	86.79	\$	105.54
128	Distribution Operations Specialist Associate	\$	58.95	\$	66.12
129	Quality Professional Staff Senior	\$	183.42	\$	193.63
130	Quality Professional Staff Intermediate	\$	104.45	\$	130.06
131	Quality Professional Staff Associate	\$	68.89	\$	80.22

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 5**

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 109.54	\$ 139.30
2	Program Manager - Intermediate	\$ 86.83	\$ 104.73
3	Program Manager - Associate	\$ 71.33	\$ 81.70
4	Project Manager - Senior	\$ 103.90	\$ 120.59
5	Project Manager - Intermediate	\$ 85.61	\$ 100.28
6	Project Manager - Associate	\$ 70.15	\$ 74.69
7	Project Planning Manager	\$ 71.87	\$ 77.40
8	Project Administrator	\$ 89.32	\$ 100.83
9	Project Engineer - Senior	\$ 80.69	\$ 92.63
10	Project Engineer - Intermediate	\$ 64.31	\$ 72.98
11	Project Engineer - Associate	\$ 43.28	\$ 52.68
12	Quality Assurance Analyst - Senior	\$ 55.27	\$ 63.18
13	Quality Assurance Analyst - Intermediate	\$ 45.77	\$ 49.18
14	Quality Assurance Analyst - Associate	\$ 38.66	\$ 41.50
15	Client/Server Network Architect	\$ 78.25	\$ 91.42
16	Software Architect	\$ 85.26	\$ 101.48
17	Systems Engineer - Senior	\$ 68.60	\$ 80.06
18	Systems Engineer - Intermediate	\$ 55.33	\$ 65.39
19	Systems Engineer - Associate	\$ 44.46	\$ 56.35
20	Managed Systems Engineer - Senior	\$ 65.70	\$ 75.94
21	Managed Systems Engineer - Intermediate	\$ 53.93	\$ 63.32
22	Managed Systems Engineer - Associate	\$ 42.38	\$ 51.84
23	Applications Systems Analyst - Senior	\$ 77.90	\$ 88.38
24	Applications Systems Analyst - Intermediate	\$ 64.38	\$ 75.35
25	Applications Systems Analyst - Associate	\$ 43.50	\$ 51.77
26	Software Engineer - Senior	\$ 83.03	\$ 97.64
27	Software Engineer - Intermediate	\$ 69.66	\$ 83.10
28	Software Engineer - Associate	\$ 43.47	\$ 54.49
29	Applications Programmer - Senior	\$ 62.24	\$ 72.08
30	Applications Programmer - Intermediate	\$ 50.79	\$ 59.40
31	Applications Programmer - Associate	\$ 36.15	\$ 42.82
32	IT Certified Professional - Senior	\$ 82.46	\$ 96.10
33	IT Certified Professional - Intermediate	\$ 60.21	\$ 67.54
34	IT Certified Professional - Associate	\$ 41.04	\$ 48.85
35	Seat Management Administrator	\$ 62.28	\$ 67.79
36	Configuration Management (CM) Specialist - Senior	\$ 59.98	\$ 66.91
37	Configuration Management (CM) Specialist - Intermediate	\$ 46.68	\$ 52.13
38	Configuration Management (CM) Specialist - Associate	\$ 37.26	\$ 41.75
39	Computer Operator - Senior	\$ 43.09	\$ 47.22
40	Computer Operator - Intermediate	\$ 36.12	\$ 41.91
41	Computer Operator - Associate	\$ 32.35	\$ 36.15

42	Information Assurance Engineer - Senior	\$	67.18	\$	77.86
43	Information Assurance Engineer - Intermediate	\$	54.67	\$	64.38
44	Information Assurance Engineer - Associate	\$	54.15	\$	63.55
45	Information Systems Auditor - Senior	\$	60.51	\$	70.54
46	Information Systems Auditor - Intermediate	\$	48.81	\$	58.84
47	Information Systems Auditor - Associate	\$	43.32	\$	53.72
48	Data Security Analyst - Senior	\$	56.99	\$	62.98
49	Data Security Analyst - Intermediate	\$	48.95	\$	54.47
50	Data Security Analyst - Associate	\$	40.09	\$	45.13
51	Disaster Recovery/COOP/Contingency Administrator	\$	55.81	\$	64.76
52	Information Security Specialist - Senior	\$	54.05	\$	65.40
53	Information Security Specialist - Intermediate	\$	49.91	\$	55.64
54	Information Security Specialist - Associate	\$	42.19	\$	47.19
55	Systems Administrator - Senior	\$	63.21	\$	64.78
56	Systems Administrator - Intermediate	\$	50.13	\$	52.55
57	Systems Administrator - Associate	\$	45.35	\$	47.45
58	Database Administrator	\$	72.63	\$	82.84
59	Database Analyst/Programmer - Senior	\$	65.67	\$	75.34
60	Database Analyst/Programmer - Intermediate	\$	53.98	\$	62.46
61	Database Analyst/Programmer - Associate	\$	42.78	\$	49.64
62	Database Librarian	\$	33.39	\$	39.30
63	Data Warehousing Project Manager	\$	104.46	\$	119.71
64	Data Architect	\$	77.82	\$	94.15
65	Data Warehouse Analyst	\$	70.42	\$	84.79
66	Data Warehousing Programmer	\$	53.79	\$	62.83
67	Data Warehousing Administrator	\$	49.33	\$	55.14
68	Help Desk Coordinator	\$	45.97	\$	50.53
69	Help Desk Support Service Specialist - Senior	\$	42.51	\$	46.90
70	Help Desk Support Service Specialist - Intermediate	\$	37.59	\$	44.16
71	Help Desk Support Service Specialist - Associate	\$	36.00	\$	41.47
72	PC Support Manager	\$	59.76	\$	68.85
73	PC Systems Specialist	\$	39.11	\$	48.41
74	PC Maintenance Technician	\$	35.99	\$	43.17
75	Web Project Manager	\$	95.21	\$	108.97
76	Web Designer - Senior	\$	66.54	\$	77.42
77	Web Designer - Intermediate	\$	53.97	\$	63.98
78	Web Designer - Associate	\$	43.05	\$	53.75
79	Web Software Developer - Senior	\$	64.60	\$	74.81
80	Web Software Developer - Intermediate	\$	54.30	\$	64.06
81	Web Software Developer - Associate	\$	43.33	\$	54.70
82	Web Technical Administrator	\$	39.32	\$	49.97
83	Web Content Administrator	\$	41.70	\$	50.00
84	Network Administrator - Senior	\$	60.37	\$	68.52
85	Network Administrator - Intermediate	\$	50.01	\$	56.17
86	Network Administrator - Associate	\$	39.10	\$	47.68
87	Network Support Technician - Senior	\$	43.99	\$	47.76
88	Network Support Technician - Intermediate	\$	38.29	\$	45.42
89	Network Support Technician - Associate	\$	31.60	\$	36.69
90	Documentation Specialist - Senior	\$	35.77	\$	41.82
91	Documentation Specialist - Intermediate	\$	32.53	\$	37.69
92	Documentation Specialist - Associate	\$	25.83	\$	31.94
93	Technical Editor	\$	46.23	\$	51.45
94	Graphics Specialist	\$	33.23	\$	38.61
95	ERP Business Analyst - Senior	\$	80.85	\$	95.67
96	ERP Business Analyst - Intermediate	\$	70.61	\$	85.47
97	ERP Business Analyst - Associate	\$	43.58	\$	54.74
98	Business Systems Analyst - Senior	\$	67.85	\$	73.59
99	Business Systems Analyst - Intermediate	\$	51.46	\$	57.63
100	Business Systems Analyst - Associate	\$	43.38	\$	48.97
101	Information Systems Training Manager	\$	73.79	\$	89.35
102	Information Systems Training Specialist - Senior	\$	58.93	\$	68.95
103	Information Systems Training Specialist - Intermediate	\$	52.01	\$	59.62
104	Information Systems Training Specialist - Associate	\$	40.39	\$	45.98
105	Chief Enterprise Architect	\$	249.94	\$	278.25
106	Lead Enterprise Architect	\$	203.15	\$	230.22
107	Senior IT Systems Solution Architect	\$	212.98	\$	236.39
108	Audio Visual Engineer Fabrication Engineer Senior	\$	67.15	\$	76.83
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	58.15	\$	66.54

110	Audio Visual Engineer Fabrication Engineer Associate	\$	49.86	\$	57.04
111	Audio Visual Programmer Senior	\$	92.46	\$	105.81
112	Audio Visual Programmer Intermediate	\$	62.12	\$	70.07
113	Audio Visual Programmer Associate	\$	53.00	\$	60.64
114	Draftsman Senior	\$	67.15	\$	76.83
115	Draftsman Intermediate	\$	58.15	\$	66.54
116	Draftsman Associate	\$	49.86	\$	57.04
117	Administrator Senior	\$	158.83	\$	177.87
118	Administrator Intermediate	\$	89.09	\$	108.18
119	Administrator Associate	\$	63.72	\$	71.36
120	Instructor Technical Training Senior	\$	151.10	\$	176.29
121	Instructor Technical Training Intermediate	\$	138.51	\$	151.10
122	Instructor Technical Training Associate	\$	113.33	\$	125.92
123	Facility Staff Support Senior	\$	68.30	\$	76.49
124	Facility Staff Support Intermediate	\$	59.95	\$	67.14
125	Facility Staff Support Associate	\$	41.49	\$	46.47
126	Distribution Operations Specialist Senior	\$	158.83	\$	177.87
127	Distribution Operations Specialist Intermediate	\$	89.09	\$	108.18
128	Distribution Operations Specialist Associate	\$	60.51	\$	67.77
129	Quality Professional Staff Senior	\$	188.30	\$	198.45
130	Quality Professional Staff Intermediate	\$	107.23	\$	133.31
131	Quality Professional Staff Associate	\$	70.71	\$	82.22

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 6**

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$	112.94	\$	143.62
2	Program Manager - Intermediate	\$	89.52	\$	107.98
3	Program Manager - Associate	\$	73.54	\$	84.23
4	Project Manager - Senior	\$	107.12	\$	124.33
5	Project Manager - Intermediate	\$	88.26	\$	103.39
6	Project Manager - Associate	\$	72.32	\$	77.01
7	Project Planning Manager	\$	74.10	\$	79.80
8	Project Administrator	\$	92.09	\$	103.96
9	Project Engineer - Senior	\$	83.19	\$	95.50
10	Project Engineer - Intermediate	\$	66.30	\$	75.24
11	Project Engineer - Associate	\$	44.62	\$	54.31
12	Quality Assurance Analyst - Senior	\$	56.98	\$	65.14
13	Quality Assurance Analyst - Intermediate	\$	47.19	\$	50.70
14	Quality Assurance Analyst - Associate	\$	39.86	\$	42.79
15	Client/Server Network Architect	\$	80.68	\$	94.25
16	Software Architect	\$	87.90	\$	104.63
17	Systems Engineer - Senior	\$	70.73	\$	82.54
18	Systems Engineer - Intermediate	\$	57.05	\$	67.42
19	Systems Engineer - Associate	\$	45.84	\$	58.10
20	Managed Systems Engineer - Senior	\$	67.74	\$	78.29
21	Managed Systems Engineer - Intermediate	\$	55.60	\$	65.28
22	Managed Systems Engineer - Associate	\$	43.69	\$	53.45
23	Applications Systems Analyst - Senior	\$	80.31	\$	91.12
24	Applications Systems Analyst - Intermediate	\$	66.38	\$	77.69
25	Applications Systems Analyst - Associate	\$	44.85	\$	53.37

26	Software Engineer - Senior	\$	85.60	\$	100.67
27	Software Engineer - Intermediate	\$	71.82	\$	85.68
28	Software Engineer - Associate	\$	44.82	\$	56.18
29	Applications Programmer - Senior	\$	64.17	\$	74.31
30	Applications Programmer - Intermediate	\$	52.36	\$	61.24
31	Applications Programmer - Associate	\$	37.27	\$	44.15
32	IT Certified Professional - Senior	\$	85.02	\$	99.08
33	IT Certified Professional - Intermediate	\$	62.08	\$	69.63
34	IT Certified Professional - Associate	\$	42.31	\$	50.36
35	Seat Management Administrator	\$	64.21	\$	69.89
36	Configuration Management (CM) Specialist - Senior	\$	61.84	\$	68.98
37	Configuration Management (CM) Specialist - Intermediate	\$	48.13	\$	53.75
38	Configuration Management (CM) Specialist - Associate	\$	38.42	\$	43.04
39	Computer Operator - Senior	\$	44.43	\$	48.68
40	Computer Operator - Intermediate	\$	37.24	\$	43.21
41	Computer Operator - Associate	\$	33.35	\$	37.27
42	Information Assurance Engineer - Senior	\$	69.26	\$	80.27
43	Information Assurance Engineer - Intermediate	\$	56.36	\$	66.38
44	Information Assurance Engineer - Associate	\$	55.83	\$	65.52
45	Information Systems Auditor - Senior	\$	62.39	\$	72.73
46	Information Systems Auditor - Intermediate	\$	50.32	\$	60.66
47	Information Systems Auditor - Associate	\$	44.66	\$	55.39
48	Data Security Analyst - Senior	\$	58.76	\$	64.93
49	Data Security Analyst - Intermediate	\$	50.47	\$	56.16
50	Data Security Analyst - Associate	\$	41.33	\$	46.53
51	Disaster Recovery/COOP/Contingency Administrator	\$	57.54	\$	66.77
52	Information Security Specialist - Senior	\$	55.73	\$	67.43
53	Information Security Specialist - Intermediate	\$	51.46	\$	57.36
54	Information Security Specialist - Associate	\$	43.50	\$	48.65
55	Systems Administrator - Senior	\$	65.17	\$	66.79
56	Systems Administrator - Intermediate	\$	51.68	\$	54.18
57	Systems Administrator -Associate	\$	46.76	\$	48.92
58	Database Administrator	\$	74.88	\$	85.41
59	Database Analyst/Programmer - Senior	\$	67.71	\$	77.68
60	Database Analyst/Programmer - Intermediate	\$	55.65	\$	64.40
61	Database Analyst/Programmer - Associate	\$	44.11	\$	51.18
62	Database Librarian	\$	34.43	\$	40.52
63	Data Warehousing Project Manager	\$	107.70	\$	123.42
64	Data Architect	\$	80.23	\$	97.07
65	Data Warehouse Analyst	\$	72.60	\$	87.42
66	Data Warehousing Programmer	\$	55.46	\$	64.78
67	Data Warehousing Administrator	\$	50.86	\$	56.85
68	Help Desk Coordinator	\$	47.40	\$	52.10
69	Help Desk Support Service Specialist - Senior	\$	43.83	\$	48.35
70	Help Desk Support Service Specialist - Intermediate	\$	38.76	\$	45.53
71	Help Desk Support Service Specialist - Associate	\$	37.12	\$	42.76
72	PC Support Manager	\$	61.61	\$	70.98
73	PC Systems Specialist	\$	40.32	\$	49.91
74	PC Maintenance Technician	\$	37.11	\$	44.51
75	Web Project Manager	\$	98.16	\$	112.35
76	Web Designer - Senior	\$	68.60	\$	79.82
77	Web Designer - Intermediate	\$	55.64	\$	65.96
78	Web Designer - Associate	\$	44.38	\$	55.42
79	Web Software Developer - Senior	\$	66.60	\$	77.13
80	Web Software Developer - Intermediate	\$	55.98	\$	66.05
81	Web Software Developer - Associate	\$	44.67	\$	56.40
82	Web Technical Administrator	\$	40.54	\$	51.52
83	Web Content Administrator	\$	42.99	\$	51.55
84	Network Administrator - Senior	\$	62.24	\$	70.64
85	Network Administrator - Intermediate	\$	51.56	\$	57.91
86	Network Administrator - Associate	\$	40.31	\$	49.16
87	Network Support Technician - Senior	\$	45.35	\$	49.24
88	Network Support Technician - Intermediate	\$	39.48	\$	46.83
89	Network Support Technician - Associate	\$	32.58	\$	37.83
90	Documentation Specialist - Senior	\$	36.88	\$	43.12
91	Documentation Specialist - Intermediate	\$	33.54	\$	38.86
92	Documentation Specialist - Associate	\$	26.63	\$	32.93
93	Technical Editor	\$	47.66	\$	53.04

94	Graphics Specialist	\$	34.26	\$	39.81
95	ERP Business Analyst - Senior	\$	83.36	\$	98.64
96	ERP Business Analyst - Intermediate	\$	72.80	\$	88.12
97	ERP Business Analyst - Associate	\$	44.93	\$	56.44
98	Business Systems Analyst - Senior	\$	69.95	\$	75.87
99	Business Systems Analyst - Intermediate	\$	53.06	\$	59.42
100	Business Systems Analyst - Associate	\$	44.72	\$	50.49
101	Information Systems Training Manager	\$	76.08	\$	92.12
102	Information Systems Training Specialist - Senior	\$	60.76	\$	71.09
103	Information Systems Training Specialist - Intermediate	\$	53.62	\$	61.47
104	Information Systems Training Specialist - Associate	\$	41.64	\$	47.41
105	Chief Enterprise Architect	\$	257.69	\$	286.88
106	Lead Enterprise Architect	\$	209.45	\$	237.36
107	Senior IT Systems Solution Architect	\$	219.58	\$	243.72
108	Audio Visual Engineer Fabrication Engineer Senior	\$	69.07	\$	79.03
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	59.80	\$	68.43
110	Audio Visual Engineer Fabrication Engineer Associate	\$	51.26	\$	58.66
111	Audio Visual Programmer Senior	\$	95.08	\$	108.77
112	Audio Visual Programmer Intermediate	\$	63.90	\$	72.05
113	Audio Visual Programmer Associate	\$	54.50	\$	62.35
114	Draftsman Senior	\$	69.07	\$	79.03
115	Draftsman Intermediate	\$	59.80	\$	68.43
116	Draftsman Associate	\$	51.26	\$	58.66
117	Administrator Senior	\$	163.34	\$	182.93
118	Administrator Intermediate	\$	91.62	\$	111.24
119	Administrator Associate	\$	65.54	\$	73.39
120	Instructor Technical Training Senior	\$	155.79	\$	181.75
121	Instructor Technical Training Intermediate	\$	142.81	\$	155.79
122	Instructor Technical Training Associate	\$	116.84	\$	129.82
123	Facility Staff Support Senior	\$	70.24	\$	78.66
124	Facility Staff Support Intermediate	\$	61.65	\$	69.05
125	Facility Staff Support Associate	\$	42.66	\$	47.77
126	Distribution Operations Specialist Senior	\$	163.34	\$	182.93
127	Distribution Operations Specialist Intermediate	\$	91.62	\$	111.24
128	Distribution Operations Specialist Associate	\$	62.23	\$	69.69
129	Quality Professional Staff Senior	\$	193.64	\$	204.09
130	Quality Professional Staff Intermediate	\$	110.27	\$	137.07
131	Quality Professional Staff Associate	\$	72.74	\$	84.55

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 7**

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 116.44	\$ 148.07
2	Program Manager - Intermediate	\$ 92.30	\$ 111.33
3	Program Manager - Associate	\$ 75.82	\$ 86.84
4	Project Manager - Senior	\$ 110.44	\$ 128.18
5	Project Manager - Intermediate	\$ 91.00	\$ 106.60
6	Project Manager - Associate	\$ 74.56	\$ 79.40
7	Project Planning Manager	\$ 76.40	\$ 82.27
8	Project Administrator	\$ 94.94	\$ 107.18
9	Project Engineer - Senior	\$ 85.77	\$ 98.46

10	Project Engineer - Intermediate	\$	68.36	\$	77.57
11	Project Engineer - Associate	\$	46.00	\$	55.99
12	Quality Assurance Analyst - Senior	\$	58.75	\$	67.16
13	Quality Assurance Analyst - Intermediate	\$	48.65	\$	52.27
14	Quality Assurance Analyst - Associate	\$	41.10	\$	44.12
15	Client/Server Network Architect	\$	83.18	\$	97.17
16	Software Architect	\$	90.62	\$	107.87
17	Systems Engineer - Senior	\$	72.92	\$	85.10
18	Systems Engineer - Intermediate	\$	58.82	\$	69.51
19	Systems Engineer - Associate	\$	47.26	\$	59.90
20	Managed Systems Engineer - Senior	\$	69.84	\$	80.72
21	Managed Systems Engineer - Intermediate	\$	57.32	\$	67.30
22	Managed Systems Engineer - Associate	\$	45.04	\$	55.11
23	Applications Systems Analyst - Senior	\$	82.80	\$	93.94
24	Applications Systems Analyst - Intermediate	\$	68.44	\$	80.10
25	Applications Systems Analyst - Associate	\$	46.24	\$	55.02
26	Software Engineer - Senior	\$	88.25	\$	103.79
27	Software Engineer - Intermediate	\$	74.05	\$	88.34
28	Software Engineer - Associate	\$	46.21	\$	57.92
29	Applications Programmer - Senior	\$	66.16	\$	76.61
30	Applications Programmer - Intermediate	\$	53.98	\$	63.14
31	Applications Programmer - Associate	\$	38.43	\$	45.52
32	IT Certified Professional - Senior	\$	87.66	\$	102.15
33	IT Certified Professional - Intermediate	\$	64.00	\$	71.79
34	IT Certified Professional - Associate	\$	43.62	\$	51.92
35	Seat Management Administrator	\$	66.20	\$	72.06
36	Configuration Management (CM) Specialist - Senior	\$	63.76	\$	71.12
37	Configuration Management (CM) Specialist - Intermediate	\$	49.62	\$	55.42
38	Configuration Management (CM) Specialist - Associate	\$	39.61	\$	44.37
39	Computer Operator - Senior	\$	45.81	\$	50.19
40	Computer Operator - Intermediate	\$	38.39	\$	44.55
41	Computer Operator - Associate	\$	34.38	\$	38.43
42	Information Assurance Engineer - Senior	\$	71.41	\$	82.76
43	Information Assurance Engineer - Intermediate	\$	58.11	\$	68.44
44	Information Assurance Engineer - Associate	\$	57.56	\$	67.55
45	Information Systems Auditor - Senior	\$	64.32	\$	74.98
46	Information Systems Auditor - Intermediate	\$	51.88	\$	62.54
47	Information Systems Auditor - Associate	\$	46.04	\$	57.11
48	Data Security Analyst - Senior	\$	60.58	\$	66.94
49	Data Security Analyst - Intermediate	\$	52.03	\$	57.90
50	Data Security Analyst - Associate	\$	42.61	\$	47.97
51	Disaster Recovery/COOP/Contingency Administrator	\$	59.32	\$	68.84
52	Information Security Specialist - Senior	\$	57.46	\$	69.52
53	Information Security Specialist - Intermediate	\$	53.06	\$	59.14
54	Information Security Specialist - Associate	\$	44.85	\$	50.16
55	Systems Administrator - Senior	\$	67.19	\$	68.86
56	Systems Administrator - Intermediate	\$	53.28	\$	55.86
57	Systems Administrator -Associate	\$	48.21	\$	50.44
58	Database Administrator	\$	77.20	\$	88.06
59	Database Analyst/Programmer - Senior	\$	69.81	\$	80.09
60	Database Analyst/Programmer - Intermediate	\$	57.38	\$	66.40
61	Database Analyst/Programmer - Associate	\$	45.48	\$	52.77
62	Database Librarian	\$	35.50	\$	41.78
63	Data Warehousing Project Manager	\$	111.04	\$	127.25
64	Data Architect	\$	82.72	\$	100.08
65	Data Warehouse Analyst	\$	74.85	\$	90.13
66	Data Warehousing Programmer	\$	57.18	\$	66.79
67	Data Warehousing Administrator	\$	52.44	\$	58.61
68	Help Desk Coordinator	\$	48.87	\$	53.72
69	Help Desk Support Service Specialist - Senior	\$	45.19	\$	49.85
70	Help Desk Support Service Specialist - Intermediate	\$	39.96	\$	46.94
71	Help Desk Support Service Specialist - Associate	\$	38.27	\$	44.09
72	PC Support Manager	\$	63.52	\$	73.18
73	PC Systems Specialist	\$	41.57	\$	51.46
74	PC Maintenance Technician	\$	38.26	\$	45.89
75	Web Project Manager	\$	101.20	\$	115.83
76	Web Designer - Senior	\$	70.73	\$	82.29
77	Web Designer - Intermediate	\$	57.36	\$	68.00

78	Web Designer - Associate	\$	45.76	\$	57.14
79	Web Software Developer - Senior	\$	68.66	\$	79.52
80	Web Software Developer - Intermediate	\$	57.72	\$	68.10
81	Web Software Developer - Associate	\$	46.05	\$	58.15
82	Web Technical Administrator	\$	41.80	\$	53.12
83	Web Content Administrator	\$	44.32	\$	53.15
84	Network Administrator - Senior	\$	64.17	\$	72.83
85	Network Administrator - Intermediate	\$	53.16	\$	59.71
86	Network Administrator - Associate	\$	41.56	\$	50.68
87	Network Support Technician - Senior	\$	46.76	\$	50.77
88	Network Support Technician - Intermediate	\$	40.70	\$	48.28
89	Network Support Technician - Associate	\$	33.59	\$	39.00
90	Documentation Specialist - Senior	\$	38.02	\$	44.46
91	Documentation Specialist - Intermediate	\$	34.58	\$	40.06
92	Documentation Specialist - Associate	\$	27.46	\$	33.95
93	Technical Editor	\$	49.14	\$	54.68
94	Graphics Specialist	\$	35.32	\$	41.04
95	ERP Business Analyst - Senior	\$	85.94	\$	101.70
96	ERP Business Analyst - Intermediate	\$	75.06	\$	90.85
97	ERP Business Analyst - Associate	\$	46.32	\$	58.19
98	Business Systems Analyst - Senior	\$	72.12	\$	78.22
99	Business Systems Analyst - Intermediate	\$	54.70	\$	61.26
100	Business Systems Analyst - Associate	\$	46.11	\$	52.06
101	Information Systems Training Manager	\$	78.44	\$	94.98
102	Information Systems Training Specialist - Senior	\$	62.64	\$	73.29
103	Information Systems Training Specialist - Intermediate	\$	55.28	\$	63.38
104	Information Systems Training Specialist - Associate	\$	42.93	\$	48.88
105	Chief Enterprise Architect	\$	265.68	\$	295.77
106	Lead Enterprise Architect	\$	215.94	\$	244.72
107	Senior IT Systems Solution Architect	\$	226.39	\$	251.28
108	Audio Visual Engineer Fabrication Engineer Senior	\$	71.08	\$	81.33
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	61.55	\$	70.41
110	Audio Visual Engineer Fabrication Engineer Associate	\$	52.78	\$	60.39
111	Audio Visual Programmer Senior	\$	97.87	\$	111.98
112	Audio Visual Programmer Intermediate	\$	65.77	\$	74.16
113	Audio Visual Programmer Associate	\$	56.11	\$	64.20
114	Draftsman Senior	\$	71.08	\$	81.33
115	Draftsman Intermediate	\$	61.55	\$	70.41
116	Draftsman Associate	\$	52.78	\$	60.39
117	Administrator Senior	\$	168.12	\$	188.29
118	Administrator Intermediate	\$	94.29	\$	114.50
119	Administrator Associate	\$	67.47	\$	75.56
120	Instructor Technical Training Senior	\$	160.62	\$	187.39
121	Instructor Technical Training Intermediate	\$	147.23	\$	160.62
122	Instructor Technical Training Associate	\$	120.46	\$	133.85
123	Facility Staff Support Senior	\$	72.31	\$	80.97
124	Facility Staff Support Intermediate	\$	63.47	\$	71.07
125	Facility Staff Support Associate	\$	43.91	\$	49.18
126	Distribution Operations Specialist Senior	\$	168.12	\$	188.29
127	Distribution Operations Specialist Intermediate	\$	94.29	\$	114.50
128	Distribution Operations Specialist Associate	\$	64.05	\$	71.74
129	Quality Professional Staff Senior	\$	199.32	\$	210.07
130	Quality Professional Staff Intermediate	\$	113.52	\$	141.15
131	Quality Professional Staff Associate	\$	74.87	\$	87.04
132	Advanced Database Analyst/Programmer - Senior	\$	142.61	\$	163.41
133	Advanced Database Analyst/Programmer - Intermediate	\$	117.25	\$	134.84
134	Advanced Database Analyst/Programmer - Associate	\$	95.31	\$	110.11
135	IA Policy and Compliance Certified Professional - Senior	\$	142.61	\$	163.41
136	IA Policy and Compliance Certified Professional - Intermediate	\$	117.25	\$	134.84
137	IA Policy and Compliance Certified Professional - Associate	\$	95.31	\$	110.11
138	Cyber Operations Research Analyst - Senior	\$	142.61	\$	163.41
139	Cyber Operations Research Analyst - Intermediate	\$	116.08	\$	134.84
140	Cyber Operations Research Analyst - Associate	\$	94.35	\$	109.01
141	Cyber Operations Malware Analyst - Senior	\$	142.61	\$	163.41
142	Cyber Operations Malware Analyst - Intermediate	\$	117.25	\$	134.84
143	Cyber Operations Malware Analyst - Associate	\$	95.31	\$	110.11
144	Cyber Watch Operations Certified Analyst - Senior	\$	142.61	\$	163.41
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	117.25	\$	134.84

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 8**

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 120.05	\$ 152.66
2	Program Manager - Intermediate	\$ 95.16	\$ 114.78
3	Program Manager - Associate	\$ 78.17	\$ 89.53
4	Project Manager - Senior	\$ 113.86	\$ 132.15
5	Project Manager - Intermediate	\$ 93.82	\$ 109.90
6	Project Manager - Associate	\$ 76.87	\$ 81.86
7	Project Planning Manager	\$ 78.77	\$ 84.82
8	Project Administrator	\$ 97.88	\$ 110.50
9	Project Engineer - Senior	\$ 88.43	\$ 101.51
10	Project Engineer - Intermediate	\$ 70.48	\$ 79.97
11	Project Engineer - Associate	\$ 47.43	\$ 57.73
12	Quality Assurance Analyst - Senior	\$ 60.57	\$ 69.24
13	Quality Assurance Analyst - Intermediate	\$ 50.16	\$ 53.89
14	Quality Assurance Analyst - Associate	\$ 42.37	\$ 45.49
15	Client/Server Network Architect	\$ 85.76	\$ 100.18
16	Software Architect	\$ 93.43	\$ 111.21
17	Systems Engineer - Senior	\$ 75.18	\$ 87.74
18	Systems Engineer - Intermediate	\$ 60.64	\$ 71.66
19	Systems Engineer - Associate	\$ 48.73	\$ 61.76
20	Managed Systems Engineer - Senior	\$ 72.01	\$ 83.22
21	Managed Systems Engineer - Intermediate	\$ 59.10	\$ 69.39
22	Managed Systems Engineer - Associate	\$ 46.44	\$ 56.82
23	Applications Systems Analyst - Senior	\$ 85.37	\$ 96.85
24	Applications Systems Analyst - Intermediate	\$ 70.56	\$ 82.58
25	Applications Systems Analyst - Associate	\$ 47.67	\$ 56.73
26	Software Engineer - Senior	\$ 90.99	\$ 107.01
27	Software Engineer - Intermediate	\$ 76.35	\$ 91.08
28	Software Engineer - Associate	\$ 47.64	\$ 59.72
29	Applications Programmer - Senior	\$ 68.21	\$ 78.98
30	Applications Programmer - Intermediate	\$ 55.65	\$ 65.10
31	Applications Programmer - Associate	\$ 39.62	\$ 46.93
32	IT Certified Professional - Senior	\$ 90.38	\$ 105.32
33	IT Certified Professional - Intermediate	\$ 65.98	\$ 74.02
34	IT Certified Professional - Associate	\$ 44.97	\$ 53.53
35	Seat Management Administrator	\$ 68.25	\$ 74.29
36	Configuration Management (CM) Specialist - Senior	\$ 65.74	\$ 73.32
37	Configuration Management (CM) Specialist - Intermediate	\$ 51.16	\$ 57.14
38	Configuration Management (CM) Specialist - Associate	\$ 40.84	\$ 45.75
39	Computer Operator - Senior	\$ 47.23	\$ 51.75
40	Computer Operator - Intermediate	\$ 39.58	\$ 45.93
41	Computer Operator - Associate	\$ 35.45	\$ 39.62
42	Information Assurance Engineer - Senior	\$ 73.62	\$ 85.33
43	Information Assurance Engineer - Intermediate	\$ 59.91	\$ 70.56
44	Information Assurance Engineer - Associate	\$ 59.34	\$ 69.64
45	Information Systems Auditor - Senior	\$ 66.31	\$ 77.30

46	Information Systems Auditor - Intermediate	\$	53.49	\$	64.48
47	Information Systems Auditor - Associate	\$	47.47	\$	58.88
48	Data Security Analyst - Senior	\$	62.46	\$	69.02
49	Data Security Analyst - Intermediate	\$	53.64	\$	59.69
50	Data Security Analyst - Associate	\$	43.93	\$	49.46
51	Disaster Recovery/COOP/Contingency Administrator	\$	61.16	\$	70.97
52	Information Security Specialist - Senior	\$	59.24	\$	71.68
53	Information Security Specialist - Intermediate	\$	54.70	\$	60.97
54	Information Security Specialist - Associate	\$	46.24	\$	51.71
55	Systems Administrator - Senior	\$	69.27	\$	70.99
56	Systems Administrator - Intermediate	\$	54.93	\$	57.59
57	Systems Administrator -Associate	\$	49.70	\$	52.00
58	Database Administrator	\$	79.59	\$	90.79
59	Database Analyst/Programmer - Senior	\$	71.97	\$	82.57
60	Database Analyst/Programmer - Intermediate	\$	59.16	\$	68.46
61	Database Analyst/Programmer - Associate	\$	46.89	\$	54.41
62	Database Librarian	\$	36.60	\$	43.08
63	Data Warehousing Project Manager	\$	114.48	\$	131.19
64	Data Architect	\$	85.28	\$	103.18
65	Data Warehouse Analyst	\$	77.17	\$	92.92
66	Data Warehousing Programmer	\$	58.95	\$	68.86
67	Data Warehousing Administrator	\$	54.07	\$	60.43
68	Help Desk Coordinator	\$	50.38	\$	55.39
69	Help Desk Support Service Specialist - Senior	\$	46.59	\$	51.40
70	Help Desk Support Service Specialist - Intermediate	\$	41.20	\$	48.40
71	Help Desk Support Service Specialist - Associate	\$	39.46	\$	45.46
72	PC Support Manager	\$	65.49	\$	75.45
73	PC Systems Specialist	\$	42.86	\$	53.06
74	PC Maintenance Technician	\$	39.45	\$	47.31
75	Web Project Manager	\$	104.34	\$	119.42
76	Web Designer - Senior	\$	72.92	\$	84.84
77	Web Designer - Intermediate	\$	59.14	\$	70.11
78	Web Designer - Associate	\$	47.18	\$	58.91
79	Web Software Developer - Senior	\$	70.79	\$	81.99
80	Web Software Developer - Intermediate	\$	59.51	\$	70.21
81	Web Software Developer - Associate	\$	47.48	\$	59.95
82	Web Technical Administrator	\$	43.10	\$	54.77
83	Web Content Administrator	\$	45.69	\$	54.80
84	Network Administrator - Senior	\$	66.16	\$	75.09
85	Network Administrator - Intermediate	\$	54.81	\$	61.56
86	Network Administrator - Associate	\$	42.85	\$	52.25
87	Network Support Technician - Senior	\$	48.21	\$	52.34
88	Network Support Technician - Intermediate	\$	41.96	\$	49.78
89	Network Support Technician - Associate	\$	34.63	\$	40.21
90	Documentation Specialist - Senior	\$	39.20	\$	45.84
91	Documentation Specialist - Intermediate	\$	35.65	\$	41.30
92	Documentation Specialist - Associate	\$	28.31	\$	35.00
93	Technical Editor	\$	50.66	\$	56.38
94	Graphics Specialist	\$	36.41	\$	42.31
95	ERP Business Analyst - Senior	\$	88.60	\$	104.85
96	ERP Business Analyst - Intermediate	\$	77.39	\$	93.67
97	ERP Business Analyst - Associate	\$	47.76	\$	59.99
98	Business Systems Analyst - Senior	\$	74.36	\$	80.64
99	Business Systems Analyst - Intermediate	\$	56.40	\$	63.16
100	Business Systems Analyst - Associate	\$	47.54	\$	53.67
101	Information Systems Training Manager	\$	80.87	\$	97.92
102	Information Systems Training Specialist - Senior	\$	64.58	\$	75.56
103	Information Systems Training Specialist - Intermediate	\$	56.99	\$	65.34
104	Information Systems Training Specialist - Associate	\$	44.26	\$	50.40
105	Chief Enterprise Architect	\$	273.92	\$	304.94
106	Lead Enterprise Architect	\$	222.63	\$	252.31
107	Senior IT Systems Solution Architect	\$	233.41	\$	259.07
108	Audio Visual Engineer Fabrication Engineer Senior	\$	73.16	\$	83.71
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	63.35	\$	72.49
110	Audio Visual Engineer Fabrication Engineer Associate	\$	54.31	\$	62.15
111	Audio Visual Programmer Senior	\$	100.74	\$	115.26
112	Audio Visual Programmer Intermediate	\$	67.70	\$	76.33
113	Audio Visual Programmer Associate	\$	57.73	\$	66.06

114	Draftsman Senior	\$	73.16	\$	83.71
115	Draftsman Intermediate	\$	63.35	\$	72.49
116	Draftsman Associate	\$	54.31	\$	62.15
117	Administrator Senior	\$	173.06	\$	193.82
118	Administrator Intermediate	\$	97.08	\$	117.86
119	Administrator Associate	\$	69.43	\$	77.75
120	Instructor Technical Training Senior	\$	97.08	\$	117.86
121	Instructor Technical Training Intermediate	\$	151.80	\$	165.60
122	Instructor Technical Training Associate	\$	69.43	\$	77.75
123	Facility Staff Support Senior	\$	74.42	\$	83.35
124	Facility Staff Support Intermediate	\$	65.33	\$	73.16
125	Facility Staff Support Associate	\$	45.20	\$	50.62
126	Distribution Operations Specialist Senior	\$	173.06	\$	193.82
127	Distribution Operations Specialist Intermediate	\$	97.08	\$	117.86
128	Distribution Operations Specialist Associate	\$	65.93	\$	73.83
129	Quality Professional Staff Senior	\$	205.15	\$	216.21
130	Quality Professional Staff Intermediate	\$	116.81	\$	145.23
131	Quality Professional Staff Associate	\$	77.05	\$	89.59
132	Advanced Database Analyst/Programmer - Senior	\$	146.98	\$	168.34
133	Advanced Database Analyst/Programmer - Intermediate	\$	120.83	\$	138.88
134	Advanced Database Analyst/Programmer - Associate	\$	98.22	\$	113.40
135	IA Policy and Compliance Certified Professional - Senior	\$	146.98	\$	168.34
136	IA Policy and Compliance Certified Professional - Intermediate	\$	120.83	\$	138.88
137	IA Policy and Compliance Certified Professional - Associate	\$	98.22	\$	113.40
138	Cyber Operations Research Analyst - Senior	\$	146.98	\$	168.34
139	Cyber Operations Research Analyst - Intermediate	\$	119.63	\$	138.88
140	Cyber Operations Research Analyst - Associate	\$	97.24	\$	112.26
141	Cyber Operations Malware Analyst - Senior	\$	146.98	\$	168.34
142	Cyber Operations Malware Analyst - Intermediate	\$	120.83	\$	138.88
143	Cyber Operations Malware Analyst - Associate	\$	98.22	\$	113.40
144	Cyber Watch Operations Certified Analyst - Senior	\$	146.98	\$	168.34
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	120.83	\$	138.88
146	Cyber Watch Operations Certified Analyst - Associate	\$	97.24	\$	112.26

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

**Contract Year 9**

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 123.77	\$ 157.39
2	Program Manager - Intermediate	\$ 98.11	\$ 118.34
3	Program Manager - Associate	\$ 80.59	\$ 92.31
4	Project Manager - Senior	\$ 117.39	\$ 136.25
5	Project Manager - Intermediate	\$ 96.73	\$ 113.31
6	Project Manager - Associate	\$ 79.25	\$ 84.40
7	Project Planning Manager	\$ 81.21	\$ 87.45
8	Project Administrator	\$ 100.91	\$ 113.93
9	Project Engineer - Senior	\$ 91.17	\$ 104.66
10	Project Engineer - Intermediate	\$ 72.66	\$ 82.45
11	Project Engineer - Associate	\$ 48.90	\$ 59.52
12	Quality Assurance Analyst - Senior	\$ 62.45	\$ 71.39
13	Quality Assurance Analyst - Intermediate	\$ 51.71	\$ 55.56

14	Quality Assurance Analyst - Associate	\$	43.68	\$	46.90
15	Client/Server Network Architect	\$	88.42	\$	103.29
16	Software Architect	\$	96.33	\$	114.66
17	Systems Engineer - Senior	\$	77.51	\$	90.46
18	Systems Engineer - Intermediate	\$	62.52	\$	73.88
19	Systems Engineer - Associate	\$	50.24	\$	63.67
20	Managed Systems Engineer - Senior	\$	74.24	\$	85.80
21	Managed Systems Engineer - Intermediate	\$	60.93	\$	71.54
22	Managed Systems Engineer - Associate	\$	47.88	\$	58.58
23	Applications Systems Analyst - Senior	\$	88.02	\$	99.85
24	Applications Systems Analyst - Intermediate	\$	72.75	\$	85.14
25	Applications Systems Analyst - Associate	\$	49.15	\$	58.49
26	Software Engineer - Senior	\$	93.81	\$	110.33
27	Software Engineer - Intermediate	\$	78.72	\$	93.90
28	Software Engineer - Associate	\$	49.12	\$	61.57
29	Applications Programmer - Senior	\$	70.32	\$	81.43
30	Applications Programmer - Intermediate	\$	57.38	\$	67.12
31	Applications Programmer - Associate	\$	40.85	\$	48.38
32	IT Certified Professional - Senior	\$	93.18	\$	108.58
33	IT Certified Professional - Intermediate	\$	68.03	\$	76.31
34	IT Certified Professional - Associate	\$	46.36	\$	55.19
35	Seat Management Administrator	\$	70.37	\$	76.59
36	Configuration Management (CM) Specialist - Senior	\$	67.78	\$	75.59
37	Configuration Management (CM) Specialist - Intermediate	\$	52.75	\$	58.91
38	Configuration Management (CM) Specialist - Associate	\$	42.11	\$	47.17
39	Computer Operator - Senior	\$	48.69	\$	53.35
40	Computer Operator - Intermediate	\$	40.81	\$	47.35
41	Computer Operator - Associate	\$	36.55	\$	40.85
42	Information Assurance Engineer - Senior	\$	75.90	\$	87.98
43	Information Assurance Engineer - Intermediate	\$	61.77	\$	72.75
44	Information Assurance Engineer - Associate	\$	61.18	\$	71.80
45	Information Systems Auditor - Senior	\$	68.37	\$	79.70
46	Information Systems Auditor - Intermediate	\$	55.15	\$	66.48
47	Information Systems Auditor - Associate	\$	48.94	\$	60.71
48	Data Security Analyst - Senior	\$	64.40	\$	71.16
49	Data Security Analyst - Intermediate	\$	55.30	\$	61.54
50	Data Security Analyst - Associate	\$	45.29	\$	50.99
51	Disaster Recovery/COOP/Contingency Administrator	\$	63.06	\$	73.17
52	Information Security Specialist - Senior	\$	61.08	\$	73.90
53	Information Security Specialist - Intermediate	\$	56.40	\$	62.86
54	Information Security Specialist - Associate	\$	47.67	\$	53.31
55	Systems Administrator - Senior	\$	71.42	\$	73.19
56	Systems Administrator - Intermediate	\$	56.63	\$	59.38
57	Systems Administrator -Associate	\$	51.24	\$	53.61
58	Database Administrator	\$	82.06	\$	93.60
59	Database Analyst/Programmer - Senior	\$	74.20	\$	85.13
60	Database Analyst/Programmer - Intermediate	\$	60.99	\$	70.58
61	Database Analyst/Programmer - Associate	\$	48.34	\$	56.10
62	Database Librarian	\$	37.73	\$	44.42
63	Data Warehousing Project Manager	\$	118.03	\$	135.26
64	Data Architect	\$	87.92	\$	106.38
65	Data Warehouse Analyst	\$	79.56	\$	95.80
66	Data Warehousing Programmer	\$	60.78	\$	70.99
67	Data Warehousing Administrator	\$	55.75	\$	62.30
68	Help Desk Coordinator	\$	51.94	\$	57.11
69	Help Desk Support Service Specialist - Senior	\$	48.03	\$	52.99
70	Help Desk Support Service Specialist - Intermediate	\$	42.48	\$	49.90
71	Help Desk Support Service Specialist - Associate	\$	40.68	\$	46.87
72	PC Support Manager	\$	67.52	\$	77.79
73	PC Systems Specialist	\$	44.19	\$	54.70
74	PC Maintenance Technician	\$	40.67	\$	48.78
75	Web Project Manager	\$	107.57	\$	123.12
76	Web Designer - Senior	\$	75.18	\$	87.47
77	Web Designer - Intermediate	\$	60.97	\$	72.28
78	Web Designer - Associate	\$	48.64	\$	60.74
79	Web Software Developer - Senior	\$	72.98	\$	84.53
80	Web Software Developer - Intermediate	\$	61.35	\$	72.39
81	Web Software Developer - Associate	\$	48.95	\$	61.81

82	Web Technical Administrator	\$	44.44	\$	56.47
83	Web Content Administrator	\$	47.11	\$	56.50
84	Network Administrator - Senior	\$	68.21	\$	77.42
85	Network Administrator - Intermediate	\$	56.51	\$	63.47
86	Network Administrator - Associate	\$	44.18	\$	53.87
87	Network Support Technician - Senior	\$	49.70	\$	53.96
88	Network Support Technician - Intermediate	\$	43.26	\$	51.32
89	Network Support Technician - Associate	\$	35.70	\$	41.46
90	Documentation Specialist - Senior	\$	40.42	\$	47.26
91	Documentation Specialist - Intermediate	\$	36.76	\$	42.58
92	Documentation Specialist - Associate	\$	29.19	\$	36.09
93	Technical Editor	\$	52.23	\$	58.13
94	Graphics Specialist	\$	37.54	\$	43.62
95	ERP Business Analyst - Senior	\$	91.35	\$	108.10
96	ERP Business Analyst - Intermediate	\$	79.79	\$	96.57
97	ERP Business Analyst - Associate	\$	49.24	\$	61.85
98	Business Systems Analyst - Senior	\$	76.67	\$	83.14
99	Business Systems Analyst - Intermediate	\$	58.15	\$	65.12
100	Business Systems Analyst - Associate	\$	49.01	\$	55.33
101	Information Systems Training Manager	\$	83.38	\$	100.96
102	Information Systems Training Specialist - Senior	\$	66.58	\$	77.90
103	Information Systems Training Specialist - Intermediate	\$	58.76	\$	67.37
104	Information Systems Training Specialist - Associate	\$	45.63	\$	51.96
105	Chief Enterprise Architect	\$	282.41	\$	314.39
106	Lead Enterprise Architect	\$	229.53	\$	260.13
107	Senior IT Systems Solution Architect	\$	240.65	\$	267.10
108	Audio Visual Engineer Fabrication Engineer Senior	\$	75.25	\$	86.09
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	65.15	\$	74.54
110	Audio Visual Engineer Fabrication Engineer Associate	\$	55.86	\$	63.92
111	Audio Visual Programmer Senior	\$	103.62	\$	118.56
112	Audio Visual Programmer Intermediate	\$	69.61	\$	78.52
113	Audio Visual Programmer Associate	\$	59.37	\$	67.93
114	Draftsman Senior	\$	75.25	\$	86.09
115	Draftsman Intermediate	\$	65.15	\$	74.54
116	Draftsman Associate	\$	55.86	\$	63.92
117	Administrator Senior	\$	177.99	\$	199.33
118	Administrator Intermediate	\$	99.82	\$	121.22
119	Administrator Associate	\$	71.40	\$	79.96
120	Instructor Technical Training Senior	\$	170.73	\$	199.19
121	Instructor Technical Training Intermediate	\$	156.50	\$	170.73
122	Instructor Technical Training Associate	\$	128.05	\$	142.28
123	Facility Staff Support Senior	\$	76.55	\$	85.72
124	Facility Staff Support Intermediate	\$	67.18	\$	75.23
125	Facility Staff Support Associate	\$	46.48	\$	52.05
126	Distribution Operations Specialist Senior	\$	177.99	\$	199.33
127	Distribution Operations Specialist Intermediate	\$	99.82	\$	121.22
128	Distribution Operations Specialist Associate	\$	67.83	\$	75.96
129	Quality Professional Staff Senior	\$	210.97	\$	222.39
130	Quality Professional Staff Intermediate	\$	120.15	\$	149.39
131	Quality Professional Staff Associate	\$	79.25	\$	92.14
132	Advanced Database Analyst/Programmer - Senior	\$	153.73	\$	175.47
133	Advanced Database Analyst/Programmer - Intermediate	\$	126.37	\$	144.73
134	Advanced Database Analyst/Programmer - Associate	\$	102.73	\$	118.15
135	IA Policy and Compliance Certified Professional - Senior	\$	153.73	\$	175.47
136	IA Policy and Compliance Certified Professional - Intermediate	\$	126.37	\$	144.73
137	IA Policy and Compliance Certified Professional - Associate	\$	102.73	\$	118.15
138	Cyber Operations Research Analyst - Senior	\$	153.73	\$	175.47
139	Cyber Operations Research Analyst - Intermediate	\$	125.11	\$	144.73
140	Cyber Operations Research Analyst - Associate	\$	101.70	\$	116.97
141	Cyber Operations Malware Analyst - Senior	\$	153.73	\$	175.47
142	Cyber Operations Malware Analyst - Intermediate	\$	126.37	\$	144.73
143	Cyber Operations Malware Analyst - Associate	\$	102.73	\$	118.15
144	Cyber Watch Operations Certified Analyst - Senior	\$	153.73	\$	175.47
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	126.37	\$	144.73
146	Cyber Watch Operations Certified Analyst - Associate	\$	101.70	\$	116.97

**Other Direct Costs**

	<u>Rate</u>
ODC-Fixed Price (Estimated)	15.40%
ODC-Time and Material (Estimated)	10.60%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	10.60%
ESI Source Software (Estimated)	0.00%
<b>Other</b>	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%