

Contract Year 1 (Notice to Proceed Date - 13 April 2007)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 74.41	\$ 113.42
2	Program Manager - Intermediate	\$ 57.91	\$ 93.52
3	Program Manager - Associate	\$ 40.71	\$ 57.63
4	Project Manager - Senior	\$ 74.41	\$ 86.31
5	Project Manager - Intermediate	\$ 57.91	\$ 67.17
6	Project Manager - Associate	\$ 40.71	\$ 47.22
7	Project Planning Manager	\$ 62.69	\$ 72.71
8	Project Administrator	\$ 46.82	\$ 54.31
9	Project Engineer - Senior	\$ 72.22	\$ 83.77
10	Project Engineer - Intermediate	\$ 50.49	\$ 58.56
11	Project Engineer - Associate	\$ 33.28	\$ 38.60
12	Quality Assurance Analyst - Senior	\$ 53.96	\$ 62.59
13	Quality Assurance Analyst - Intermediate	\$ 42.68	\$ 49.51
14	Quality Assurance Analyst - Associate	\$ 22.60	\$ 26.21
15	Client/Server Network Architect	\$ 75.03	\$ 87.02
16	Software Architect	\$ 74.32	\$ 86.20
17	Systems Engineer - Senior	\$ 63.46	\$ 73.60
18	Systems Engineer - Intermediate	\$ 49.31	\$ 57.19
19	Systems Engineer - Associate	\$ 30.96	\$ 35.91
20	Managed Systems Engineer - Senior	\$ 71.41	\$ 82.83
21	Managed Systems Engineer - Intermediate	\$ 55.07	\$ 63.87
22	Managed Systems Engineer - Associate	\$ 30.96	\$ 35.91
23	Applications Systems Analyst - Senior	\$ 58.83	\$ 68.24
24	Applications Systems Analyst - Intermediate	\$ 41.02	\$ 47.58
25	Applications Systems Analyst - Associate	\$ 29.72	\$ 34.47
26	Software Engineer - Senior	\$ 62.08	\$ 72.00
27	Software Engineer - Intermediate	\$ 43.55	\$ 50.51
28	Software Engineer - Associate	\$ 30.34	\$ 35.19
29	Applications Programmer - Senior	\$ 56.88	\$ 65.98
30	Applications Programmer - Intermediate	\$ 40.63	\$ 47.13
31	Applications Programmer - Associate	\$ 27.86	\$ 32.32
32	IT Certified Professional - Senior	\$ 72.47	\$ 84.05
33	IT Certified Professional - Intermediate	\$ 64.92	\$ 75.30
34	IT Certified Professional - Associate	\$ 50.56	\$ 58.64
35	Seat Management Administrator	\$ 51.28	\$ 59.48
36	Configuration Management (CM) Specialist - Senior	\$ 45.20	\$ 52.43
37	Configuration Management (CM) Specialist - Intermediate	\$ 32.50	\$ 37.70
38	Configuration Management (CM) Specialist - Associate	\$ 24.22	\$ 28.10
39	Computer Operator - Senior	\$ 29.13	\$ 33.79
40	Computer Operator - Intermediate	\$ 23.51	\$ 27.27
41	Computer Operator - Associate	\$ 18.19	\$ 21.09
42	Information Assurance Engineer - Senior	\$ 77.90	\$ 90.36
43	Information Assurance Engineer - Intermediate	\$ 62.08	\$ 72.00
44	Information Assurance Engineer - Associate	\$ 50.72	\$ 58.83
45	Information Systems Auditor - Senior	\$ 58.67	\$ 68.05
46	Information Systems Auditor - Intermediate	\$ 46.01	\$ 53.37
47	Information Systems Auditor - Associate	\$ 33.03	\$ 38.31
48	Data Security Analyst - Senior	\$ 52.02	\$ 60.33
49	Data Security Analyst - Intermediate	\$ 43.17	\$ 50.07
50	Data Security Analyst - Associate	\$ 31.73	\$ 36.80
51	Disaster Recovery/COOP/Contingency Administrator	\$ 66.14	\$ 76.71
52	Information Security Specialist - Senior	\$ 58.43	\$ 67.77
53	Information Security Specialist - Intermediate	\$ 49.58	\$ 57.51
54	Information Security Specialist - Associate	\$ 31.73	\$ 36.80
55	Systems Administrator - Senior	\$ 60.37	\$ 70.03
56	Systems Administrator - Intermediate	\$ 46.23	\$ 53.62
57	Systems Administrator -Associate	\$ 26.78	\$ 31.06
58	Database Administrator	\$ 63.83	\$ 74.03
59	Database Analyst/Programmer - Senior	\$ 67.84	\$ 78.69

60	Database Analyst/Programmer - Intermediate	\$	44.58	\$	51.70
61	Database Analyst/Programmer - Associate	\$	28.63	\$	33.21
62	Database Librarian	\$	30.96	\$	35.91
63	Data Warehousing Project Manager	\$	63.51	\$	73.66
64	Data Architect	\$	79.37	\$	92.06
65	Data Warehouse Analyst	\$	50.49	\$	58.56
66	Data Warehousing Programmer	\$	38.46	\$	44.61
67	Data Warehousing Administrator	\$	49.14	\$	57.00
68	Help Desk Coordinator	\$	24.15	\$	28.01
69	Help Desk Support Service Specialist - Senior	\$	40.57	\$	47.06
70	Help Desk Support Service Specialist - Intermediate	\$	32.74	\$	37.98
71	Help Desk Support Service Specialist - Associate	\$	21.90	\$	25.40
72	PC Support Manager	\$	52.70	\$	61.13
73	PC Systems Specialist	\$	35.06	\$	40.66
74	PC Maintenance Technician	\$	17.57	\$	20.38
75	Web Project Manager	\$	66.87	\$	77.56
76	Web Designer - Senior	\$	48.28	\$	56.00
77	Web Designer - Intermediate	\$	38.30	\$	44.43
78	Web Designer - Associate	\$	32.62	\$	37.84
79	Web Software Developer - Senior	\$	62.73	\$	72.76
80	Web Software Developer - Intermediate	\$	51.61	\$	59.86
81	Web Software Developer - Associate	\$	32.46	\$	37.65
82	Web Technical Administrator	\$	50.47	\$	58.54
83	Web Content Administrator	\$	33.43	\$	38.78
84	Network Administrator - Senior	\$	53.23	\$	61.74
85	Network Administrator - Intermediate	\$	41.66	\$	48.32
86	Network Administrator - Associate	\$	24.61	\$	28.55
87	Network Support Technician - Senior	\$	49.42	\$	57.32
88	Network Support Technician - Intermediate	\$	38.42	\$	44.56
89	Network Support Technician - Associate	\$	25.07	\$	29.08
90	Documentation Specialist - Senior	\$	45.20	\$	52.43
91	Documentation Specialist - Intermediate	\$	32.50	\$	37.70
92	Documentation Specialist - Associate	\$	24.22	\$	28.10
93	Technical Editor	\$	38.31	\$	44.43
94	Graphics Specialist	\$	43.63	\$	50.60
95	ERP Business Analyst - Senior	\$	69.38	\$	80.47
96	ERP Business Analyst - Intermediate	\$	49.31	\$	57.19
97	ERP Business Analyst - Associate	\$	30.96	\$	35.91
98	Business Systems Analyst - Senior	\$	59.08	\$	68.52
99	Business Systems Analyst - Intermediate	\$	40.47	\$	46.94
100	Business Systems Analyst - Associate	\$	26.31	\$	30.52
101	Information Systems Training Manager	\$	55.86	\$	64.79
102	Information Systems Training Specialist - Senior	\$	49.66	\$	57.60
103	Information Systems Training Specialist - Intermediate	\$	39.05	\$	45.30
104	Information Systems Training Specialist - Associate	\$	25.00	\$	28.99

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2 (14 April 2007 - 13 April 2008)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
-----------------	------------------	--------------------------------	--------------------------------

1	Program Manager - Senior	\$	76.64	\$	116.82
2	Program Manager - Intermediate	\$	59.65	\$	96.33
3	Program Manager - Associate	\$	41.93	\$	59.36
4	Project Manager - Senior	\$	76.64	\$	88.90
5	Project Manager - Intermediate	\$	59.65	\$	69.19
6	Project Manager - Associate	\$	41.93	\$	48.64
7	Project Planning Manager	\$	64.57	\$	74.89
8	Project Administrator	\$	48.22	\$	55.94
9	Project Engineer - Senior	\$	74.39	\$	86.28
10	Project Engineer - Intermediate	\$	52.00	\$	60.32
11	Project Engineer - Associate	\$	34.28	\$	39.76
12	Quality Assurance Analyst - Senior	\$	55.58	\$	64.47
13	Quality Assurance Analyst - Intermediate	\$	43.96	\$	51.00
14	Quality Assurance Analyst - Associate	\$	23.28	\$	27.00
15	Client/Server Network Architect	\$	77.28	\$	89.63
16	Software Architect	\$	76.55	\$	88.79
17	Systems Engineer - Senior	\$	65.36	\$	75.81
18	Systems Engineer - Intermediate	\$	50.79	\$	58.91
19	Systems Engineer - Associate	\$	31.89	\$	36.99
20	Managed Systems Engineer - Senior	\$	73.55	\$	85.31
21	Managed Systems Engineer - Intermediate	\$	56.72	\$	65.79
22	Managed Systems Engineer - Associate	\$	31.89	\$	36.99
23	Applications Systems Analyst - Senior	\$	60.59	\$	70.29
24	Applications Systems Analyst - Intermediate	\$	42.25	\$	49.01
25	Applications Systems Analyst - Associate	\$	30.61	\$	35.50
26	Software Engineer - Senior	\$	63.94	\$	74.16
27	Software Engineer - Intermediate	\$	44.86	\$	52.03
28	Software Engineer - Associate	\$	31.25	\$	36.25
29	Applications Programmer - Senior	\$	58.59	\$	67.96
30	Applications Programmer - Intermediate	\$	41.85	\$	48.54
31	Applications Programmer - Associate	\$	28.70	\$	33.29
32	IT Certified Professional - Senior	\$	74.64	\$	86.57
33	IT Certified Professional - Intermediate	\$	66.87	\$	77.56
34	IT Certified Professional - Associate	\$	52.08	\$	60.40
35	Seat Management Administrator	\$	52.82	\$	61.26
36	Configuration Management (CM) Specialist - Senior	\$	46.56	\$	54.00
37	Configuration Management (CM) Specialist - Intermediate	\$	33.48	\$	38.83
38	Configuration Management (CM) Specialist - Associate	\$	24.95	\$	28.94
39	Computer Operator - Senior	\$	30.00	\$	34.80
40	Computer Operator - Intermediate	\$	24.22	\$	28.09
41	Computer Operator - Associate	\$	18.74	\$	21.72
42	Information Assurance Engineer - Senior	\$	80.24	\$	93.07
43	Information Assurance Engineer - Intermediate	\$	63.94	\$	74.16
44	Information Assurance Engineer - Associate	\$	52.24	\$	60.59
45	Information Systems Auditor - Senior	\$	60.43	\$	70.09
46	Information Systems Auditor - Intermediate	\$	47.39	\$	54.97
47	Information Systems Auditor - Associate	\$	34.02	\$	39.46
48	Data Security Analyst - Senior	\$	53.58	\$	62.14
49	Data Security Analyst - Intermediate	\$	44.47	\$	51.57
50	Data Security Analyst - Associate	\$	32.68	\$	37.90
51	Disaster Recovery/COOP/Contingency Administrator	\$	68.12	\$	79.01
52	Information Security Specialist - Senior	\$	60.18	\$	69.80
53	Information Security Specialist - Intermediate	\$	51.07	\$	59.24
54	Information Security Specialist - Associate	\$	32.68	\$	37.90
55	Systems Administrator - Senior	\$	62.18	\$	72.13
56	Systems Administrator - Intermediate	\$	47.62	\$	55.23
57	Systems Administrator -Associate	\$	27.58	\$	31.99
58	Database Administrator	\$	65.74	\$	76.25
59	Database Analyst/Programmer - Senior	\$	69.88	\$	81.05
60	Database Analyst/Programmer - Intermediate	\$	45.92	\$	53.25
61	Database Analyst/Programmer - Associate	\$	29.49	\$	34.21
62	Database Librarian	\$	31.89	\$	36.99
63	Data Warehousing Project Manager	\$	65.42	\$	75.87
64	Data Architect	\$	81.75	\$	94.82
65	Data Warehouse Analyst	\$	52.00	\$	60.32
66	Data Warehousing Programmer	\$	39.61	\$	45.95
67	Data Warehousing Administrator	\$	50.61	\$	58.71

68	Help Desk Coordinator	\$	24.87	\$	28.85
69	Help Desk Support Service Specialist - Senior	\$	41.79	\$	48.47
70	Help Desk Support Service Specialist - Intermediate	\$	33.72	\$	39.12
71	Help Desk Support Service Specialist - Associate	\$	22.56	\$	26.16
72	PC Support Manager	\$	54.28	\$	62.96
73	PC Systems Specialist	\$	36.11	\$	41.88
74	PC Maintenance Technician	\$	18.10	\$	20.99
75	Web Project Manager	\$	68.88	\$	79.89
76	Web Designer - Senior	\$	49.73	\$	57.68
77	Web Designer - Intermediate	\$	39.45	\$	45.76
78	Web Designer - Associate	\$	33.60	\$	38.98
79	Web Software Developer - Senior	\$	64.61	\$	74.94
80	Web Software Developer - Intermediate	\$	53.16	\$	61.66
81	Web Software Developer - Associate	\$	33.43	\$	38.78
82	Web Technical Administrator	\$	51.98	\$	60.30
83	Web Content Administrator	\$	34.43	\$	39.94
84	Network Administrator - Senior	\$	54.83	\$	63.59
85	Network Administrator - Intermediate	\$	42.91	\$	49.77
86	Network Administrator - Associate	\$	25.35	\$	29.41
87	Network Support Technician - Senior	\$	50.90	\$	59.04
88	Network Support Technician - Intermediate	\$	39.57	\$	45.90
89	Network Support Technician - Associate	\$	25.82	\$	29.95
90	Documentation Specialist - Senior	\$	46.56	\$	54.00
91	Documentation Specialist - Intermediate	\$	33.48	\$	38.83
92	Documentation Specialist - Associate	\$	24.95	\$	28.94
93	Technical Editor	\$	39.46	\$	45.76
94	Graphics Specialist	\$	44.94	\$	52.12
95	ERP Business Analyst - Senior	\$	71.46	\$	82.88
96	ERP Business Analyst - Intermediate	\$	50.79	\$	58.91
97	ERP Business Analyst - Associate	\$	31.89	\$	36.99
98	Business Systems Analyst - Senior	\$	60.85	\$	70.58
99	Business Systems Analyst - Intermediate	\$	41.68	\$	48.35
100	Business Systems Analyst - Associate	\$	27.10	\$	31.44
101	Information Systems Training Manager	\$	57.54	\$	66.73
102	Information Systems Training Specialist - Senior	\$	51.15	\$	59.33
103	Information Systems Training Specialist - Intermediate	\$	40.22	\$	46.66
104	Information Systems Training Specialist - Associate	\$	25.75	\$	29.86
105	Chief Enterprise Architect	\$	169.87	\$	176.40
106	Lead Enterprise Architect	\$	121.99	\$	126.68
107	Senior IT Systems Solution Architect	\$	143.95	\$	149.48

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3 (14 April 2008 - 13 April 2009)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 78.94	\$ 120.32
2	Program Manager - Intermediate	\$ 61.44	\$ 99.22
3	Program Manager - Associate	\$ 43.19	\$ 61.14
4	Project Manager - Senior	\$ 78.94	\$ 91.57
5	Project Manager - Intermediate	\$ 61.44	\$ 71.27

6	Project Manager - Associate	\$	43.19	\$	50.10
7	Project Planning Manager	\$	66.51	\$	77.14
8	Project Administrator	\$	49.67	\$	57.62
9	Project Engineer - Senior	\$	76.62	\$	88.87
10	Project Engineer - Intermediate	\$	53.56	\$	62.13
11	Project Engineer - Associate	\$	35.31	\$	40.95
12	Quality Assurance Analyst - Senior	\$	57.25	\$	66.40
13	Quality Assurance Analyst - Intermediate	\$	45.28	\$	52.53
14	Quality Assurance Analyst - Associate	\$	23.98	\$	27.81
15	Client/Server Network Architect	\$	79.60	\$	92.32
16	Software Architect	\$	78.85	\$	91.45
17	Systems Engineer - Senior	\$	67.32	\$	78.08
18	Systems Engineer - Intermediate	\$	52.31	\$	60.68
19	Systems Engineer - Associate	\$	32.85	\$	38.10
20	Managed Systems Engineer - Senior	\$	75.76	\$	87.87
21	Managed Systems Engineer - Intermediate	\$	58.42	\$	67.76
22	Managed Systems Engineer - Associate	\$	32.85	\$	38.10
23	Applications Systems Analyst - Senior	\$	62.41	\$	72.40
24	Applications Systems Analyst - Intermediate	\$	43.52	\$	50.48
25	Applications Systems Analyst - Associate	\$	31.53	\$	36.57
26	Software Engineer - Senior	\$	65.86	\$	76.38
27	Software Engineer - Intermediate	\$	46.21	\$	53.59
28	Software Engineer - Associate	\$	32.19	\$	37.34
29	Applications Programmer - Senior	\$	60.35	\$	70.00
30	Applications Programmer - Intermediate	\$	43.11	\$	50.00
31	Applications Programmer - Associate	\$	29.56	\$	34.29
32	IT Certified Professional - Senior	\$	76.88	\$	89.17
33	IT Certified Professional - Intermediate	\$	68.88	\$	79.89
34	IT Certified Professional - Associate	\$	53.64	\$	62.21
35	Seat Management Administrator	\$	54.40	\$	63.10
36	Configuration Management (CM) Specialist - Senior	\$	47.96	\$	55.62
37	Configuration Management (CM) Specialist - Intermediate	\$	34.48	\$	39.99
38	Configuration Management (CM) Specialist - Associate	\$	25.70	\$	29.81
39	Computer Operator - Senior	\$	30.90	\$	35.84
40	Computer Operator - Intermediate	\$	24.95	\$	28.93
41	Computer Operator - Associate	\$	19.30	\$	22.37
42	Information Assurance Engineer - Senior	\$	82.65	\$	95.86
43	Information Assurance Engineer - Intermediate	\$	65.86	\$	76.38
44	Information Assurance Engineer - Associate	\$	53.81	\$	62.41
45	Information Systems Auditor - Senior	\$	62.24	\$	72.19
46	Information Systems Auditor - Intermediate	\$	48.81	\$	56.62
47	Information Systems Auditor - Associate	\$	35.04	\$	40.64
48	Data Security Analyst - Senior	\$	55.19	\$	64.00
49	Data Security Analyst - Intermediate	\$	45.80	\$	53.12
50	Data Security Analyst - Associate	\$	33.66	\$	39.04
51	Disaster Recovery/COOP/Contingency Administrator	\$	70.16	\$	81.38
52	Information Security Specialist - Senior	\$	61.99	\$	71.89
53	Information Security Specialist - Intermediate	\$	52.60	\$	61.02
54	Information Security Specialist - Associate	\$	33.66	\$	39.04
55	Systems Administrator - Senior	\$	64.05	\$	74.29
56	Systems Administrator - Intermediate	\$	49.05	\$	56.89
57	Systems Administrator -Associate	\$	28.41	\$	32.95
58	Database Administrator	\$	67.71	\$	78.54
59	Database Analyst/Programmer - Senior	\$	71.98	\$	83.48
60	Database Analyst/Programmer - Intermediate	\$	47.30	\$	54.85
61	Database Analyst/Programmer - Associate	\$	30.37	\$	35.24
62	Database Librarian	\$	32.85	\$	38.10
63	Data Warehousing Project Manager	\$	67.38	\$	78.15
64	Data Architect	\$	84.20	\$	97.66
65	Data Warehouse Analyst	\$	53.56	\$	62.13
66	Data Warehousing Programmer	\$	40.80	\$	47.33
67	Data Warehousing Administrator	\$	52.13	\$	60.47
68	Help Desk Coordinator	\$	25.62	\$	29.72
69	Help Desk Support Service Specialist - Senior	\$	43.04	\$	49.92
70	Help Desk Support Service Specialist - Intermediate	\$	34.73	\$	40.29
71	Help Desk Support Service Specialist - Associate	\$	23.24	\$	26.94
72	PC Support Manager	\$	55.91	\$	64.85
73	PC Systems Specialist	\$	37.19	\$	43.14

74	PC Maintenance Technician	\$	18.64	\$	21.62
75	Web Project Manager	\$	70.95	\$	82.29
76	Web Designer - Senior	\$	51.22	\$	59.41
77	Web Designer - Intermediate	\$	40.63	\$	47.13
78	Web Designer - Associate	\$	34.61	\$	40.15
79	Web Software Developer - Senior	\$	66.55	\$	77.19
80	Web Software Developer - Intermediate	\$	54.75	\$	63.51
81	Web Software Developer - Associate	\$	34.43	\$	39.94
82	Web Technical Administrator	\$	53.54	\$	62.11
83	Web Content Administrator	\$	35.46	\$	41.14
84	Network Administrator - Senior	\$	56.47	\$	65.50
85	Network Administrator - Intermediate	\$	44.20	\$	51.26
86	Network Administrator - Associate	\$	26.11	\$	30.29
87	Network Support Technician - Senior	\$	52.43	\$	60.81
88	Network Support Technician - Intermediate	\$	40.76	\$	47.28
89	Network Support Technician - Associate	\$	26.59	\$	30.85
90	Documentation Specialist - Senior	\$	47.96	\$	55.62
91	Documentation Specialist - Intermediate	\$	34.48	\$	39.99
92	Documentation Specialist - Associate	\$	25.70	\$	29.81
93	Technical Editor	\$	40.64	\$	47.13
94	Graphics Specialist	\$	46.29	\$	53.68
95	ERP Business Analyst - Senior	\$	73.60	\$	85.37
96	ERP Business Analyst - Intermediate	\$	52.31	\$	60.68
97	ERP Business Analyst - Associate	\$	32.85	\$	38.10
98	Business Systems Analyst - Senior	\$	62.68	\$	72.70
99	Business Systems Analyst - Intermediate	\$	42.93	\$	49.80
100	Business Systems Analyst - Associate	\$	27.91	\$	32.38
101	Information Systems Training Manager	\$	59.27	\$	68.73
102	Information Systems Training Specialist - Senior	\$	52.68	\$	61.11
103	Information Systems Training Specialist - Intermediate	\$	41.43	\$	48.06
104	Information Systems Training Specialist - Associate	\$	26.52	\$	30.76
105	Chief Enterprise Architect	\$	174.97	\$	181.69
106	Lead Enterprise Architect	\$	125.65	\$	130.48
107	Senior IT Systems Solution Architect	\$	148.27	\$	153.96
108	Audio Visual Engineer Fabrication Engineer Senior	\$	109.40	\$	124.34
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	85.91	\$	97.64
110	Audio Visual Engineer Fabrication Engineer Associate	\$	78.40	\$	89.11
111	Audio Visual Programmer Senior	\$	101.79	\$	115.69
112	Audio Visual Programmer Intermediate	\$	81.29	\$	92.39
113	Audio Visual Programmer Associate	\$	61.55	\$	69.96
114	Draftsman Senior	\$	68.39	\$	77.73
115	Draftsman Intermediate	\$	62.27	\$	70.77
116	Draftsman Associate	\$	43.21	\$	49.11
117	Administrator Senior	\$	72.77	\$	82.71
118	Administrator Intermediate	\$	63.46	\$	72.13
119	Administrator Associate	\$	51.88	\$	58.96
120	Instructor Technical Training Senior	\$	79.46	\$	90.31
121	Instructor Technical Training Intermediate	\$	68.58	\$	77.94
122	Instructor Technical Training Associate	\$	55.73	\$	63.34
123	Facility Staff Support Senior	\$	64.35	\$	73.13
124	Facility Staff Support Intermediate	\$	50.48	\$	57.37
125	Facility Staff Support Associate	\$	30.22	\$	34.35
126	Distribution Operations Specialist Senior	\$	85.81	\$	97.53
127	Distribution Operations Specialist Intermediate	\$	59.17	\$	67.24
128	Distribution Operations Specialist Associate	\$	33.68	\$	38.28
129	Quality Professional Staff Senior	\$	94.77	\$	107.71
130	Quality Professional Staff Intermediate	\$	75.03	\$	85.28
131	Quality Professional Staff Associate	\$	59.15	\$	67.22

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%

Other

Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4 (14 April 2009 - 13 April 2010)
--

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	81.31	\$	123.93
2	Program Manager - Intermediate	\$	63.28	\$	102.20
3	Program Manager - Associate	\$	44.49	\$	62.97
4	Project Manager - Senior	\$	81.31	\$	94.32
5	Project Manager - Intermediate	\$	63.28	\$	73.41
6	Project Manager - Associate	\$	44.49	\$	51.60
7	Project Planning Manager	\$	68.51	\$	79.45
8	Project Administrator	\$	51.16	\$	59.35
9	Project Engineer - Senior	\$	78.92	\$	91.54
10	Project Engineer - Intermediate	\$	55.17	\$	63.99
11	Project Engineer - Associate	\$	36.37	\$	42.18
12	Quality Assurance Analyst - Senior	\$	58.97	\$	68.39
13	Quality Assurance Analyst - Intermediate	\$	46.64	\$	54.11
14	Quality Assurance Analyst - Associate	\$	24.70	\$	28.64
15	Client/Server Network Architect	\$	81.99	\$	95.09
16	Software Architect	\$	81.22	\$	94.19
17	Systems Engineer - Senior	\$	69.34	\$	80.42
18	Systems Engineer - Intermediate	\$	53.88	\$	62.50
19	Systems Engineer - Associate	\$	33.84	\$	39.24
20	Managed Systems Engineer - Senior	\$	78.03	\$	90.51
21	Managed Systems Engineer - Intermediate	\$	60.17	\$	69.79
22	Managed Systems Engineer - Associate	\$	33.84	\$	39.24
23	Applications Systems Analyst - Senior	\$	64.28	\$	74.57
24	Applications Systems Analyst - Intermediate	\$	44.83	\$	51.99
25	Applications Systems Analyst - Associate	\$	32.48	\$	37.67
26	Software Engineer - Senior	\$	67.84	\$	78.67
27	Software Engineer - Intermediate	\$	47.60	\$	55.20
28	Software Engineer - Associate	\$	33.16	\$	38.46
29	Applications Programmer - Senior	\$	62.16	\$	72.10
30	Applications Programmer - Intermediate	\$	44.40	\$	51.50
31	Applications Programmer - Associate	\$	30.45	\$	35.32
32	IT Certified Professional - Senior	\$	79.19	\$	91.85
33	IT Certified Professional - Intermediate	\$	70.95	\$	82.29
34	IT Certified Professional - Associate	\$	55.25	\$	64.08
35	Seat Management Administrator	\$	56.03	\$	64.99
36	Configuration Management (CM) Specialist - Senior	\$	49.40	\$	57.29
37	Configuration Management (CM) Specialist - Intermediate	\$	35.51	\$	41.19
38	Configuration Management (CM) Specialist - Associate	\$	26.47	\$	30.70
39	Computer Operator - Senior	\$	31.83	\$	36.92
40	Computer Operator - Intermediate	\$	25.70	\$	29.80
41	Computer Operator - Associate	\$	19.88	\$	23.04
42	Information Assurance Engineer - Senior	\$	85.13	\$	98.74
43	Information Assurance Engineer - Intermediate	\$	67.84	\$	78.67
44	Information Assurance Engineer - Associate	\$	55.42	\$	64.28
45	Information Systems Auditor - Senior	\$	64.11	\$	74.36
46	Information Systems Auditor - Intermediate	\$	50.27	\$	58.32
47	Information Systems Auditor - Associate	\$	36.09	\$	41.86
48	Data Security Analyst - Senior	\$	56.85	\$	65.92
49	Data Security Analyst - Intermediate	\$	47.17	\$	54.71
50	Data Security Analyst - Associate	\$	34.67	\$	40.21
51	Disaster Recovery/COOP/Contingency Administrator	\$	72.26	\$	83.82
52	Information Security Specialist - Senior	\$	63.85	\$	74.05
53	Information Security Specialist - Intermediate	\$	54.18	\$	62.85
54	Information Security Specialist - Associate	\$	34.67	\$	40.21
55	Systems Administrator - Senior	\$	65.97	\$	76.52
56	Systems Administrator - Intermediate	\$	50.52	\$	58.60
57	Systems Administrator -Associate	\$	29.26	\$	33.94

58	Database Administrator	\$	69.74	\$	80.90
59	Database Analyst/Programmer - Senior	\$	74.14	\$	85.98
60	Database Analyst/Programmer - Intermediate	\$	48.72	\$	56.50
61	Database Analyst/Programmer - Associate	\$	31.28	\$	36.30
62	Database Librarian	\$	33.84	\$	39.24
63	Data Warehousing Project Manager	\$	69.40	\$	80.49
64	Data Architect	\$	86.73	\$	100.59
65	Data Warehouse Analyst	\$	55.17	\$	63.99
66	Data Warehousing Programmer	\$	42.02	\$	48.75
67	Data Warehousing Administrator	\$	53.69	\$	62.28
68	Help Desk Coordinator	\$	26.39	\$	30.61
69	Help Desk Support Service Specialist - Senior	\$	44.33	\$	51.42
70	Help Desk Support Service Specialist - Intermediate	\$	35.77	\$	41.50
71	Help Desk Support Service Specialist - Associate	\$	23.94	\$	27.75
72	PC Support Manager	\$	57.59	\$	66.80
73	PC Systems Specialist	\$	38.31	\$	44.43
74	PC Maintenance Technician	\$	19.20	\$	22.27
75	Web Project Manager	\$	73.08	\$	84.76
76	Web Designer - Senior	\$	52.76	\$	61.19
77	Web Designer - Intermediate	\$	41.85	\$	48.54
78	Web Designer - Associate	\$	35.65	\$	41.35
79	Web Software Developer - Senior	\$	68.55	\$	79.51
80	Web Software Developer - Intermediate	\$	56.39	\$	65.42
81	Web Software Developer - Associate	\$	35.46	\$	41.14
82	Web Technical Administrator	\$	55.15	\$	63.97
83	Web Content Administrator	\$	36.52	\$	42.37
84	Network Administrator - Senior	\$	58.16	\$	67.47
85	Network Administrator - Intermediate	\$	45.53	\$	52.80
86	Network Administrator - Associate	\$	26.89	\$	31.20
87	Network Support Technician - Senior	\$	54.00	\$	62.63
88	Network Support Technician - Intermediate	\$	41.98	\$	48.70
89	Network Support Technician - Associate	\$	27.39	\$	31.78
90	Documentation Specialist - Senior	\$	49.40	\$	57.29
91	Documentation Specialist - Intermediate	\$	35.51	\$	41.19
92	Documentation Specialist - Associate	\$	26.47	\$	30.70
93	Technical Editor	\$	41.86	\$	48.54
94	Graphics Specialist	\$	47.68	\$	55.29
95	ERP Business Analyst - Senior	\$	75.81	\$	87.93
96	ERP Business Analyst - Intermediate	\$	53.88	\$	62.50
97	ERP Business Analyst - Associate	\$	33.84	\$	39.24
98	Business Systems Analyst - Senior	\$	64.56	\$	74.88
99	Business Systems Analyst - Intermediate	\$	44.22	\$	51.29
100	Business Systems Analyst - Associate	\$	28.75	\$	33.35
101	Information Systems Training Manager	\$	61.05	\$	70.79
102	Information Systems Training Specialist - Senior	\$	54.26	\$	62.94
103	Information Systems Training Specialist - Intermediate	\$	42.67	\$	49.50
104	Information Systems Training Specialist - Associate	\$	27.32	\$	31.68
105	Chief Enterprise Architect	\$	180.22	\$	187.14
106	Lead Enterprise Architect	\$	129.42	\$	134.39
107	Senior IT Systems Solution Architect	\$	152.72	\$	158.58
108	Audio Visual Engineer Fabrication Engineer Senior	\$	112.68	\$	128.07
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	88.49	\$	100.57
110	Audio Visual Engineer Fabrication Engineer Associate	\$	80.75	\$	91.78
111	Audio Visual Programmer Senior	\$	104.84	\$	119.16
112	Audio Visual Programmer Intermediate	\$	83.73	\$	95.16
113	Audio Visual Programmer Associate	\$	63.40	\$	72.06
114	Draftsman Senior	\$	70.44	\$	80.06
115	Draftsman Intermediate	\$	64.14	\$	72.89
116	Draftsman Associate	\$	44.51	\$	50.58
117	Administrator Senior	\$	74.95	\$	85.19
118	Administrator Intermediate	\$	65.36	\$	74.29
119	Administrator Associate	\$	53.44	\$	60.73
120	Instructor Technical Training Senior	\$	81.84	\$	93.02
121	Instructor Technical Training Intermediate	\$	70.64	\$	80.28
122	Instructor Technical Training Associate	\$	57.40	\$	65.24
123	Facility Staff Support Senior	\$	66.28	\$	75.32
124	Facility Staff Support Intermediate	\$	51.99	\$	59.09
125	Facility Staff Support Associate	\$	31.13	\$	35.38

126	Distribution Operations Specialist Senior	\$	88.38	\$	100.46
127	Distribution Operations Specialist Intermediate	\$	60.95	\$	69.26
128	Distribution Operations Specialist Associate	\$	34.69	\$	39.43
129	Quality Professional Staff Senior	\$	97.61	\$	110.94
130	Quality Professional Staff Intermediate	\$	77.28	\$	87.84
131	Quality Professional Staff Associate	\$	60.92	\$	69.24

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5 (14 April 2010 - 13 April 2011)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	83.75	\$	127.65
2	Program Manager - Intermediate	\$	65.18	\$	105.27
3	Program Manager - Associate	\$	45.82	\$	64.86
4	Project Manager - Senior	\$	83.75	\$	97.15
5	Project Manager - Intermediate	\$	65.18	\$	75.61
6	Project Manager - Associate	\$	45.82	\$	53.15
7	Project Planning Manager	\$	70.57	\$	81.83
8	Project Administrator	\$	52.69	\$	61.13
9	Project Engineer - Senior	\$	81.29	\$	94.29
10	Project Engineer - Intermediate	\$	56.83	\$	65.91
11	Project Engineer - Associate	\$	37.46	\$	43.45
12	Quality Assurance Analyst - Senior	\$	60.74	\$	70.44
13	Quality Assurance Analyst - Intermediate	\$	48.04	\$	55.73
14	Quality Assurance Analyst - Associate	\$	25.44	\$	29.50
15	Client/Server Network Architect	\$	84.45	\$	97.94
16	Software Architect	\$	83.66	\$	97.02
17	Systems Engineer - Senior	\$	71.42	\$	82.83
18	Systems Engineer - Intermediate	\$	55.50	\$	64.38
19	Systems Engineer - Associate	\$	34.86	\$	40.42
20	Managed Systems Engineer - Senior	\$	80.37	\$	93.23
21	Managed Systems Engineer - Intermediate	\$	61.98	\$	71.88
22	Managed Systems Engineer - Associate	\$	34.86	\$	40.42
23	Applications Systems Analyst - Senior	\$	66.21	\$	76.81
24	Applications Systems Analyst - Intermediate	\$	46.17	\$	53.55
25	Applications Systems Analyst - Associate	\$	33.45	\$	38.80
26	Software Engineer - Senior	\$	69.88	\$	81.03
27	Software Engineer - Intermediate	\$	49.03	\$	56.86
28	Software Engineer - Associate	\$	34.15	\$	39.61
29	Applications Programmer - Senior	\$	64.02	\$	74.26
30	Applications Programmer - Intermediate	\$	45.73	\$	53.05
31	Applications Programmer - Associate	\$	31.36	\$	36.38
32	IT Certified Professional - Senior	\$	81.57	\$	94.61
33	IT Certified Professional - Intermediate	\$	73.08	\$	84.76
34	IT Certified Professional - Associate	\$	56.91	\$	66.00
35	Seat Management Administrator	\$	57.71	\$	66.94
36	Configuration Management (CM) Specialist - Senior	\$	50.88	\$	59.01
37	Configuration Management (CM) Specialist - Intermediate	\$	36.58	\$	42.43
38	Configuration Management (CM) Specialist - Associate	\$	27.26	\$	31.62
39	Computer Operator - Senior	\$	32.78	\$	38.03
40	Computer Operator - Intermediate	\$	26.47	\$	30.69
41	Computer Operator - Associate	\$	20.48	\$	23.73

42	Information Assurance Engineer - Senior	\$	87.68	\$	101.70
43	Information Assurance Engineer - Intermediate	\$	69.88	\$	81.03
44	Information Assurance Engineer - Associate	\$	57.08	\$	66.21
45	Information Systems Auditor - Senior	\$	66.03	\$	76.59
46	Information Systems Auditor - Intermediate	\$	51.78	\$	60.07
47	Information Systems Auditor - Associate	\$	37.17	\$	43.12
48	Data Security Analyst - Senior	\$	58.56	\$	67.90
49	Data Security Analyst - Intermediate	\$	48.59	\$	56.35
50	Data Security Analyst - Associate	\$	35.71	\$	41.42
51	Disaster Recovery/COOP/Contingency Administrator	\$	74.43	\$	86.33
52	Information Security Specialist - Senior	\$	65.77	\$	76.27
53	Information Security Specialist - Intermediate	\$	55.81	\$	64.74
54	Information Security Specialist - Associate	\$	35.71	\$	41.42
55	Systems Administrator - Senior	\$	67.95	\$	78.82
56	Systems Administrator - Intermediate	\$	52.04	\$	60.36
57	Systems Administrator -Associate	\$	30.14	\$	34.96
58	Database Administrator	\$	71.83	\$	83.33
59	Database Analyst/Programmer - Senior	\$	76.36	\$	88.56
60	Database Analyst/Programmer - Intermediate	\$	50.18	\$	58.20
61	Database Analyst/Programmer - Associate	\$	32.22	\$	37.39
62	Database Librarian	\$	34.86	\$	40.42
63	Data Warehousing Project Manager	\$	71.48	\$	82.90
64	Data Architect	\$	89.33	\$	103.61
65	Data Warehouse Analyst	\$	56.83	\$	65.91
66	Data Warehousing Programmer	\$	43.28	\$	50.21
67	Data Warehousing Administrator	\$	55.30	\$	64.15
68	Help Desk Coordinator	\$	27.18	\$	31.53
69	Help Desk Support Service Specialist - Senior	\$	45.66	\$	52.96
70	Help Desk Support Service Specialist - Intermediate	\$	36.84	\$	42.75
71	Help Desk Support Service Specialist - Associate	\$	24.66	\$	28.58
72	PC Support Manager	\$	59.32	\$	68.80
73	PC Systems Specialist	\$	39.46	\$	45.76
74	PC Maintenance Technician	\$	19.78	\$	22.94
75	Web Project Manager	\$	75.27	\$	87.30
76	Web Designer - Senior	\$	54.34	\$	63.03
77	Web Designer - Intermediate	\$	43.11	\$	50.00
78	Web Designer - Associate	\$	36.72	\$	42.59
79	Web Software Developer - Senior	\$	70.61	\$	81.90
80	Web Software Developer - Intermediate	\$	58.08	\$	67.38
81	Web Software Developer - Associate	\$	36.52	\$	42.37
82	Web Technical Administrator	\$	56.80	\$	65.89
83	Web Content Administrator	\$	37.62	\$	43.64
84	Network Administrator - Senior	\$	59.90	\$	69.49
85	Network Administrator - Intermediate	\$	46.90	\$	54.38
86	Network Administrator - Associate	\$	27.70	\$	32.14
87	Network Support Technician - Senior	\$	55.62	\$	64.51
88	Network Support Technician - Intermediate	\$	43.24	\$	50.16
89	Network Support Technician - Associate	\$	28.21	\$	32.73
90	Documentation Specialist - Senior	\$	50.88	\$	59.01
91	Documentation Specialist - Intermediate	\$	36.58	\$	42.43
92	Documentation Specialist - Associate	\$	27.26	\$	31.62
93	Technical Editor	\$	43.12	\$	50.00
94	Graphics Specialist	\$	49.11	\$	56.95
95	ERP Business Analyst - Senior	\$	78.08	\$	90.57
96	ERP Business Analyst - Intermediate	\$	55.50	\$	64.38
97	ERP Business Analyst - Associate	\$	34.86	\$	40.42
98	Business Systems Analyst - Senior	\$	66.50	\$	77.13
99	Business Systems Analyst - Intermediate	\$	45.55	\$	52.83
100	Business Systems Analyst - Associate	\$	29.61	\$	34.35
101	Information Systems Training Manager	\$	62.88	\$	72.91
102	Information Systems Training Specialist - Senior	\$	55.89	\$	64.83
103	Information Systems Training Specialist - Intermediate	\$	43.95	\$	50.99
104	Information Systems Training Specialist - Associate	\$	28.14	\$	32.63
105	Chief Enterprise Architect	\$	185.62	\$	192.76
106	Lead Enterprise Architect	\$	133.30	\$	138.43
107	Senior IT Systems Solution Architect	\$	157.30	\$	163.34
108	Audio Visual Engineer Fabrication Engineer Senior	\$	116.06	\$	131.91
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	91.14	\$	103.59

110	Audio Visual Engineer Fabrication Engineer Associate	\$	83.17	\$	94.54
111	Audio Visual Programmer Senior	\$	107.99	\$	122.74
112	Audio Visual Programmer Intermediate	\$	86.24	\$	98.02
113	Audio Visual Programmer Associate	\$	65.30	\$	74.22
114	Draftsman Senior	\$	72.55	\$	82.46
115	Draftsman Intermediate	\$	66.06	\$	75.08
116	Draftsman Associate	\$	45.84	\$	52.10
117	Administrator Senior	\$	77.20	\$	87.75
118	Administrator Intermediate	\$	67.32	\$	76.52
119	Administrator Associate	\$	55.04	\$	62.55
120	Instructor Technical Training Senior	\$	84.30	\$	95.81
121	Instructor Technical Training Intermediate	\$	72.76	\$	82.69
122	Instructor Technical Training Associate	\$	59.12	\$	67.20
123	Facility Staff Support Senior	\$	68.27	\$	77.58
124	Facility Staff Support Intermediate	\$	53.55	\$	60.86
125	Facility Staff Support Associate	\$	32.06	\$	36.44
126	Distribution Operations Specialist Senior	\$	91.04	\$	103.47
127	Distribution Operations Specialist Intermediate	\$	62.77	\$	71.33
128	Distribution Operations Specialist Associate	\$	35.73	\$	40.61
129	Quality Professional Staff Senior	\$	100.54	\$	114.27
130	Quality Professional Staff Intermediate	\$	79.60	\$	90.47
131	Quality Professional Staff Associate	\$	62.75	\$	71.31

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6 (14 April 2011 - 13 April 2012)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	86.26	\$	131.48
2	Program Manager - Intermediate	\$	67.14	\$	108.43
3	Program Manager - Associate	\$	47.19	\$	66.81
4	Project Manager - Senior	\$	86.26	\$	100.06
5	Project Manager - Intermediate	\$	67.14	\$	77.88
6	Project Manager - Associate	\$	47.19	\$	54.74
7	Project Planning Manager	\$	72.69	\$	84.28
8	Project Administrator	\$	54.27	\$	62.96
9	Project Engineer - Senior	\$	83.73	\$	97.12
10	Project Engineer - Intermediate	\$	58.53	\$	67.89
11	Project Engineer - Associate	\$	38.58	\$	44.75
12	Quality Assurance Analyst - Senior	\$	62.56	\$	72.55
13	Quality Assurance Analyst - Intermediate	\$	49.48	\$	57.40
14	Quality Assurance Analyst - Associate	\$	26.20	\$	30.39
15	Client/Server Network Architect	\$	86.98	\$	100.88
16	Software Architect	\$	86.17	\$	99.93
17	Systems Engineer - Senior	\$	73.56	\$	85.31
18	Systems Engineer - Intermediate	\$	57.17	\$	66.31
19	Systems Engineer - Associate	\$	35.91	\$	41.63
20	Managed Systems Engineer - Senior	\$	82.78	\$	96.03
21	Managed Systems Engineer - Intermediate	\$	63.84	\$	74.04
22	Managed Systems Engineer - Associate	\$	35.91	\$	41.63
23	Applications Systems Analyst - Senior	\$	68.20	\$	79.11
24	Applications Systems Analyst - Intermediate	\$	47.56	\$	55.16

25	Applications Systems Analyst - Associate	\$	34.45	\$	39.96
26	Software Engineer - Senior	\$	71.98	\$	83.46
27	Software Engineer - Intermediate	\$	50.50	\$	58.57
28	Software Engineer - Associate	\$	35.17	\$	40.80
29	Applications Programmer - Senior	\$	65.94	\$	76.49
30	Applications Programmer - Intermediate	\$	47.10	\$	54.64
31	Applications Programmer - Associate	\$	32.30	\$	37.47
32	IT Certified Professional - Senior	\$	84.02	\$	97.45
33	IT Certified Professional - Intermediate	\$	75.27	\$	87.30
34	IT Certified Professional - Associate	\$	58.62	\$	67.98
35	Seat Management Administrator	\$	59.44	\$	68.95
36	Configuration Management (CM) Specialist - Senior	\$	52.41	\$	60.78
37	Configuration Management (CM) Specialist - Intermediate	\$	37.68	\$	43.70
38	Configuration Management (CM) Specialist - Associate	\$	28.08	\$	32.57
39	Computer Operator - Senior	\$	33.76	\$	39.17
40	Computer Operator - Intermediate	\$	27.26	\$	31.61
41	Computer Operator - Associate	\$	21.09	\$	24.44
42	Information Assurance Engineer - Senior	\$	90.31	\$	104.75
43	Information Assurance Engineer - Intermediate	\$	71.98	\$	83.46
44	Information Assurance Engineer - Associate	\$	58.79	\$	68.20
45	Information Systems Auditor - Senior	\$	68.01	\$	78.89
46	Information Systems Auditor - Intermediate	\$	53.33	\$	61.87
47	Information Systems Auditor - Associate	\$	38.29	\$	44.41
48	Data Security Analyst - Senior	\$	60.32	\$	69.94
49	Data Security Analyst - Intermediate	\$	50.05	\$	58.04
50	Data Security Analyst - Associate	\$	36.78	\$	42.66
51	Disaster Recovery/COOP/Contingency Administrator	\$	76.66	\$	88.92
52	Information Security Specialist - Senior	\$	67.74	\$	78.56
53	Information Security Specialist - Intermediate	\$	57.48	\$	66.68
54	Information Security Specialist - Associate	\$	36.78	\$	42.66
55	Systems Administrator - Senior	\$	69.99	\$	81.18
56	Systems Administrator - Intermediate	\$	53.60	\$	62.17
57	Systems Administrator - Associate	\$	31.04	\$	36.01
58	Database Administrator	\$	73.98	\$	85.83
59	Database Analyst/Programmer - Senior	\$	78.65	\$	91.22
60	Database Analyst/Programmer - Intermediate	\$	51.69	\$	59.95
61	Database Analyst/Programmer - Associate	\$	33.19	\$	38.51
62	Database Librarian	\$	35.91	\$	41.63
63	Data Warehousing Project Manager	\$	73.62	\$	85.39
64	Data Architect	\$	92.01	\$	106.72
65	Data Warehouse Analyst	\$	58.53	\$	67.89
66	Data Warehousing Programmer	\$	44.58	\$	51.72
67	Data Warehousing Administrator	\$	56.96	\$	66.07
68	Help Desk Coordinator	\$	28.00	\$	32.48
69	Help Desk Support Service Specialist - Senior	\$	47.03	\$	54.55
70	Help Desk Support Service Specialist - Intermediate	\$	37.95	\$	44.03
71	Help Desk Support Service Specialist - Associate	\$	25.40	\$	29.44
72	PC Support Manager	\$	61.10	\$	70.86
73	PC Systems Specialist	\$	40.64	\$	47.13
74	PC Maintenance Technician	\$	20.37	\$	23.63
75	Web Project Manager	\$	77.53	\$	89.92
76	Web Designer - Senior	\$	55.97	\$	64.92
77	Web Designer - Intermediate	\$	44.40	\$	51.50
78	Web Designer - Associate	\$	37.82	\$	43.87
79	Web Software Developer - Senior	\$	72.73	\$	84.36
80	Web Software Developer - Intermediate	\$	59.82	\$	69.40
81	Web Software Developer - Associate	\$	37.62	\$	43.64
82	Web Technical Administrator	\$	58.50	\$	67.87
83	Web Content Administrator	\$	38.75	\$	44.95
84	Network Administrator - Senior	\$	61.70	\$	71.57
85	Network Administrator - Intermediate	\$	48.31	\$	56.01
86	Network Administrator - Associate	\$	28.53	\$	33.10
87	Network Support Technician - Senior	\$	57.29	\$	66.45
88	Network Support Technician - Intermediate	\$	44.54	\$	51.66
89	Network Support Technician - Associate	\$	29.06	\$	33.71
90	Documentation Specialist - Senior	\$	52.41	\$	60.78
91	Documentation Specialist - Intermediate	\$	37.68	\$	43.70
92	Documentation Specialist - Associate	\$	28.08	\$	32.57

93	Technical Editor	\$	44.41	\$	51.50
94	Graphics Specialist	\$	50.58	\$	58.66
95	ERP Business Analyst - Senior	\$	80.42	\$	93.29
96	ERP Business Analyst - Intermediate	\$	57.17	\$	66.31
97	ERP Business Analyst - Associate	\$	35.91	\$	41.63
98	Business Systems Analyst - Senior	\$	68.50	\$	79.44
99	Business Systems Analyst - Intermediate	\$	46.92	\$	54.41
100	Business Systems Analyst - Associate	\$	30.50	\$	35.38
101	Information Systems Training Manager	\$	64.77	\$	75.10
102	Information Systems Training Specialist - Senior	\$	57.57	\$	66.77
103	Information Systems Training Specialist - Intermediate	\$	45.27	\$	52.52
104	Information Systems Training Specialist - Associate	\$	28.98	\$	33.61
105	Chief Enterprise Architect	\$	191.19	\$	198.54
106	Lead Enterprise Architect	\$	137.30	\$	142.58
107	Senior IT Systems Solution Architect	\$	162.02	\$	168.24
108	Audio Visual Engineer Fabrication Engineer Senior	\$	119.54	\$	135.87
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	93.88	\$	106.69
110	Audio Visual Engineer Fabrication Engineer Associate	\$	85.67	\$	97.37
111	Audio Visual Programmer Senior	\$	111.23	\$	126.42
112	Audio Visual Programmer Intermediate	\$	88.83	\$	100.96
113	Audio Visual Programmer Associate	\$	67.26	\$	76.45
114	Draftsman Senior	\$	74.73	\$	84.94
115	Draftsman Intermediate	\$	68.04	\$	77.33
116	Draftsman Associate	\$	47.22	\$	53.66
117	Administrator Senior	\$	79.52	\$	90.38
118	Administrator Intermediate	\$	69.34	\$	78.82
119	Administrator Associate	\$	56.69	\$	64.43
120	Instructor Technical Training Senior	\$	86.83	\$	98.68
121	Instructor Technical Training Intermediate	\$	74.94	\$	85.17
122	Instructor Technical Training Associate	\$	60.90	\$	69.21
123	Facility Staff Support Senior	\$	70.32	\$	79.91
124	Facility Staff Support Intermediate	\$	55.16	\$	62.69
125	Facility Staff Support Associate	\$	33.02	\$	37.54
126	Distribution Operations Specialist Senior	\$	93.77	\$	106.57
127	Distribution Operations Specialist Intermediate	\$	64.66	\$	73.47
128	Distribution Operations Specialist Associate	\$	36.80	\$	41.83
129	Quality Professional Staff Senior	\$	103.56	\$	117.70
130	Quality Professional Staff Intermediate	\$	81.99	\$	93.19
131	Quality Professional Staff Associate	\$	64.63	\$	73.45

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7 (14 April 2012 - 13 April 2013)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	88.85	\$	135.42
2	Program Manager - Intermediate	\$	69.15	\$	111.68
3	Program Manager - Associate	\$	48.61	\$	68.81
4	Project Manager - Senior	\$	88.85	\$	103.06
5	Project Manager - Intermediate	\$	69.15	\$	80.22

6	Project Manager - Associate	\$	48.61	\$	56.38
7	Project Planning Manager	\$	74.87	\$	86.81
8	Project Administrator	\$	55.90	\$	64.85
9	Project Engineer - Senior	\$	86.24	\$	100.03
10	Project Engineer - Intermediate	\$	60.29	\$	69.93
11	Project Engineer - Associate	\$	39.74	\$	46.09
12	Quality Assurance Analyst - Senior	\$	64.44	\$	74.73
13	Quality Assurance Analyst - Intermediate	\$	50.96	\$	59.12
14	Quality Assurance Analyst - Associate	\$	26.99	\$	31.30
15	Client/Server Network Architect	\$	89.59	\$	103.91
16	Software Architect	\$	88.76	\$	102.93
17	Systems Engineer - Senior	\$	75.77	\$	87.87
18	Systems Engineer - Intermediate	\$	58.89	\$	68.30
19	Systems Engineer - Associate	\$	36.99	\$	42.88
20	Managed Systems Engineer - Senior	\$	85.26	\$	98.91
21	Managed Systems Engineer - Intermediate	\$	65.76	\$	76.26
22	Managed Systems Engineer - Associate	\$	36.99	\$	42.88
23	Applications Systems Analyst - Senior	\$	70.25	\$	81.48
24	Applications Systems Analyst - Intermediate	\$	48.99	\$	56.81
25	Applications Systems Analyst - Associate	\$	35.48	\$	41.16
26	Software Engineer - Senior	\$	74.14	\$	85.96
27	Software Engineer - Intermediate	\$	52.02	\$	60.33
28	Software Engineer - Associate	\$	36.23	\$	42.02
29	Applications Programmer - Senior	\$	67.92	\$	78.78
30	Applications Programmer - Intermediate	\$	48.51	\$	56.28
31	Applications Programmer - Associate	\$	33.27	\$	38.59
32	IT Certified Professional - Senior	\$	86.54	\$	100.37
33	IT Certified Professional - Intermediate	\$	77.53	\$	89.92
34	IT Certified Professional - Associate	\$	60.38	\$	70.02
35	Seat Management Administrator	\$	61.22	\$	71.02
36	Configuration Management (CM) Specialist - Senior	\$	53.98	\$	62.60
37	Configuration Management (CM) Specialist - Intermediate	\$	38.81	\$	45.01
38	Configuration Management (CM) Specialist - Associate	\$	28.92	\$	33.55
39	Computer Operator - Senior	\$	34.77	\$	40.35
40	Computer Operator - Intermediate	\$	28.08	\$	32.56
41	Computer Operator - Associate	\$	21.72	\$	25.17
42	Information Assurance Engineer - Senior	\$	93.02	\$	107.89
43	Information Assurance Engineer - Intermediate	\$	74.14	\$	85.96
44	Information Assurance Engineer - Associate	\$	60.55	\$	70.25
45	Information Systems Auditor - Senior	\$	70.05	\$	81.26
46	Information Systems Auditor - Intermediate	\$	54.93	\$	63.73
47	Information Systems Auditor - Associate	\$	39.44	\$	45.74
48	Data Security Analyst - Senior	\$	62.13	\$	72.04
49	Data Security Analyst - Intermediate	\$	51.55	\$	59.78
50	Data Security Analyst - Associate	\$	37.88	\$	43.94
51	Disaster Recovery/COOP/Contingency Administrator	\$	78.96	\$	91.59
52	Information Security Specialist - Senior	\$	69.77	\$	80.92
53	Information Security Specialist - Intermediate	\$	59.20	\$	68.68
54	Information Security Specialist - Associate	\$	37.88	\$	43.94
55	Systems Administrator - Senior	\$	72.09	\$	83.62
56	Systems Administrator - Intermediate	\$	55.21	\$	64.04
57	Systems Administrator -Associate	\$	31.97	\$	37.09
58	Database Administrator	\$	76.20	\$	88.40
59	Database Analyst/Programmer - Senior	\$	81.01	\$	93.96
60	Database Analyst/Programmer - Intermediate	\$	53.24	\$	61.75
61	Database Analyst/Programmer - Associate	\$	34.19	\$	39.67
62	Database Librarian	\$	36.99	\$	42.88
63	Data Warehousing Project Manager	\$	75.83	\$	87.95
64	Data Architect	\$	94.77	\$	109.92
65	Data Warehouse Analyst	\$	60.29	\$	69.93
66	Data Warehousing Programmer	\$	45.92	\$	53.27
67	Data Warehousing Administrator	\$	58.67	\$	68.05
68	Help Desk Coordinator	\$	28.84	\$	33.45
69	Help Desk Support Service Specialist - Senior	\$	48.44	\$	56.19
70	Help Desk Support Service Specialist - Intermediate	\$	39.09	\$	45.35
71	Help Desk Support Service Specialist - Associate	\$	26.16	\$	30.32
72	PC Support Manager	\$	62.93	\$	72.99
73	PC Systems Specialist	\$	41.86	\$	48.54

74	PC Maintenance Technician	\$	20.98	\$	24.34
75	Web Project Manager	\$	79.86	\$	92.62
76	Web Designer - Senior	\$	57.65	\$	66.87
77	Web Designer - Intermediate	\$	45.73	\$	53.05
78	Web Designer - Associate	\$	38.95	\$	45.19
79	Web Software Developer - Senior	\$	74.91	\$	86.89
80	Web Software Developer - Intermediate	\$	61.61	\$	71.48
81	Web Software Developer - Associate	\$	38.75	\$	44.95
82	Web Technical Administrator	\$	60.26	\$	69.91
83	Web Content Administrator	\$	39.91	\$	46.30
84	Network Administrator - Senior	\$	63.55	\$	73.72
85	Network Administrator - Intermediate	\$	49.76	\$	57.69
86	Network Administrator - Associate	\$	29.39	\$	34.09
87	Network Support Technician - Senior	\$	59.01	\$	68.44
88	Network Support Technician - Intermediate	\$	45.88	\$	53.21
89	Network Support Technician - Associate	\$	29.93	\$	34.72
90	Documentation Specialist - Senior	\$	53.98	\$	62.60
91	Documentation Specialist - Intermediate	\$	38.81	\$	45.01
92	Documentation Specialist - Associate	\$	28.92	\$	33.55
93	Technical Editor	\$	45.74	\$	53.05
94	Graphics Specialist	\$	52.10	\$	60.42
95	ERP Business Analyst - Senior	\$	82.83	\$	96.09
96	ERP Business Analyst - Intermediate	\$	58.89	\$	68.30
97	ERP Business Analyst - Associate	\$	36.99	\$	42.88
98	Business Systems Analyst - Senior	\$	70.56	\$	81.82
99	Business Systems Analyst - Intermediate	\$	48.33	\$	56.04
100	Business Systems Analyst - Associate	\$	31.42	\$	36.44
101	Information Systems Training Manager	\$	66.71	\$	77.35
102	Information Systems Training Specialist - Senior	\$	59.30	\$	68.77
103	Information Systems Training Specialist - Intermediate	\$	46.63	\$	54.10
104	Information Systems Training Specialist - Associate	\$	29.85	\$	34.62
105	Chief Enterprise Architect	\$	196.93	\$	204.50
106	Lead Enterprise Architect	\$	141.42	\$	146.86
107	Senior IT Systems Solution Architect	\$	166.88	\$	173.29
108	Audio Visual Engineer Fabrication Engineer Senior	\$	123.13	\$	139.95
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	96.69	\$	109.89
110	Audio Visual Engineer Fabrication Engineer Associate	\$	88.24	\$	100.29
111	Audio Visual Programmer Senior	\$	114.57	\$	130.21
112	Audio Visual Programmer Intermediate	\$	91.49	\$	103.99
113	Audio Visual Programmer Associate	\$	69.28	\$	78.74
114	Draftsman Senior	\$	76.97	\$	87.49
115	Draftsman Intermediate	\$	70.09	\$	79.65
116	Draftsman Associate	\$	48.63	\$	55.27
117	Administrator Senior	\$	81.90	\$	93.09
118	Administrator Intermediate	\$	71.42	\$	81.18
119	Administrator Associate	\$	58.39	\$	66.36
120	Instructor Technical Training Senior	\$	89.43	\$	101.64
121	Instructor Technical Training Intermediate	\$	77.19	\$	87.72
122	Instructor Technical Training Associate	\$	62.72	\$	71.29
123	Facility Staff Support Senior	\$	72.43	\$	82.31
124	Facility Staff Support Intermediate	\$	56.82	\$	64.57
125	Facility Staff Support Associate	\$	34.01	\$	38.66
126	Distribution Operations Specialist Senior	\$	96.58	\$	109.77
127	Distribution Operations Specialist Intermediate	\$	66.60	\$	75.68
128	Distribution Operations Specialist Associate	\$	37.91	\$	43.08
129	Quality Professional Staff Senior	\$	106.66	\$	121.23
130	Quality Professional Staff Intermediate	\$	84.45	\$	95.98
131	Quality Professional Staff Associate	\$	66.57	\$	75.66
132	Advanced Database Analyst/Programmer - Senior	\$	97.38	\$	113.00
133	Advanced Database Analyst/Programmer - Intermediate	\$	73.17	\$	84.91
134	Advanced Database Analyst/Programmer - Associate	\$	63.23	\$	73.37
135	IA Policy and Compliance Certified Professional - Senior	\$	97.38	\$	113.00
136	IA Policy and Compliance Certified Professional - Intermediate	\$	84.15	\$	84.91
137	IA Policy and Compliance Certified Professional - Associate	\$	63.23	\$	63.81
138	Cyber Operations Research Analyst - Senior	\$	111.98	\$	129.95
139	Cyber Operations Research Analyst - Intermediate	\$	73.17	\$	84.91
140	Cyber Operations Research Analyst - Associate	\$	63.23	\$	73.37
141	Cyber Operations Malware Analyst - Senior	\$	111.98	\$	113.00

142	Cyber Operations Malware Analyst - Intermediate	\$	73.17	\$	84.91
143	Cyber Operations Malware Analyst - Associate	\$	63.23	\$	73.37
144	Cyber Watch Operations Certified Analyst - Senior	\$	97.38	\$	113.00
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	73.17	\$	84.91
146	Cyber Watch Operations Certified Analyst - Associate	\$	63.23	\$	63.81

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8 (14 April 2013 - 13 April 2014)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 91.52	\$ 139.48
2	Program Manager - Intermediate	\$ 71.22	\$ 115.03
3	Program Manager - Associate	\$ 50.07	\$ 70.87
4	Project Manager - Senior	\$ 91.52	\$ 106.15
5	Project Manager - Intermediate	\$ 71.22	\$ 82.63
6	Project Manager - Associate	\$ 50.07	\$ 58.07
7	Project Planning Manager	\$ 77.12	\$ 89.41
8	Project Administrator	\$ 57.58	\$ 66.80
9	Project Engineer - Senior	\$ 88.83	\$ 103.03
10	Project Engineer - Intermediate	\$ 62.10	\$ 72.03
11	Project Engineer - Associate	\$ 40.93	\$ 47.47
12	Quality Assurance Analyst - Senior	\$ 66.37	\$ 76.97
13	Quality Assurance Analyst - Intermediate	\$ 52.49	\$ 60.89
14	Quality Assurance Analyst - Associate	\$ 27.80	\$ 32.24
15	Client/Server Network Architect	\$ 92.28	\$ 107.03
16	Software Architect	\$ 91.42	\$ 106.02
17	Systems Engineer - Senior	\$ 78.04	\$ 90.51
18	Systems Engineer - Intermediate	\$ 60.66	\$ 70.35
19	Systems Engineer - Associate	\$ 38.10	\$ 44.17
20	Managed Systems Engineer - Senior	\$ 87.82	\$ 101.88
21	Managed Systems Engineer - Intermediate	\$ 67.73	\$ 78.55
22	Managed Systems Engineer - Associate	\$ 38.10	\$ 44.17
23	Applications Systems Analyst - Senior	\$ 72.36	\$ 83.92
24	Applications Systems Analyst - Intermediate	\$ 50.46	\$ 58.51
25	Applications Systems Analyst - Associate	\$ 36.54	\$ 42.39
26	Software Engineer - Senior	\$ 76.36	\$ 88.54
27	Software Engineer - Intermediate	\$ 53.58	\$ 62.14
28	Software Engineer - Associate	\$ 37.32	\$ 43.28
29	Applications Programmer - Senior	\$ 69.96	\$ 81.14
30	Applications Programmer - Intermediate	\$ 49.97	\$ 57.97
31	Applications Programmer - Associate	\$ 34.27	\$ 39.75
32	IT Certified Professional - Senior	\$ 89.14	\$ 103.38
33	IT Certified Professional - Intermediate	\$ 79.86	\$ 92.62
34	IT Certified Professional - Associate	\$ 62.19	\$ 72.12
35	Seat Management Administrator	\$ 63.06	\$ 73.15
36	Configuration Management (CM) Specialist - Senior	\$ 55.60	\$ 64.48
37	Configuration Management (CM) Specialist - Intermediate	\$ 39.97	\$ 46.36
38	Configuration Management (CM) Specialist - Associate	\$ 29.79	\$ 34.56
39	Computer Operator - Senior	\$ 35.81	\$ 41.56
40	Computer Operator - Intermediate	\$ 28.92	\$ 33.54
41	Computer Operator - Associate	\$ 22.37	\$ 25.93

42	Information Assurance Engineer - Senior	\$	95.81	\$	111.13
43	Information Assurance Engineer - Intermediate	\$	76.36	\$	88.54
44	Information Assurance Engineer - Associate	\$	62.37	\$	72.36
45	Information Systems Auditor - Senior	\$	72.15	\$	83.70
46	Information Systems Auditor - Intermediate	\$	56.58	\$	65.64
47	Information Systems Auditor - Associate	\$	40.62	\$	47.11
48	Data Security Analyst - Senior	\$	63.99	\$	74.20
49	Data Security Analyst - Intermediate	\$	53.10	\$	61.57
50	Data Security Analyst - Associate	\$	39.02	\$	45.26
51	Disaster Recovery/COOP/Contingency Administrator	\$	81.33	\$	94.34
52	Information Security Specialist - Senior	\$	71.86	\$	83.35
53	Information Security Specialist - Intermediate	\$	60.98	\$	70.74
54	Information Security Specialist - Associate	\$	39.02	\$	45.26
55	Systems Administrator - Senior	\$	74.25	\$	86.13
56	Systems Administrator - Intermediate	\$	56.87	\$	65.96
57	Systems Administrator - Associate	\$	32.93	\$	38.20
58	Database Administrator	\$	78.49	\$	91.05
59	Database Analyst/Programmer - Senior	\$	83.44	\$	96.78
60	Database Analyst/Programmer - Intermediate	\$	54.84	\$	63.60
61	Database Analyst/Programmer - Associate	\$	35.22	\$	40.86
62	Database Librarian	\$	38.10	\$	44.17
63	Data Warehousing Project Manager	\$	78.10	\$	90.59
64	Data Architect	\$	97.61	\$	113.22
65	Data Warehouse Analyst	\$	62.10	\$	72.03
66	Data Warehousing Programmer	\$	47.30	\$	54.87
67	Data Warehousing Administrator	\$	60.43	\$	70.09
68	Help Desk Coordinator	\$	29.71	\$	34.45
69	Help Desk Support Service Specialist - Senior	\$	49.89	\$	57.88
70	Help Desk Support Service Specialist - Intermediate	\$	40.26	\$	46.71
71	Help Desk Support Service Specialist - Associate	\$	26.94	\$	31.23
72	PC Support Manager	\$	64.82	\$	75.18
73	PC Systems Specialist	\$	43.12	\$	50.00
74	PC Maintenance Technician	\$	21.61	\$	25.07
75	Web Project Manager	\$	82.26	\$	95.40
76	Web Designer - Senior	\$	59.38	\$	68.88
77	Web Designer - Intermediate	\$	47.10	\$	54.64
78	Web Designer - Associate	\$	40.12	\$	46.55
79	Web Software Developer - Senior	\$	77.16	\$	89.50
80	Web Software Developer - Intermediate	\$	63.46	\$	73.62
81	Web Software Developer - Associate	\$	39.91	\$	46.30
82	Web Technical Administrator	\$	62.07	\$	72.01
83	Web Content Administrator	\$	41.11	\$	47.69
84	Network Administrator - Senior	\$	65.46	\$	75.93
85	Network Administrator - Intermediate	\$	51.25	\$	59.42
86	Network Administrator - Associate	\$	30.27	\$	35.11
87	Network Support Technician - Senior	\$	60.78	\$	70.49
88	Network Support Technician - Intermediate	\$	47.26	\$	54.81
89	Network Support Technician - Associate	\$	30.83	\$	35.76
90	Documentation Specialist - Senior	\$	55.60	\$	64.48
91	Documentation Specialist - Intermediate	\$	39.97	\$	46.36
92	Documentation Specialist - Associate	\$	29.79	\$	34.56
93	Technical Editor	\$	47.11	\$	54.64
94	Graphics Specialist	\$	53.66	\$	62.23
95	ERP Business Analyst - Senior	\$	85.31	\$	98.97
96	ERP Business Analyst - Intermediate	\$	60.66	\$	70.35
97	ERP Business Analyst - Associate	\$	38.10	\$	44.17
98	Business Systems Analyst - Senior	\$	72.68	\$	84.27
99	Business Systems Analyst - Intermediate	\$	49.78	\$	57.72
100	Business Systems Analyst - Associate	\$	32.36	\$	37.53
101	Information Systems Training Manager	\$	68.71	\$	79.67
102	Information Systems Training Specialist - Senior	\$	61.08	\$	70.83
103	Information Systems Training Specialist - Intermediate	\$	48.03	\$	55.72
104	Information Systems Training Specialist - Associate	\$	30.75	\$	35.66
105	Chief Enterprise Architect	\$	202.83	\$	210.63
106	Lead Enterprise Architect	\$	145.66	\$	151.26
107	Senior IT Systems Solution Architect	\$	171.88	\$	178.49
108	Audio Visual Engineer Fabrication Engineer Senior	\$	126.82	\$	144.14
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	99.59	\$	113.19

110	Audio Visual Engineer Fabrication Engineer Associate	\$	90.89	\$	103.30
111	Audio Visual Programmer Senior	\$	118.00	\$	134.12
112	Audio Visual Programmer Intermediate	\$	94.24	\$	107.11
113	Audio Visual Programmer Associate	\$	71.35	\$	81.10
114	Draftsman Senior	\$	79.28	\$	90.11
115	Draftsman Intermediate	\$	72.19	\$	82.04
116	Draftsman Associate	\$	50.09	\$	56.93
117	Administrator Senior	\$	84.36	\$	95.88
118	Administrator Intermediate	\$	73.57	\$	83.62
119	Administrator Associate	\$	60.14	\$	68.35
120	Instructor Technical Training Senior	\$	92.12	\$	104.69
121	Instructor Technical Training Intermediate	\$	79.50	\$	90.35
122	Instructor Technical Training Associate	\$	64.61	\$	73.43
123	Facility Staff Support Senior	\$	74.60	\$	84.78
124	Facility Staff Support Intermediate	\$	58.52	\$	66.51
125	Facility Staff Support Associate	\$	35.03	\$	39.82
126	Distribution Operations Specialist Senior	\$	99.48	\$	113.06
127	Distribution Operations Specialist Intermediate	\$	68.59	\$	77.95
128	Distribution Operations Specialist Associate	\$	39.04	\$	44.38
129	Quality Professional Staff Senior	\$	109.86	\$	124.87
130	Quality Professional Staff Intermediate	\$	86.98	\$	98.86
131	Quality Professional Staff Associate	\$	68.57	\$	77.93
132	Advanced Database Analyst/Programmer - Senior	\$	100.30	\$	116.39
133	Advanced Database Analyst/Programmer - Intermediate	\$	75.37	\$	87.46
134	Advanced Database Analyst/Programmer - Associate	\$	65.13	\$	75.57
135	IA Policy and Compliance Certified Professional - Senior	\$	100.30	\$	116.39
136	IA Policy and Compliance Certified Professional - Intermediate	\$	86.67	\$	87.46
137	IA Policy and Compliance Certified Professional - Associate	\$	65.13	\$	65.72
138	Cyber Operations Research Analyst - Senior	\$	115.34	\$	133.85
139	Cyber Operations Research Analyst - Intermediate	\$	75.37	\$	87.46
140	Cyber Operations Research Analyst - Associate	\$	65.13	\$	75.57
141	Cyber Operations Malware Analyst - Senior	\$	115.34	\$	116.39
142	Cyber Operations Malware Analyst - Intermediate	\$	75.37	\$	87.46
143	Cyber Operations Malware Analyst - Associate	\$	65.13	\$	75.57
144	Cyber Watch Operations Certified Analyst - Senior	\$	100.30	\$	116.39
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	75.37	\$	87.46
146	Cyber Watch Operations Certified Analyst - Associate	\$	65.13	\$	65.72

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9 (14 April 2014 - 13 April 2015)

Category Number	Labor Categories	Rate	
		Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 94.27	\$ 143.66
2	Program Manager - Intermediate	\$ 73.36	\$ 118.48
3	Program Manager - Associate	\$ 51.57	\$ 73.00
4	Project Manager - Senior	\$ 94.27	\$ 109.33
5	Project Manager - Intermediate	\$ 73.36	\$ 85.11
6	Project Manager - Associate	\$ 51.57	\$ 59.81
7	Project Planning Manager	\$ 79.43	\$ 92.09
8	Project Administrator	\$ 59.31	\$ 68.80
9	Project Engineer - Senior	\$ 91.49	\$ 106.12

10	Project Engineer - Intermediate	\$	63.96	\$	74.19
11	Project Engineer - Associate	\$	42.16	\$	48.89
12	Quality Assurance Analyst - Senior	\$	68.36	\$	79.28
13	Quality Assurance Analyst - Intermediate	\$	54.06	\$	62.72
14	Quality Assurance Analyst - Associate	\$	28.63	\$	33.21
15	Client/Server Network Architect	\$	95.05	\$	110.24
16	Software Architect	\$	94.16	\$	109.20
17	Systems Engineer - Senior	\$	80.38	\$	93.23
18	Systems Engineer - Intermediate	\$	62.48	\$	72.46
19	Systems Engineer - Associate	\$	39.24	\$	45.50
20	Managed Systems Engineer - Senior	\$	90.45	\$	104.94
21	Managed Systems Engineer - Intermediate	\$	69.76	\$	80.91
22	Managed Systems Engineer - Associate	\$	39.24	\$	45.50
23	Applications Systems Analyst - Senior	\$	74.53	\$	86.44
24	Applications Systems Analyst - Intermediate	\$	51.97	\$	60.27
25	Applications Systems Analyst - Associate	\$	37.64	\$	43.66
26	Software Engineer - Senior	\$	78.65	\$	91.20
27	Software Engineer - Intermediate	\$	55.19	\$	64.00
28	Software Engineer - Associate	\$	38.44	\$	44.58
29	Applications Programmer - Senior	\$	72.06	\$	83.57
30	Applications Programmer - Intermediate	\$	51.47	\$	59.71
31	Applications Programmer - Associate	\$	35.30	\$	40.94
32	IT Certified Professional - Senior	\$	91.81	\$	106.48
33	IT Certified Professional - Intermediate	\$	82.26	\$	95.40
34	IT Certified Professional - Associate	\$	64.06	\$	74.28
35	Seat Management Administrator	\$	64.95	\$	75.34
36	Configuration Management (CM) Specialist - Senior	\$	57.27	\$	66.41
37	Configuration Management (CM) Specialist - Intermediate	\$	41.17	\$	47.75
38	Configuration Management (CM) Specialist - Associate	\$	30.68	\$	35.60
39	Computer Operator - Senior	\$	36.88	\$	42.81
40	Computer Operator - Intermediate	\$	29.79	\$	34.55
41	Computer Operator - Associate	\$	23.04	\$	26.71
42	Information Assurance Engineer - Senior	\$	98.68	\$	114.46
43	Information Assurance Engineer - Intermediate	\$	78.65	\$	91.20
44	Information Assurance Engineer - Associate	\$	64.24	\$	74.53
45	Information Systems Auditor - Senior	\$	74.31	\$	86.21
46	Information Systems Auditor - Intermediate	\$	58.28	\$	67.61
47	Information Systems Auditor - Associate	\$	41.84	\$	48.52
48	Data Security Analyst - Senior	\$	65.91	\$	76.43
49	Data Security Analyst - Intermediate	\$	54.69	\$	63.42
50	Data Security Analyst - Associate	\$	40.19	\$	46.62
51	Disaster Recovery/COOP/Contingency Administrator	\$	83.77	\$	97.17
52	Information Security Specialist - Senior	\$	74.02	\$	85.85
53	Information Security Specialist - Intermediate	\$	62.81	\$	72.86
54	Information Security Specialist - Associate	\$	40.19	\$	46.62
55	Systems Administrator - Senior	\$	76.48	\$	88.71
56	Systems Administrator - Intermediate	\$	58.58	\$	67.94
57	Systems Administrator -Associate	\$	33.92	\$	39.35
58	Database Administrator	\$	80.84	\$	93.78
59	Database Analyst/Programmer - Senior	\$	85.94	\$	99.68
60	Database Analyst/Programmer - Intermediate	\$	56.49	\$	65.51
61	Database Analyst/Programmer - Associate	\$	36.28	\$	42.09
62	Database Librarian	\$	39.24	\$	45.50
63	Data Warehousing Project Manager	\$	80.44	\$	93.31
64	Data Architect	\$	100.54	\$	116.62
65	Data Warehouse Analyst	\$	63.96	\$	74.19
66	Data Warehousing Programmer	\$	48.72	\$	56.52
67	Data Warehousing Administrator	\$	62.24	\$	72.19
68	Help Desk Coordinator	\$	30.60	\$	35.48
69	Help Desk Support Service Specialist - Senior	\$	51.39	\$	59.62
70	Help Desk Support Service Specialist - Intermediate	\$	41.47	\$	48.11
71	Help Desk Support Service Specialist - Associate	\$	27.75	\$	32.17
72	PC Support Manager	\$	66.76	\$	77.44
73	PC Systems Specialist	\$	44.41	\$	51.50
74	PC Maintenance Technician	\$	22.26	\$	25.82
75	Web Project Manager	\$	84.73	\$	98.26
76	Web Designer - Senior	\$	61.16	\$	70.95
77	Web Designer - Intermediate	\$	48.51	\$	56.28

78	Web Designer - Associate	\$	41.32	\$	47.95
79	Web Software Developer - Senior	\$	79.47	\$	92.19
80	Web Software Developer - Intermediate	\$	65.36	\$	75.83
81	Web Software Developer - Associate	\$	41.11	\$	47.69
82	Web Technical Administrator	\$	63.93	\$	74.17
83	Web Content Administrator	\$	42.34	\$	49.12
84	Network Administrator - Senior	\$	67.42	\$	78.21
85	Network Administrator - Intermediate	\$	52.79	\$	61.20
86	Network Administrator - Associate	\$	31.18	\$	36.16
87	Network Support Technician - Senior	\$	62.60	\$	72.60
88	Network Support Technician - Intermediate	\$	48.68	\$	56.45
89	Network Support Technician - Associate	\$	31.75	\$	36.83
90	Documentation Specialist - Senior	\$	57.27	\$	66.41
91	Documentation Specialist - Intermediate	\$	41.17	\$	47.75
92	Documentation Specialist - Associate	\$	30.68	\$	35.60
93	Technical Editor	\$	48.52	\$	56.28
94	Graphics Specialist	\$	55.27	\$	64.10
95	ERP Business Analyst - Senior	\$	87.87	\$	101.94
96	ERP Business Analyst - Intermediate	\$	62.48	\$	72.46
97	ERP Business Analyst - Associate	\$	39.24	\$	45.50
98	Business Systems Analyst - Senior	\$	74.86	\$	86.80
99	Business Systems Analyst - Intermediate	\$	51.27	\$	59.45
100	Business Systems Analyst - Associate	\$	33.33	\$	38.66
101	Information Systems Training Manager	\$	70.77	\$	82.06
102	Information Systems Training Specialist - Senior	\$	62.91	\$	72.95
103	Information Systems Training Specialist - Intermediate	\$	49.47	\$	57.39
104	Information Systems Training Specialist - Associate	\$	31.67	\$	36.73
105	Chief Enterprise Architect	\$	208.92	\$	216.95
106	Lead Enterprise Architect	\$	150.03	\$	155.80
107	Senior IT Systems Solution Architect	\$	177.04	\$	183.84
108	Audio Visual Engineer Fabrication Engineer Senior	\$	130.63	\$	148.47
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	102.58	\$	116.59
110	Audio Visual Engineer Fabrication Engineer Associate	\$	93.61	\$	106.40
111	Audio Visual Programmer Senior	\$	121.54	\$	138.14
112	Audio Visual Programmer Intermediate	\$	97.06	\$	110.32
113	Audio Visual Programmer Associate	\$	73.49	\$	83.54
114	Draftsman Senior	\$	81.66	\$	92.81
115	Draftsman Intermediate	\$	74.35	\$	84.50
116	Draftsman Associate	\$	51.59	\$	58.64
117	Administrator Senior	\$	86.89	\$	98.76
118	Administrator Intermediate	\$	75.77	\$	86.13
119	Administrator Associate	\$	61.95	\$	70.40
120	Instructor Technical Training Senior	\$	94.88	\$	107.83
121	Instructor Technical Training Intermediate	\$	81.89	\$	93.06
122	Instructor Technical Training Associate	\$	66.54	\$	75.63
123	Facility Staff Support Senior	\$	76.84	\$	87.32
124	Facility Staff Support Intermediate	\$	60.28	\$	68.50
125	Facility Staff Support Associate	\$	36.08	\$	41.02
126	Distribution Operations Specialist Senior	\$	102.46	\$	116.46
127	Distribution Operations Specialist Intermediate	\$	70.65	\$	80.29
128	Distribution Operations Specialist Associate	\$	40.22	\$	45.71
129	Quality Professional Staff Senior	\$	113.16	\$	128.61
130	Quality Professional Staff Intermediate	\$	89.59	\$	101.83
131	Quality Professional Staff Associate	\$	70.63	\$	80.26
132	Advanced Database Analyst/Programmer - Senior	\$	103.31	\$	119.88
133	Advanced Database Analyst/Programmer - Intermediate	\$	77.63	\$	90.08
134	Advanced Database Analyst/Programmer - Associate	\$	67.08	\$	77.84
135	IA Policy and Compliance Certified Professional - Senior	\$	103.31	\$	119.88
136	IA Policy and Compliance Certified Professional - Intermediate	\$	89.27	\$	90.08
137	IA Policy and Compliance Certified Professional - Associate	\$	67.08	\$	67.69
138	Cyber Operations Research Analyst - Senior	\$	118.80	\$	137.87
139	Cyber Operations Research Analyst - Intermediate	\$	77.63	\$	90.08
140	Cyber Operations Research Analyst - Associate	\$	67.08	\$	77.84
141	Cyber Operations Malware Analyst - Senior	\$	118.80	\$	119.88
142	Cyber Operations Malware Analyst - Intermediate	\$	77.63	\$	90.08
143	Cyber Operations Malware Analyst - Associate	\$	67.08	\$	77.84
144	Cyber Watch Operations Certified Analyst - Senior	\$	103.31	\$	119.88
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	77.63	\$	90.08

146

Cyber Watch Operations Certified Analyst - Associate

\$

67.08

\$

67.69

Other Direct Costs

Rate

ODC-Fixed Price (Estimated)	8.97%
ODC-Time and Material (Estimated)	8.97%
ASCP Contract Source Equipment (Estimated)	5.00%
Travel and Per Diem (Estimated)	8.89%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%