

Contract Year 1 (Notice to Proceed Date - 13 April 2007)

Category Number	Labor Categories	Government Site Hourly Rate	Contractor Site Hourly Rate
1	Program Manager - Senior	\$ 128.21	\$ 151.02
2	Program Manager - Intermediate	\$ 67.19	\$ 81.73
3	Program Manager - Associate	\$ 33.17	\$ 33.17
4	Project Manager - Senior	\$ 103.03	\$ 121.35
5	Project Manager - Intermediate	\$ 33.17	\$ 33.17
6	Project Manager - Associate	\$ 22.09	\$ 30.15
7	Project Planning Manager	\$ 23.03	\$ 23.03
8	Project Administrator	\$ 19.20	\$ 19.20
9	Project Engineer - Senior	\$ 39.48	\$ 39.48
10	Project Engineer - Intermediate	\$ 25.66	\$ 25.66
11	Project Engineer - Associate	\$ 19.20	\$ 19.20
12	Quality Assurance Analyst - Senior	\$ 42.34	\$ 51.49
13	Quality Assurance Analyst - Intermediate	\$ 23.03	\$ 23.03
14	Quality Assurance Analyst - Associate	\$ 18.19	\$ 18.19
15	Client/Server Network Architect	\$ 42.66	\$ 42.66
16	Software Architect	\$ 37.71	\$ 39.46
17	Systems Engineer - Senior	\$ 85.30	\$ 100.95
18	Systems Engineer - Intermediate	\$ 59.19	\$ 70.06
19	Systems Engineer - Associate	\$ 45.24	\$ 52.89
20	Managed Systems Engineer - Senior	\$ 26.18	\$ 26.18
21	Managed Systems Engineer - Intermediate	\$ 21.82	\$ 21.82
22	Managed Systems Engineer - Associate	\$ 18.19	\$ 18.19
23	Applications Systems Analyst - Senior	\$ 61.06	\$ 71.92
24	Applications Systems Analyst - Intermediate	\$ 46.81	\$ 55.24
25	Applications Systems Analyst - Associate	\$ 19.20	\$ 19.20
26	Software Engineer - Senior	\$ 67.85	\$ 79.90
27	Software Engineer - Intermediate	\$ 52.00	\$ 61.36
28	Software Engineer - Associate	\$ 19.20	\$ 19.20
29	Applications Programmer - Senior	\$ 56.18	\$ 66.29
30	Applications Programmer - Intermediate	\$ 46.81	\$ 55.24
31	Applications Programmer - Associate	\$ 19.20	\$ 19.20
32	IT Certified Professional - Senior	\$ 31.43	\$ 31.43
33	IT Certified Professional - Intermediate	\$ 26.18	\$ 26.18
34	IT Certified Professional - Associate	\$ 21.82	\$ 21.82
35	Seat Management Administrator	\$ 18.19	\$ 18.19
36	Configuration Management (CM) Specialist - Senior	\$ 47.49	\$ 55.94
37	Configuration Management (CM) Specialist - Intermediate	\$ 36.40	\$ 42.95
38	Configuration Management (CM) Specialist - Associate	\$ 19.20	\$ 19.20
39	Computer Operator - Senior	\$ 27.58	\$ 32.54
40	Computer Operator - Intermediate	\$ 25.09	\$ 29.62
41	Computer Operator - Associate	\$ 13.80	\$ 13.80
42	Information Assurance Engineer - Senior	\$ 89.60	\$ 105.54
43	Information Assurance Engineer - Intermediate	\$ 68.66	\$ 81.02
44	Information Assurance Engineer - Associate	\$ 23.03	\$ 23.03
45	Information Systems Auditor - Senior	\$ 31.45	\$ 37.28
46	Information Systems Auditor - Intermediate	\$ 21.82	\$ 21.82
47	Information Systems Auditor - Associate	\$ 18.19	\$ 18.19
48	Data Security Analyst - Senior	\$ 26.18	\$ 26.18
49	Data Security Analyst - Intermediate	\$ 21.82	\$ 21.82
50	Data Security Analyst - Associate	\$ 18.19	\$ 18.19
51	Disaster Recovery/COOP/Contingency Administrator	\$ 30.35	\$ 35.82
52	Information Security Specialist - Senior	\$ 62.42	\$ 73.65
53	Information Security Specialist - Intermediate	\$ 52.00	\$ 61.36
54	Information Security Specialist - Associate	\$ 21.39	\$ 21.39
55	Systems Administrator - Senior	\$ 56.18	\$ 66.29
56	Systems Administrator - Intermediate	\$ 46.81	\$ 55.24
57	Systems Administrator -Associate	\$ 19.20	\$ 19.20
58	Database Administrator	\$ 52.00	\$ 61.36
59	Database Analyst/Programmer - Senior	\$ 61.06	\$ 71.92

60	Database Analyst/Programmer - Intermediate	\$	46.81	\$	55.24
61	Database Analyst/Programmer - Associate	\$	19.20	\$	24.05
62	Database Librarian	\$	15.58	\$	16.93
63	Data Warehousing Project Manager	\$	36.05	\$	44.93
64	Data Architect	\$	68.61	\$	81.08
65	Data Warehouse Analyst	\$	26.18	\$	26.18
66	Data Warehousing Programmer	\$	18.19	\$	29.91
67	Data Warehousing Administrator	\$	21.82	\$	21.82
68	Help Desk Coordinator	\$	21.82	\$	21.82
69	Help Desk Support Service Specialist - Senior	\$	46.81	\$	55.24
70	Help Desk Support Service Specialist - Intermediate	\$	39.03	\$	46.07
71	Help Desk Support Service Specialist - Associate	\$	15.86	\$	15.86
72	PC Support Manager	\$	26.39	\$	32.10
73	PC Systems Specialist	\$	17.44	\$	17.44
74	PC Maintenance Technician	\$	13.80	\$	13.80
75	Web Project Manager	\$	67.19	\$	79.30
76	Web Designer - Senior	\$	65.14	\$	76.43
77	Web Designer - Intermediate	\$	52.00	\$	61.36
78	Web Designer - Associate	\$	43.37	\$	51.18
79	Web Software Developer - Senior	\$	62.42	\$	73.65
80	Web Software Developer - Intermediate	\$	52.00	\$	61.36
81	Web Software Developer - Associate	\$	27.97	\$	33.79
82	Web Technical Administrator	\$	35.27	\$	42.89
83	Web Content Administrator	\$	28.05	\$	34.12
84	Network Administrator - Senior	\$	48.85	\$	59.41
85	Network Administrator - Intermediate	\$	29.61	\$	29.61
86	Network Administrator - Associate	\$	18.19	\$	18.19
87	Network Support Technician - Senior	\$	27.42	\$	33.19
88	Network Support Technician - Intermediate	\$	20.41	\$	20.41
89	Network Support Technician - Associate	\$	13.08	\$	13.08
90	Documentation Specialist - Senior	\$	27.00	\$	29.98
91	Documentation Specialist - Intermediate	\$	16.07	\$	20.57
92	Documentation Specialist - Associate	\$	13.23	\$	16.93
93	Technical Editor	\$	34.87	\$	42.42
94	Graphics Specialist	\$	15.66	\$	15.66
95	ERP Business Analyst - Senior	\$	123.99	\$	144.15
96	ERP Business Analyst - Intermediate	\$	35.03	\$	35.03
97	ERP Business Analyst - Associate	\$	18.19	\$	18.19
98	Business Systems Analyst - Senior	\$	30.80	\$	30.80
99	Business Systems Analyst - Intermediate	\$	25.66	\$	25.66
100	Business Systems Analyst - Associate	\$	18.19	\$	18.19
101	Information Systems Training Manager	\$	67.19	\$	79.30
102	Information Systems Training Specialist - Senior	\$	56.18	\$	66.29
103	Information Systems Training Specialist - Intermediate	\$	46.81	\$	55.24
104	Information Systems Training Specialist - Associate	\$	21.04	\$	21.04

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 2 (14 April 2007 - 13 April 2008)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate

1	Program Manager - Senior	\$	131.42	\$	154.80
2	Program Manager - Intermediate	\$	68.87	\$	83.77
3	Program Manager - Associate	\$	34.00	\$	34.00
4	Project Manager - Senior	\$	105.61	\$	124.38
5	Project Manager - Intermediate	\$	34.00	\$	34.00
6	Project Manager - Associate	\$	22.64	\$	30.90
7	Project Planning Manager	\$	23.61	\$	23.61
8	Project Administrator	\$	19.68	\$	19.68
9	Project Engineer - Senior	\$	40.47	\$	40.47
10	Project Engineer - Intermediate	\$	26.30	\$	26.30
11	Project Engineer - Associate	\$	19.68	\$	19.68
12	Quality Assurance Analyst - Senior	\$	43.40	\$	52.78
13	Quality Assurance Analyst - Intermediate	\$	23.61	\$	23.61
14	Quality Assurance Analyst - Associate	\$	18.64	\$	18.64
15	Client/Server Network Architect	\$	43.73	\$	43.73
16	Software Architect	\$	38.65	\$	40.45
17	Systems Engineer - Senior	\$	87.43	\$	103.47
18	Systems Engineer - Intermediate	\$	60.67	\$	71.81
19	Systems Engineer - Associate	\$	46.37	\$	54.21
20	Managed Systems Engineer - Senior	\$	26.83	\$	26.83
21	Managed Systems Engineer - Intermediate	\$	22.37	\$	22.37
22	Managed Systems Engineer - Associate	\$	18.64	\$	18.64
23	Applications Systems Analyst - Senior	\$	62.59	\$	73.72
24	Applications Systems Analyst - Intermediate	\$	47.98	\$	56.62
25	Applications Systems Analyst - Associate	\$	19.68	\$	19.68
26	Software Engineer - Senior	\$	69.55	\$	81.90
27	Software Engineer - Intermediate	\$	53.30	\$	62.89
28	Software Engineer - Associate	\$	19.68	\$	19.68
29	Applications Programmer - Senior	\$	57.58	\$	67.95
30	Applications Programmer - Intermediate	\$	47.98	\$	56.62
31	Applications Programmer - Associate	\$	19.68	\$	19.68
32	IT Certified Professional - Senior	\$	32.22	\$	32.22
33	IT Certified Professional - Intermediate	\$	26.83	\$	26.83
34	IT Certified Professional - Associate	\$	22.37	\$	22.37
35	Seat Management Administrator	\$	18.64	\$	18.64
36	Configuration Management (CM) Specialist - Senior	\$	48.68	\$	57.34
37	Configuration Management (CM) Specialist - Intermediate	\$	37.31	\$	44.02
38	Configuration Management (CM) Specialist - Associate	\$	19.68	\$	19.68
39	Computer Operator - Senior	\$	28.27	\$	33.35
40	Computer Operator - Intermediate	\$	25.72	\$	30.36
41	Computer Operator - Associate	\$	14.15	\$	14.15
42	Information Assurance Engineer - Senior	\$	91.84	\$	108.18
43	Information Assurance Engineer - Intermediate	\$	70.38	\$	83.05
44	Information Assurance Engineer - Associate	\$	23.61	\$	23.61
45	Information Systems Auditor - Senior	\$	32.24	\$	38.21
46	Information Systems Auditor - Intermediate	\$	22.37	\$	22.37
47	Information Systems Auditor - Associate	\$	18.64	\$	18.64
48	Data Security Analyst - Senior	\$	26.83	\$	26.83
49	Data Security Analyst - Intermediate	\$	22.37	\$	22.37
50	Data Security Analyst - Associate	\$	18.64	\$	18.64
51	Disaster Recovery/COOP/Contingency Administrator	\$	31.11	\$	36.72
52	Information Security Specialist - Senior	\$	63.98	\$	75.49
53	Information Security Specialist - Intermediate	\$	53.30	\$	62.89
54	Information Security Specialist - Associate	\$	21.92	\$	21.92
55	Systems Administrator - Senior	\$	57.58	\$	67.95
56	Systems Administrator - Intermediate	\$	47.98	\$	56.62
57	Systems Administrator - Associate	\$	19.68	\$	19.68
58	Database Administrator	\$	53.30	\$	62.89
59	Database Analyst/Programmer - Senior	\$	62.59	\$	73.72
60	Database Analyst/Programmer - Intermediate	\$	47.98	\$	56.62
61	Database Analyst/Programmer - Associate	\$	19.68	\$	24.65
62	Database Librarian	\$	15.97	\$	17.35
63	Data Warehousing Project Manager	\$	36.95	\$	46.05
64	Data Architect	\$	70.33	\$	83.11
65	Data Warehouse Analyst	\$	26.83	\$	26.83
66	Data Warehousing Programmer	\$	18.64	\$	30.66

67	Data Warehousing Administrator	\$	22.37	\$	22.37
68	Help Desk Coordinator	\$	22.37	\$	22.37
69	Help Desk Support Service Specialist - Senior	\$	47.98	\$	56.62
70	Help Desk Support Service Specialist - Intermediate	\$	40.01	\$	47.22
71	Help Desk Support Service Specialist - Associate	\$	16.26	\$	16.26
72	PC Support Manager	\$	27.05	\$	32.90
73	PC Systems Specialist	\$	17.88	\$	17.88
74	PC Maintenance Technician	\$	14.15	\$	14.15
75	Web Project Manager	\$	68.87	\$	81.28
76	Web Designer - Senior	\$	66.77	\$	78.34
77	Web Designer - Intermediate	\$	53.30	\$	62.89
78	Web Designer - Associate	\$	44.45	\$	52.46
79	Web Software Developer - Senior	\$	63.98	\$	75.49
80	Web Software Developer - Intermediate	\$	53.30	\$	62.89
81	Web Software Developer - Associate	\$	28.67	\$	34.63
82	Web Technical Administrator	\$	36.15	\$	43.96
83	Web Content Administrator	\$	28.75	\$	34.97
84	Network Administrator - Senior	\$	50.07	\$	60.90
85	Network Administrator - Intermediate	\$	30.35	\$	30.35
86	Network Administrator - Associate	\$	18.64	\$	18.64
87	Network Support Technician - Senior	\$	28.11	\$	34.02
88	Network Support Technician - Intermediate	\$	20.92	\$	20.92
89	Network Support Technician - Associate	\$	13.41	\$	13.41
90	Documentation Specialist - Senior	\$	27.68	\$	30.73
91	Documentation Specialist - Intermediate	\$	16.47	\$	21.08
92	Documentation Specialist - Associate	\$	13.56	\$	17.35
93	Technical Editor	\$	35.74	\$	43.48
94	Graphics Specialist	\$	16.05	\$	16.05
95	ERP Business Analyst - Senior	\$	127.09	\$	147.75
96	ERP Business Analyst - Intermediate	\$	35.91	\$	35.91
97	ERP Business Analyst - Associate	\$	18.64	\$	18.64
98	Business Systems Analyst - Senior	\$	31.57	\$	31.57
99	Business Systems Analyst - Intermediate	\$	26.30	\$	26.30
100	Business Systems Analyst - Associate	\$	18.64	\$	18.64
101	Information Systems Training Manager	\$	68.87	\$	81.28
102	Information Systems Training Specialist - Senior	\$	57.58	\$	67.95
103	Information Systems Training Specialist - Intermediate	\$	47.98	\$	56.62
104	Information Systems Training Specialist - Associate	\$	21.57	\$	21.57
105	Chief Enterprise Architect	\$	185.22	\$	268.42
106	Lead Enterprise Architect	\$	140.12	\$	203.07
107	Senior IT Systems Solution Architect	\$	161.11	\$	233.48

Other Direct Costs

	Rate
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 3 (14 April 2008 - 13 April 2009)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 134.71	\$ 158.67
2	Program Manager - Intermediate	\$ 70.59	\$ 85.86
3	Program Manager - Associate	\$ 34.85	\$ 34.85

4	Project Manager - Senior	\$	108.25	\$	127.49
5	Project Manager - Intermediate	\$	34.85	\$	34.85
6	Project Manager - Associate	\$	23.21	\$	31.67
7	Project Planning Manager	\$	24.20	\$	24.20
8	Project Administrator	\$	20.17	\$	20.17
9	Project Engineer - Senior	\$	41.48	\$	41.48
10	Project Engineer - Intermediate	\$	26.96	\$	26.96
11	Project Engineer - Associate	\$	20.17	\$	20.17
12	Quality Assurance Analyst - Senior	\$	44.49	\$	54.10
13	Quality Assurance Analyst - Intermediate	\$	24.20	\$	24.20
14	Quality Assurance Analyst - Associate	\$	19.11	\$	19.11
15	Client/Server Network Architect	\$	44.82	\$	44.82
16	Software Architect	\$	39.62	\$	41.46
17	Systems Engineer - Senior	\$	89.62	\$	106.06
18	Systems Engineer - Intermediate	\$	62.19	\$	73.61
19	Systems Engineer - Associate	\$	47.53	\$	55.57
20	Managed Systems Engineer - Senior	\$	27.50	\$	27.50
21	Managed Systems Engineer - Intermediate	\$	22.93	\$	22.93
22	Managed Systems Engineer - Associate	\$	19.11	\$	19.11
23	Applications Systems Analyst - Senior	\$	64.15	\$	75.56
24	Applications Systems Analyst - Intermediate	\$	49.18	\$	58.04
25	Applications Systems Analyst - Associate	\$	20.17	\$	20.17
26	Software Engineer - Senior	\$	71.29	\$	83.95
27	Software Engineer - Intermediate	\$	54.63	\$	64.46
28	Software Engineer - Associate	\$	20.17	\$	20.17
29	Applications Programmer - Senior	\$	59.02	\$	69.65
30	Applications Programmer - Intermediate	\$	49.18	\$	58.04
31	Applications Programmer - Associate	\$	20.17	\$	20.17
32	IT Certified Professional - Senior	\$	33.03	\$	33.03
33	IT Certified Professional - Intermediate	\$	27.50	\$	27.50
34	IT Certified Professional - Associate	\$	22.93	\$	22.93
35	Seat Management Administrator	\$	19.11	\$	19.11
36	Configuration Management (CM) Specialist - Senior	\$	49.90	\$	58.77
37	Configuration Management (CM) Specialist - Intermediate	\$	38.24	\$	45.12
38	Configuration Management (CM) Specialist - Associate	\$	20.17	\$	20.17
39	Computer Operator - Senior	\$	28.98	\$	34.18
40	Computer Operator - Intermediate	\$	26.36	\$	31.12
41	Computer Operator - Associate	\$	14.50	\$	14.50
42	Information Assurance Engineer - Senior	\$	94.14	\$	110.88
43	Information Assurance Engineer - Intermediate	\$	72.14	\$	85.13
44	Information Assurance Engineer - Associate	\$	24.20	\$	24.20
45	Information Systems Auditor - Senior	\$	33.05	\$	39.17
46	Information Systems Auditor - Intermediate	\$	22.93	\$	22.93
47	Information Systems Auditor - Associate	\$	19.11	\$	19.11
48	Data Security Analyst - Senior	\$	27.50	\$	27.50
49	Data Security Analyst - Intermediate	\$	22.93	\$	22.93
50	Data Security Analyst - Associate	\$	19.11	\$	19.11
51	Disaster Recovery/COOP/Contingency Administrator	\$	31.89	\$	37.64
52	Information Security Specialist - Senior	\$	65.58	\$	77.38
53	Information Security Specialist - Intermediate	\$	54.63	\$	64.46
54	Information Security Specialist - Associate	\$	22.47	\$	22.47
55	Systems Administrator - Senior	\$	59.02	\$	69.65
56	Systems Administrator - Intermediate	\$	49.18	\$	58.04
57	Systems Administrator -Associate	\$	20.17	\$	20.17
58	Database Administrator	\$	54.63	\$	64.46
59	Database Analyst/Programmer - Senior	\$	64.15	\$	75.56
60	Database Analyst/Programmer - Intermediate	\$	49.18	\$	58.04
61	Database Analyst/Programmer - Associate	\$	20.17	\$	25.27
62	Database Librarian	\$	16.37	\$	17.78
63	Data Warehousing Project Manager	\$	37.87	\$	47.20
64	Data Architect	\$	72.09	\$	85.19
65	Data Warehouse Analyst	\$	27.50	\$	27.50
66	Data Warehousing Programmer	\$	19.11	\$	31.43
67	Data Warehousing Administrator	\$	22.93	\$	22.93
68	Help Desk Coordinator	\$	22.93	\$	22.93
69	Help Desk Support Service Specialist - Senior	\$	49.18	\$	58.04
70	Help Desk Support Service Specialist - Intermediate	\$	41.01	\$	48.40

71	Help Desk Support Service Specialist - Associate	\$	16.67	\$	16.67
72	PC Support Manager	\$	27.73	\$	33.72
73	PC Systems Specialist	\$	18.33	\$	18.33
74	PC Maintenance Technician	\$	14.50	\$	14.50
75	Web Project Manager	\$	70.59	\$	83.31
76	Web Designer - Senior	\$	68.44	\$	80.30
77	Web Designer - Intermediate	\$	54.63	\$	64.46
78	Web Designer - Associate	\$	45.56	\$	53.77
79	Web Software Developer - Senior	\$	65.58	\$	77.38
80	Web Software Developer - Intermediate	\$	54.63	\$	64.46
81	Web Software Developer - Associate	\$	29.39	\$	35.50
82	Web Technical Administrator	\$	37.05	\$	45.06
83	Web Content Administrator	\$	29.47	\$	35.84
84	Network Administrator - Senior	\$	51.32	\$	62.42
85	Network Administrator - Intermediate	\$	31.11	\$	31.11
86	Network Administrator - Associate	\$	19.11	\$	19.11
87	Network Support Technician - Senior	\$	28.81	\$	34.87
88	Network Support Technician - Intermediate	\$	21.44	\$	21.44
89	Network Support Technician - Associate	\$	13.75	\$	13.75
90	Documentation Specialist - Senior	\$	28.37	\$	31.50
91	Documentation Specialist - Intermediate	\$	16.88	\$	21.61
92	Documentation Specialist - Associate	\$	13.90	\$	17.78
93	Technical Editor	\$	36.63	\$	44.57
94	Graphics Specialist	\$	16.45	\$	16.45
95	ERP Business Analyst - Senior	\$	130.27	\$	151.44
96	ERP Business Analyst - Intermediate	\$	36.81	\$	36.81
97	ERP Business Analyst - Associate	\$	19.11	\$	19.11
98	Business Systems Analyst - Senior	\$	32.36	\$	32.36
99	Business Systems Analyst - Intermediate	\$	26.96	\$	26.96
100	Business Systems Analyst - Associate	\$	19.11	\$	19.11
101	Information Systems Training Manager	\$	70.59	\$	83.31
102	Information Systems Training Specialist - Senior	\$	59.02	\$	69.65
103	Information Systems Training Specialist - Intermediate	\$	49.18	\$	58.04
104	Information Systems Training Specialist - Associate	\$	22.11	\$	22.11
105	Chief Enterprise Architect	\$	189.85	\$	275.13
106	Lead Enterprise Architect	\$	143.62	\$	208.15
107	Senior IT Systems Solution Architect	\$	165.14	\$	239.32
108	Audio Visual Engineer Fabrication Engineer Senior	\$	93.01	\$	116.79
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	77.49	\$	97.31
110	Audio Visual Engineer Fabrication Engineer Associate	\$	64.59	\$	81.11
111	Audio Visual Programmer Senior	\$	77.49	\$	97.31
112	Audio Visual Programmer Intermediate	\$	64.59	\$	81.11
113	Audio Visual Programmer Associate	\$	39.73	\$	49.89
114	Draftsman Senior	\$	56.35	\$	70.76
115	Draftsman Intermediate	\$	44.59	\$	55.99
116	Draftsman Associate	\$	29.99	\$	37.66
117	Administrator Senior	\$	73.93	\$	92.84
118	Administrator Intermediate	\$	61.70	\$	77.47
119	Administrator Associate	\$	51.41	\$	64.56
120	Instructor Technical Training Senior	\$	93.01	\$	116.79
121	Instructor Technical Training Intermediate	\$	77.49	\$	97.31
122	Instructor Technical Training Associate	\$	54.90	\$	68.94
123	Facility Staff Support Senior	\$	73.93	\$	92.84
124	Facility Staff Support Intermediate	\$	61.70	\$	77.47
125	Facility Staff Support Associate	\$	51.41	\$	64.56
126	Distribution Operations Specialist Senior	\$	85.24	\$	107.04
127	Distribution Operations Specialist Intermediate	\$	64.59	\$	81.11
128	Distribution Operations Specialist Associate	\$	53.84	\$	67.61
129	Quality Professional Staff Senior	\$	85.24	\$	107.04
130	Quality Professional Staff Intermediate	\$	64.59	\$	81.11
131	Quality Professional Staff Associate	\$	53.84	\$	67.61

Other Direct Costs

Rate

ODC-Fixed Price (Estimated)

16.60%

ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 4 (14 April 2009 - 13 April 2010)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	138.08	\$	162.64
2	Program Manager - Intermediate	\$	72.35	\$	88.01
3	Program Manager - Associate	\$	35.72	\$	35.72
4	Project Manager - Senior	\$	110.96	\$	130.68
5	Project Manager - Intermediate	\$	35.72	\$	35.72
6	Project Manager - Associate	\$	23.79	\$	32.46
7	Project Planning Manager	\$	24.81	\$	24.81
8	Project Administrator	\$	20.67	\$	20.67
9	Project Engineer - Senior	\$	42.52	\$	42.52
10	Project Engineer - Intermediate	\$	27.63	\$	27.63
11	Project Engineer - Associate	\$	20.67	\$	20.67
12	Quality Assurance Analyst - Senior	\$	45.60	\$	55.45
13	Quality Assurance Analyst - Intermediate	\$	24.81	\$	24.81
14	Quality Assurance Analyst - Associate	\$	19.59	\$	19.59
15	Client/Server Network Architect	\$	45.94	\$	45.94
16	Software Architect	\$	40.61	\$	42.50
17	Systems Engineer - Senior	\$	91.86	\$	108.71
18	Systems Engineer - Intermediate	\$	63.74	\$	75.45
19	Systems Engineer - Associate	\$	48.72	\$	56.96
20	Managed Systems Engineer - Senior	\$	28.19	\$	28.19
21	Managed Systems Engineer - Intermediate	\$	23.50	\$	23.50
22	Managed Systems Engineer - Associate	\$	19.59	\$	19.59
23	Applications Systems Analyst - Senior	\$	65.75	\$	77.45
24	Applications Systems Analyst - Intermediate	\$	50.41	\$	59.49
25	Applications Systems Analyst - Associate	\$	20.67	\$	20.67
26	Software Engineer - Senior	\$	73.07	\$	86.05
27	Software Engineer - Intermediate	\$	56.00	\$	66.07
28	Software Engineer - Associate	\$	20.67	\$	20.67
29	Applications Programmer - Senior	\$	60.50	\$	71.39
30	Applications Programmer - Intermediate	\$	50.41	\$	59.49
31	Applications Programmer - Associate	\$	20.67	\$	20.67
32	IT Certified Professional - Senior	\$	33.86	\$	33.86
33	IT Certified Professional - Intermediate	\$	28.19	\$	28.19
34	IT Certified Professional - Associate	\$	23.50	\$	23.50
35	Seat Management Administrator	\$	19.59	\$	19.59
36	Configuration Management (CM) Specialist - Senior	\$	51.15	\$	60.24
37	Configuration Management (CM) Specialist - Intermediate	\$	39.20	\$	46.25
38	Configuration Management (CM) Specialist - Associate	\$	20.67	\$	20.67
39	Computer Operator - Senior	\$	29.70	\$	35.03
40	Computer Operator - Intermediate	\$	27.02	\$	31.90
41	Computer Operator - Associate	\$	14.86	\$	14.86
42	Information Assurance Engineer - Senior	\$	96.49	\$	113.65
43	Information Assurance Engineer - Intermediate	\$	73.94	\$	87.26
44	Information Assurance Engineer - Associate	\$	24.81	\$	24.81
45	Information Systems Auditor - Senior	\$	33.88	\$	40.15
46	Information Systems Auditor - Intermediate	\$	23.50	\$	23.50
47	Information Systems Auditor - Associate	\$	19.59	\$	19.59
48	Data Security Analyst - Senior	\$	28.19	\$	28.19
49	Data Security Analyst - Intermediate	\$	23.50	\$	23.50
50	Data Security Analyst - Associate	\$	19.59	\$	19.59
51	Disaster Recovery/COOP/Contingency Administrator	\$	32.69	\$	38.58
52	Information Security Specialist - Senior	\$	67.22	\$	79.31

53	Information Security Specialist - Intermediate	\$	56.00	\$	66.07
54	Information Security Specialist - Associate	\$	23.03	\$	23.03
55	Systems Administrator - Senior	\$	60.50	\$	71.39
56	Systems Administrator - Intermediate	\$	50.41	\$	59.49
57	Systems Administrator -Associate	\$	20.67	\$	20.67
58	Database Administrator	\$	56.00	\$	66.07
59	Database Analyst/Programmer - Senior	\$	65.75	\$	77.45
60	Database Analyst/Programmer - Intermediate	\$	50.41	\$	59.49
61	Database Analyst/Programmer - Associate	\$	20.67	\$	25.90
62	Database Librarian	\$	16.78	\$	18.22
63	Data Warehousing Project Manager	\$	38.82	\$	48.38
64	Data Architect	\$	73.89	\$	87.32
65	Data Warehouse Analyst	\$	28.19	\$	28.19
66	Data Warehousing Programmer	\$	19.59	\$	32.22
67	Data Warehousing Administrator	\$	23.50	\$	23.50
68	Help Desk Coordinator	\$	23.50	\$	23.50
69	Help Desk Support Service Specialist - Senior	\$	50.41	\$	59.49
70	Help Desk Support Service Specialist - Intermediate	\$	42.04	\$	49.61
71	Help Desk Support Service Specialist - Associate	\$	17.09	\$	17.09
72	PC Support Manager	\$	28.42	\$	34.56
73	PC Systems Specialist	\$	18.79	\$	18.79
74	PC Maintenance Technician	\$	14.86	\$	14.86
75	Web Project Manager	\$	72.35	\$	85.39
76	Web Designer - Senior	\$	70.15	\$	82.31
77	Web Designer - Intermediate	\$	56.00	\$	66.07
78	Web Designer - Associate	\$	46.70	\$	55.11
79	Web Software Developer - Senior	\$	67.22	\$	79.31
80	Web Software Developer - Intermediate	\$	56.00	\$	66.07
81	Web Software Developer - Associate	\$	30.12	\$	36.39
82	Web Technical Administrator	\$	37.98	\$	46.19
83	Web Content Administrator	\$	30.21	\$	36.74
84	Network Administrator - Senior	\$	52.60	\$	63.98
85	Network Administrator - Intermediate	\$	31.89	\$	31.89
86	Network Administrator - Associate	\$	19.59	\$	19.59
87	Network Support Technician - Senior	\$	29.53	\$	35.74
88	Network Support Technician - Intermediate	\$	21.98	\$	21.98
89	Network Support Technician - Associate	\$	14.09	\$	14.09
90	Documentation Specialist - Senior	\$	29.08	\$	32.29
91	Documentation Specialist - Intermediate	\$	17.30	\$	22.15
92	Documentation Specialist - Associate	\$	14.25	\$	18.22
93	Technical Editor	\$	37.55	\$	45.68
94	Graphics Specialist	\$	16.86	\$	16.86
95	ERP Business Analyst - Senior	\$	133.53	\$	155.23
96	ERP Business Analyst - Intermediate	\$	37.73	\$	37.73
97	ERP Business Analyst - Associate	\$	19.59	\$	19.59
98	Business Systems Analyst - Senior	\$	33.17	\$	33.17
99	Business Systems Analyst - Intermediate	\$	27.63	\$	27.63
100	Business Systems Analyst - Associate	\$	19.59	\$	19.59
101	Information Systems Training Manager	\$	72.35	\$	85.39
102	Information Systems Training Specialist - Senior	\$	60.50	\$	71.39
103	Information Systems Training Specialist - Intermediate	\$	50.41	\$	59.49
104	Information Systems Training Specialist - Associate	\$	22.66	\$	22.66
105	Chief Enterprise Architect	\$	194.60	\$	282.01
106	Lead Enterprise Architect	\$	147.21	\$	213.35
107	Senior IT Systems Solution Architect	\$	169.27	\$	245.30
108	Audio Visual Engineer Fabrication Engineer Senior	\$	95.34	\$	119.71
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	79.43	\$	99.74
110	Audio Visual Engineer Fabrication Engineer Associate	\$	66.20	\$	83.14
111	Audio Visual Programmer Senior	\$	79.43	\$	99.74
112	Audio Visual Programmer Intermediate	\$	66.20	\$	83.14
113	Audio Visual Programmer Associate	\$	40.72	\$	51.14
114	Draftsman Senior	\$	57.76	\$	72.53
115	Draftsman Intermediate	\$	45.70	\$	57.39
116	Draftsman Associate	\$	30.74	\$	38.60
117	Administrator Senior	\$	75.78	\$	95.16
118	Administrator Intermediate	\$	63.24	\$	79.41
119	Administrator Associate	\$	52.70	\$	66.17

120	Instructor Technical Training Senior	\$	95.34	\$	119.71
121	Instructor Technical Training Intermediate	\$	79.43	\$	99.74
122	Instructor Technical Training Associate	\$	56.27	\$	70.66
123	Facility Staff Support Senior	\$	75.78	\$	95.16
124	Facility Staff Support Intermediate	\$	63.24	\$	79.41
125	Facility Staff Support Associate	\$	52.70	\$	66.17
126	Distribution Operations Specialist Senior	\$	87.37	\$	109.72
127	Distribution Operations Specialist Intermediate	\$	66.20	\$	83.14
128	Distribution Operations Specialist Associate	\$	55.19	\$	69.30
129	Quality Professional Staff Senior	\$	87.37	\$	109.72
130	Quality Professional Staff Intermediate	\$	66.20	\$	83.14
131	Quality Professional Staff Associate	\$	55.19	\$	69.30

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 5 (14 April 2010 - 13 April 2011)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	141.53	\$	166.71
2	Program Manager - Intermediate	\$	74.16	\$	90.21
3	Program Manager - Associate	\$	36.61	\$	36.61
4	Project Manager - Senior	\$	113.73	\$	133.95
5	Project Manager - Intermediate	\$	36.61	\$	36.61
6	Project Manager - Associate	\$	24.38	\$	33.27
7	Project Planning Manager	\$	25.43	\$	25.43
8	Project Administrator	\$	21.19	\$	21.19
9	Project Engineer - Senior	\$	43.58	\$	43.58
10	Project Engineer - Intermediate	\$	28.32	\$	28.32
11	Project Engineer - Associate	\$	21.19	\$	21.19
12	Quality Assurance Analyst - Senior	\$	46.74	\$	56.84
13	Quality Assurance Analyst - Intermediate	\$	25.43	\$	25.43
14	Quality Assurance Analyst - Associate	\$	20.08	\$	20.08
15	Client/Server Network Architect	\$	47.09	\$	47.09
16	Software Architect	\$	41.63	\$	43.56
17	Systems Engineer - Senior	\$	94.16	\$	111.43
18	Systems Engineer - Intermediate	\$	65.33	\$	77.34
19	Systems Engineer - Associate	\$	49.94	\$	58.38
20	Managed Systems Engineer - Senior	\$	28.89	\$	28.89
21	Managed Systems Engineer - Intermediate	\$	24.09	\$	24.09
22	Managed Systems Engineer - Associate	\$	20.08	\$	20.08
23	Applications Systems Analyst - Senior	\$	67.39	\$	79.39
24	Applications Systems Analyst - Intermediate	\$	51.67	\$	60.98
25	Applications Systems Analyst - Associate	\$	21.19	\$	21.19
26	Software Engineer - Senior	\$	74.90	\$	88.20
27	Software Engineer - Intermediate	\$	57.40	\$	67.72
28	Software Engineer - Associate	\$	21.19	\$	21.19
29	Applications Programmer - Senior	\$	62.01	\$	73.17
30	Applications Programmer - Intermediate	\$	51.67	\$	60.98
31	Applications Programmer - Associate	\$	21.19	\$	21.19
32	IT Certified Professional - Senior	\$	34.71	\$	34.71
33	IT Certified Professional - Intermediate	\$	28.89	\$	28.89

34	IT Certified Professional - Associate	\$	24.09	\$	24.09
35	Seat Management Administrator	\$	20.08	\$	20.08
36	Configuration Management (CM) Specialist - Senior	\$	52.43	\$	61.75
37	Configuration Management (CM) Specialist - Intermediate	\$	40.18	\$	47.41
38	Configuration Management (CM) Specialist - Associate	\$	21.19	\$	21.19
39	Computer Operator - Senior	\$	30.44	\$	35.91
40	Computer Operator - Intermediate	\$	27.70	\$	32.70
41	Computer Operator - Associate	\$	15.23	\$	15.23
42	Information Assurance Engineer - Senior	\$	98.90	\$	116.49
43	Information Assurance Engineer - Intermediate	\$	75.79	\$	89.44
44	Information Assurance Engineer - Associate	\$	25.43	\$	25.43
45	Information Systems Auditor - Senior	\$	34.73	\$	41.15
46	Information Systems Auditor - Intermediate	\$	24.09	\$	24.09
47	Information Systems Auditor - Associate	\$	20.08	\$	20.08
48	Data Security Analyst - Senior	\$	28.89	\$	28.89
49	Data Security Analyst - Intermediate	\$	24.09	\$	24.09
50	Data Security Analyst - Associate	\$	20.08	\$	20.08
51	Disaster Recovery/COOP/Contingency Administrator	\$	33.51	\$	39.54
52	Information Security Specialist - Senior	\$	68.90	\$	81.29
53	Information Security Specialist - Intermediate	\$	57.40	\$	67.72
54	Information Security Specialist - Associate	\$	23.61	\$	23.61
55	Systems Administrator - Senior	\$	62.01	\$	73.17
56	Systems Administrator - Intermediate	\$	51.67	\$	60.98
57	Systems Administrator -Associate	\$	21.19	\$	21.19
58	Database Administrator	\$	57.40	\$	67.72
59	Database Analyst/Programmer - Senior	\$	67.39	\$	79.39
60	Database Analyst/Programmer - Intermediate	\$	51.67	\$	60.98
61	Database Analyst/Programmer - Associate	\$	21.19	\$	26.55
62	Database Librarian	\$	17.20	\$	18.68
63	Data Warehousing Project Manager	\$	39.79	\$	49.59
64	Data Architect	\$	75.74	\$	89.50
65	Data Warehouse Analyst	\$	28.89	\$	28.89
66	Data Warehousing Programmer	\$	20.08	\$	33.03
67	Data Warehousing Administrator	\$	24.09	\$	24.09
68	Help Desk Coordinator	\$	24.09	\$	24.09
69	Help Desk Support Service Specialist - Senior	\$	51.67	\$	60.98
70	Help Desk Support Service Specialist - Intermediate	\$	43.09	\$	50.85
71	Help Desk Support Service Specialist - Associate	\$	17.52	\$	17.52
72	PC Support Manager	\$	29.13	\$	35.42
73	PC Systems Specialist	\$	19.26	\$	19.26
74	PC Maintenance Technician	\$	15.23	\$	15.23
75	Web Project Manager	\$	74.16	\$	87.52
76	Web Designer - Senior	\$	71.90	\$	84.37
77	Web Designer - Intermediate	\$	57.40	\$	67.72
78	Web Designer - Associate	\$	47.87	\$	56.49
79	Web Software Developer - Senior	\$	68.90	\$	81.29
80	Web Software Developer - Intermediate	\$	57.40	\$	67.72
81	Web Software Developer - Associate	\$	30.87	\$	37.30
82	Web Technical Administrator	\$	38.93	\$	47.34
83	Web Content Administrator	\$	30.97	\$	37.66
84	Network Administrator - Senior	\$	53.92	\$	65.58
85	Network Administrator - Intermediate	\$	32.69	\$	32.69
86	Network Administrator - Associate	\$	20.08	\$	20.08
87	Network Support Technician - Senior	\$	30.27	\$	36.63
88	Network Support Technician - Intermediate	\$	22.53	\$	22.53
89	Network Support Technician - Associate	\$	14.44	\$	14.44
90	Documentation Specialist - Senior	\$	29.81	\$	33.10
91	Documentation Specialist - Intermediate	\$	17.73	\$	22.70
92	Documentation Specialist - Associate	\$	14.61	\$	18.68
93	Technical Editor	\$	38.49	\$	46.82
94	Graphics Specialist	\$	17.28	\$	17.28
95	ERP Business Analyst - Senior	\$	136.87	\$	159.11
96	ERP Business Analyst - Intermediate	\$	38.67	\$	38.67
97	ERP Business Analyst - Associate	\$	20.08	\$	20.08
98	Business Systems Analyst - Senior	\$	34.00	\$	34.00
99	Business Systems Analyst - Intermediate	\$	28.32	\$	28.32
100	Business Systems Analyst - Associate	\$	20.08	\$	20.08

101	Information Systems Training Manager	\$	74.16	\$	87.52
102	Information Systems Training Specialist - Senior	\$	62.01	\$	73.17
103	Information Systems Training Specialist - Intermediate	\$	51.67	\$	60.98
104	Information Systems Training Specialist - Associate	\$	23.23	\$	23.23
105	Chief Enterprise Architect	\$	199.47	\$	289.06
106	Lead Enterprise Architect	\$	150.89	\$	218.68
107	Senior IT Systems Solution Architect	\$	173.50	\$	251.43
108	Audio Visual Engineer Fabrication Engineer Senior	\$	97.72	\$	122.70
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	81.42	\$	102.23
110	Audio Visual Engineer Fabrication Engineer Associate	\$	67.86	\$	85.22
111	Audio Visual Programmer Senior	\$	81.42	\$	102.23
112	Audio Visual Programmer Intermediate	\$	67.86	\$	85.22
113	Audio Visual Programmer Associate	\$	41.74	\$	52.42
114	Draftsman Senior	\$	59.20	\$	74.34
115	Draftsman Intermediate	\$	46.84	\$	58.82
116	Draftsman Associate	\$	31.51	\$	39.57
117	Administrator Senior	\$	77.67	\$	97.54
118	Administrator Intermediate	\$	64.82	\$	81.40
119	Administrator Associate	\$	54.02	\$	67.82
120	Instructor Technical Training Senior	\$	97.72	\$	122.70
121	Instructor Technical Training Intermediate	\$	81.42	\$	102.23
122	Instructor Technical Training Associate	\$	57.68	\$	72.43
123	Facility Staff Support Senior	\$	77.67	\$	97.54
124	Facility Staff Support Intermediate	\$	64.82	\$	81.40
125	Facility Staff Support Associate	\$	54.02	\$	67.82
126	Distribution Operations Specialist Senior	\$	89.55	\$	112.46
127	Distribution Operations Specialist Intermediate	\$	67.86	\$	85.22
128	Distribution Operations Specialist Associate	\$	56.57	\$	71.03
129	Quality Professional Staff Senior	\$	89.55	\$	112.46
130	Quality Professional Staff Intermediate	\$	67.86	\$	85.22
131	Quality Professional Staff Associate	\$	56.57	\$	71.03

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 6 (14 April 2011 - 13 April 2012)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$	145.07	\$	170.88
2	Program Manager - Intermediate	\$	76.01	\$	92.47
3	Program Manager - Associate	\$	37.53	\$	37.53
4	Project Manager - Senior	\$	116.57	\$	137.30
5	Project Manager - Intermediate	\$	37.53	\$	37.53
6	Project Manager - Associate	\$	24.99	\$	34.10
7	Project Planning Manager	\$	26.07	\$	26.07
8	Project Administrator	\$	21.72	\$	21.72
9	Project Engineer - Senior	\$	44.67	\$	44.67
10	Project Engineer - Intermediate	\$	29.03	\$	29.03
11	Project Engineer - Associate	\$	21.72	\$	21.72
12	Quality Assurance Analyst - Senior	\$	47.91	\$	58.26
13	Quality Assurance Analyst - Intermediate	\$	26.07	\$	26.07
14	Quality Assurance Analyst - Associate	\$	20.58	\$	20.58
15	Client/Server Network Architect	\$	48.27	\$	48.27

16	Software Architect	\$	42.67	\$	44.65
17	Systems Engineer - Senior	\$	96.51	\$	114.22
18	Systems Engineer - Intermediate	\$	66.96	\$	79.27
19	Systems Engineer - Associate	\$	51.19	\$	59.84
20	Managed Systems Engineer - Senior	\$	29.61	\$	29.61
21	Managed Systems Engineer - Intermediate	\$	24.69	\$	24.69
22	Managed Systems Engineer - Associate	\$	20.58	\$	20.58
23	Applications Systems Analyst - Senior	\$	69.07	\$	81.37
24	Applications Systems Analyst - Intermediate	\$	52.96	\$	62.50
25	Applications Systems Analyst - Associate	\$	21.72	\$	21.72
26	Software Engineer - Senior	\$	76.77	\$	90.41
27	Software Engineer - Intermediate	\$	58.84	\$	69.41
28	Software Engineer - Associate	\$	21.72	\$	21.72
29	Applications Programmer - Senior	\$	63.56	\$	75.00
30	Applications Programmer - Intermediate	\$	52.96	\$	62.50
31	Applications Programmer - Associate	\$	21.72	\$	21.72
32	IT Certified Professional - Senior	\$	35.58	\$	35.58
33	IT Certified Professional - Intermediate	\$	29.61	\$	29.61
34	IT Certified Professional - Associate	\$	24.69	\$	24.69
35	Seat Management Administrator	\$	20.58	\$	20.58
36	Configuration Management (CM) Specialist - Senior	\$	53.74	\$	63.29
37	Configuration Management (CM) Specialist - Intermediate	\$	41.18	\$	48.60
38	Configuration Management (CM) Specialist - Associate	\$	21.72	\$	21.72
39	Computer Operator - Senior	\$	31.20	\$	36.81
40	Computer Operator - Intermediate	\$	28.39	\$	33.52
41	Computer Operator - Associate	\$	15.61	\$	15.61
42	Information Assurance Engineer - Senior	\$	101.37	\$	119.40
43	Information Assurance Engineer - Intermediate	\$	77.68	\$	91.68
44	Information Assurance Engineer - Associate	\$	26.07	\$	26.07
45	Information Systems Auditor - Senior	\$	35.60	\$	42.18
46	Information Systems Auditor - Intermediate	\$	24.69	\$	24.69
47	Information Systems Auditor - Associate	\$	20.58	\$	20.58
48	Data Security Analyst - Senior	\$	29.61	\$	29.61
49	Data Security Analyst - Intermediate	\$	24.69	\$	24.69
50	Data Security Analyst - Associate	\$	20.58	\$	20.58
51	Disaster Recovery/COOP/Contingency Administrator	\$	34.35	\$	40.53
52	Information Security Specialist - Senior	\$	70.62	\$	83.32
53	Information Security Specialist - Intermediate	\$	58.84	\$	69.41
54	Information Security Specialist - Associate	\$	24.20	\$	24.20
55	Systems Administrator - Senior	\$	63.56	\$	75.00
56	Systems Administrator - Intermediate	\$	52.96	\$	62.50
57	Systems Administrator - Associate	\$	21.72	\$	21.72
58	Database Administrator	\$	58.84	\$	69.41
59	Database Analyst/Programmer - Senior	\$	69.07	\$	81.37
60	Database Analyst/Programmer - Intermediate	\$	52.96	\$	62.50
61	Database Analyst/Programmer - Associate	\$	21.72	\$	27.21
62	Database Librarian	\$	17.63	\$	19.15
63	Data Warehousing Project Manager	\$	40.78	\$	50.83
64	Data Architect	\$	77.63	\$	91.74
65	Data Warehouse Analyst	\$	29.61	\$	29.61
66	Data Warehousing Programmer	\$	20.58	\$	33.86
67	Data Warehousing Administrator	\$	24.69	\$	24.69
68	Help Desk Coordinator	\$	24.69	\$	24.69
69	Help Desk Support Service Specialist - Senior	\$	52.96	\$	62.50
70	Help Desk Support Service Specialist - Intermediate	\$	44.17	\$	52.12
71	Help Desk Support Service Specialist - Associate	\$	17.96	\$	17.96
72	PC Support Manager	\$	29.86	\$	36.31
73	PC Systems Specialist	\$	19.74	\$	19.74
74	PC Maintenance Technician	\$	15.61	\$	15.61
75	Web Project Manager	\$	76.01	\$	89.71
76	Web Designer - Senior	\$	73.70	\$	86.48
77	Web Designer - Intermediate	\$	58.84	\$	69.41
78	Web Designer - Associate	\$	49.07	\$	57.90
79	Web Software Developer - Senior	\$	70.62	\$	83.32
80	Web Software Developer - Intermediate	\$	58.84	\$	69.41
81	Web Software Developer - Associate	\$	31.64	\$	38.23
82	Web Technical Administrator	\$	39.90	\$	48.52

83	Web Content Administrator	\$	31.74	\$	38.60
84	Network Administrator - Senior	\$	55.27	\$	67.22
85	Network Administrator - Intermediate	\$	33.51	\$	33.51
86	Network Administrator - Associate	\$	20.58	\$	20.58
87	Network Support Technician - Senior	\$	31.03	\$	37.55
88	Network Support Technician - Intermediate	\$	23.09	\$	23.09
89	Network Support Technician - Associate	\$	14.80	\$	14.80
90	Documentation Specialist - Senior	\$	30.56	\$	33.93
91	Documentation Specialist - Intermediate	\$	18.17	\$	23.27
92	Documentation Specialist - Associate	\$	14.98	\$	19.15
93	Technical Editor	\$	39.45	\$	47.99
94	Graphics Specialist	\$	17.71	\$	17.71
95	ERP Business Analyst - Senior	\$	140.29	\$	163.09
96	ERP Business Analyst - Intermediate	\$	39.64	\$	39.64
97	ERP Business Analyst - Associate	\$	20.58	\$	20.58
98	Business Systems Analyst - Senior	\$	34.85	\$	34.85
99	Business Systems Analyst - Intermediate	\$	29.03	\$	29.03
100	Business Systems Analyst - Associate	\$	20.58	\$	20.58
101	Information Systems Training Manager	\$	76.01	\$	89.71
102	Information Systems Training Specialist - Senior	\$	63.56	\$	75.00
103	Information Systems Training Specialist - Intermediate	\$	52.96	\$	62.50
104	Information Systems Training Specialist - Associate	\$	23.81	\$	23.81
105	Chief Enterprise Architect	\$	204.46	\$	296.29
106	Lead Enterprise Architect	\$	154.66	\$	224.15
107	Senior IT Systems Solution Architect	\$	177.84	\$	257.72
108	Audio Visual Engineer Fabrication Engineer Senior	\$	100.16	\$	125.77
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	83.46	\$	104.79
110	Audio Visual Engineer Fabrication Engineer Associate	\$	69.56	\$	87.35
111	Audio Visual Programmer Senior	\$	83.46	\$	104.79
112	Audio Visual Programmer Intermediate	\$	69.56	\$	87.35
113	Audio Visual Programmer Associate	\$	42.78	\$	53.73
114	Draftsman Senior	\$	60.68	\$	76.20
115	Draftsman Intermediate	\$	48.01	\$	60.29
116	Draftsman Associate	\$	32.30	\$	40.56
117	Administrator Senior	\$	79.61	\$	99.98
118	Administrator Intermediate	\$	66.44	\$	83.44
119	Administrator Associate	\$	55.37	\$	69.52
120	Instructor Technical Training Senior	\$	100.16	\$	125.77
121	Instructor Technical Training Intermediate	\$	83.46	\$	104.79
122	Instructor Technical Training Associate	\$	59.12	\$	74.24
123	Facility Staff Support Senior	\$	79.61	\$	99.98
124	Facility Staff Support Intermediate	\$	66.44	\$	83.44
125	Facility Staff Support Associate	\$	55.37	\$	69.52
126	Distribution Operations Specialist Senior	\$	91.79	\$	115.27
127	Distribution Operations Specialist Intermediate	\$	69.56	\$	87.35
128	Distribution Operations Specialist Associate	\$	57.98	\$	72.81
129	Quality Professional Staff Senior	\$	91.79	\$	115.27
130	Quality Professional Staff Intermediate	\$	69.56	\$	87.35
131	Quality Professional Staff Associate	\$	57.98	\$	72.81

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 7 (14 April 2012 - 13 April 2013)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 148.70	\$ 175.15
2	Program Manager - Intermediate	\$ 77.91	\$ 94.78
3	Program Manager - Associate	\$ 38.47	\$ 38.47
4	Project Manager - Senior	\$ 119.48	\$ 140.73
5	Project Manager - Intermediate	\$ 38.47	\$ 38.47
6	Project Manager - Associate	\$ 25.61	\$ 34.95
7	Project Planning Manager	\$ 26.72	\$ 26.72
8	Project Administrator	\$ 22.26	\$ 22.26
9	Project Engineer - Senior	\$ 45.79	\$ 45.79
10	Project Engineer - Intermediate	\$ 29.76	\$ 29.76
11	Project Engineer - Associate	\$ 22.26	\$ 22.26
12	Quality Assurance Analyst - Senior	\$ 49.11	\$ 59.72
13	Quality Assurance Analyst - Intermediate	\$ 26.72	\$ 26.72
14	Quality Assurance Analyst - Associate	\$ 21.09	\$ 21.09
15	Client/Server Network Architect	\$ 49.48	\$ 49.48
16	Software Architect	\$ 43.74	\$ 45.77
17	Systems Engineer - Senior	\$ 98.92	\$ 117.08
18	Systems Engineer - Intermediate	\$ 68.63	\$ 81.25
19	Systems Engineer - Associate	\$ 52.47	\$ 61.34
20	Managed Systems Engineer - Senior	\$ 30.35	\$ 30.35
21	Managed Systems Engineer - Intermediate	\$ 25.31	\$ 25.31
22	Managed Systems Engineer - Associate	\$ 21.09	\$ 21.09
23	Applications Systems Analyst - Senior	\$ 70.80	\$ 83.40
24	Applications Systems Analyst - Intermediate	\$ 54.28	\$ 64.06
25	Applications Systems Analyst - Associate	\$ 22.26	\$ 22.26
26	Software Engineer - Senior	\$ 78.69	\$ 92.67
27	Software Engineer - Intermediate	\$ 60.31	\$ 71.15
28	Software Engineer - Associate	\$ 22.26	\$ 22.26
29	Applications Programmer - Senior	\$ 65.15	\$ 76.88
30	Applications Programmer - Intermediate	\$ 54.28	\$ 64.06
31	Applications Programmer - Associate	\$ 22.26	\$ 22.26
32	IT Certified Professional - Senior	\$ 36.47	\$ 36.47
33	IT Certified Professional - Intermediate	\$ 30.35	\$ 30.35
34	IT Certified Professional - Associate	\$ 25.31	\$ 25.31
35	Seat Management Administrator	\$ 21.09	\$ 21.09
36	Configuration Management (CM) Specialist - Senior	\$ 55.08	\$ 64.87
37	Configuration Management (CM) Specialist - Intermediate	\$ 42.21	\$ 49.82
38	Configuration Management (CM) Specialist - Associate	\$ 22.26	\$ 22.26
39	Computer Operator - Senior	\$ 31.98	\$ 37.73
40	Computer Operator - Intermediate	\$ 29.10	\$ 34.36
41	Computer Operator - Associate	\$ 16.00	\$ 16.00
42	Information Assurance Engineer - Senior	\$ 103.90	\$ 122.39
43	Information Assurance Engineer - Intermediate	\$ 79.62	\$ 93.97
44	Information Assurance Engineer - Associate	\$ 26.72	\$ 26.72
45	Information Systems Auditor - Senior	\$ 36.49	\$ 43.23
46	Information Systems Auditor - Intermediate	\$ 25.31	\$ 25.31
47	Information Systems Auditor - Associate	\$ 21.09	\$ 21.09
48	Data Security Analyst - Senior	\$ 30.35	\$ 30.35
49	Data Security Analyst - Intermediate	\$ 25.31	\$ 25.31
50	Data Security Analyst - Associate	\$ 21.09	\$ 21.09
51	Disaster Recovery/COOP/Contingency Administrator	\$ 35.21	\$ 41.54
52	Information Security Specialist - Senior	\$ 72.39	\$ 85.40
53	Information Security Specialist - Intermediate	\$ 60.31	\$ 71.15
54	Information Security Specialist - Associate	\$ 24.81	\$ 24.81
55	Systems Administrator - Senior	\$ 65.15	\$ 76.88
56	Systems Administrator - Intermediate	\$ 54.28	\$ 64.06
57	Systems Administrator - Associate	\$ 22.26	\$ 22.26
58	Database Administrator	\$ 60.31	\$ 71.15
59	Database Analyst/Programmer - Senior	\$ 70.80	\$ 83.40
60	Database Analyst/Programmer - Intermediate	\$ 54.28	\$ 64.06
61	Database Analyst/Programmer - Associate	\$ 22.26	\$ 27.89
62	Database Librarian	\$ 18.07	\$ 19.63
63	Data Warehousing Project Manager	\$ 41.80	\$ 52.10

64	Data Architect	\$	79.57	\$	94.03
65	Data Warehouse Analyst	\$	30.35	\$	30.35
66	Data Warehousing Programmer	\$	21.09	\$	34.71
67	Data Warehousing Administrator	\$	25.31	\$	25.31
68	Help Desk Coordinator	\$	25.31	\$	25.31
69	Help Desk Support Service Specialist - Senior	\$	54.28	\$	64.06
70	Help Desk Support Service Specialist - Intermediate	\$	45.27	\$	53.42
71	Help Desk Support Service Specialist - Associate	\$	18.41	\$	18.41
72	PC Support Manager	\$	30.61	\$	37.22
73	PC Systems Specialist	\$	20.23	\$	20.23
74	PC Maintenance Technician	\$	16.00	\$	16.00
75	Web Project Manager	\$	77.91	\$	91.95
76	Web Designer - Senior	\$	75.54	\$	88.64
77	Web Designer - Intermediate	\$	60.31	\$	71.15
78	Web Designer - Associate	\$	50.30	\$	59.35
79	Web Software Developer - Senior	\$	72.39	\$	85.40
80	Web Software Developer - Intermediate	\$	60.31	\$	71.15
81	Web Software Developer - Associate	\$	32.43	\$	39.19
82	Web Technical Administrator	\$	40.90	\$	49.73
83	Web Content Administrator	\$	32.53	\$	39.57
84	Network Administrator - Senior	\$	56.65	\$	68.90
85	Network Administrator - Intermediate	\$	34.35	\$	34.35
86	Network Administrator - Associate	\$	21.09	\$	21.09
87	Network Support Technician - Senior	\$	31.81	\$	38.49
88	Network Support Technician - Intermediate	\$	23.67	\$	23.67
89	Network Support Technician - Associate	\$	15.17	\$	15.17
90	Documentation Specialist - Senior	\$	31.32	\$	34.78
91	Documentation Specialist - Intermediate	\$	18.62	\$	23.85
92	Documentation Specialist - Associate	\$	15.35	\$	19.63
93	Technical Editor	\$	40.44	\$	49.19
94	Graphics Specialist	\$	18.15	\$	18.15
95	ERP Business Analyst - Senior	\$	143.80	\$	167.17
96	ERP Business Analyst - Intermediate	\$	40.63	\$	40.63
97	ERP Business Analyst - Associate	\$	21.09	\$	21.09
98	Business Systems Analyst - Senior	\$	35.72	\$	35.72
99	Business Systems Analyst - Intermediate	\$	29.76	\$	29.76
100	Business Systems Analyst - Associate	\$	21.09	\$	21.09
101	Information Systems Training Manager	\$	77.91	\$	91.95
102	Information Systems Training Specialist - Senior	\$	65.15	\$	76.88
103	Information Systems Training Specialist - Intermediate	\$	54.28	\$	64.06
104	Information Systems Training Specialist - Associate	\$	24.41	\$	24.41
105	Chief Enterprise Architect	\$	209.57	\$	303.70
106	Lead Enterprise Architect	\$	158.53	\$	229.75
107	Senior IT Systems Solution Architect	\$	182.29	\$	264.16
108	Audio Visual Engineer Fabrication Engineer Senior	\$	102.66	\$	128.91
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	85.55	\$	107.41
110	Audio Visual Engineer Fabrication Engineer Associate	\$	71.30	\$	89.53
111	Audio Visual Programmer Senior	\$	85.55	\$	107.41
112	Audio Visual Programmer Intermediate	\$	71.30	\$	89.53
113	Audio Visual Programmer Associate	\$	43.85	\$	55.07
114	Draftsman Senior	\$	62.20	\$	78.11
115	Draftsman Intermediate	\$	49.21	\$	61.80
116	Draftsman Associate	\$	33.11	\$	41.57
117	Administrator Senior	\$	81.60	\$	102.48
118	Administrator Intermediate	\$	68.10	\$	85.53
119	Administrator Associate	\$	56.75	\$	71.26
120	Instructor Technical Training Senior	\$	102.66	\$	128.91
121	Instructor Technical Training Intermediate	\$	85.55	\$	107.41
122	Instructor Technical Training Associate	\$	60.60	\$	76.10
123	Facility Staff Support Senior	\$	81.60	\$	102.48
124	Facility Staff Support Intermediate	\$	68.10	\$	85.53
125	Facility Staff Support Associate	\$	56.75	\$	71.26
126	Distribution Operations Specialist Senior	\$	94.08	\$	118.15
127	Distribution Operations Specialist Intermediate	\$	71.30	\$	89.53
128	Distribution Operations Specialist Associate	\$	59.43	\$	74.63
129	Quality Professional Staff Senior	\$	94.08	\$	118.15
130	Quality Professional Staff Intermediate	\$	71.30	\$	89.53

131	Quality Professional Staff Associate	\$	59.43	\$	74.63
132	Advanced Database Analyst/Programmer - Senior	\$	125.50	\$	158.88
133	Advanced Database Analyst/Programmer - Intermediate	\$	106.11	\$	134.33
134	Advanced Database Analyst/Programmer - Associate	\$	87.73	\$	111.06
135	IA Policy and Compliance Certified Professional - Senior	\$	139.15	\$	176.17
136	IA Policy and Compliance Certified Professional - Intermediate	\$	111.79	\$	141.54
137	IA Policy and Compliance Certified Professional - Associate	\$	89.80	\$	113.70
138	Cyber Operations Research Analyst - Senior	\$	106.52	\$	134.86
139	Cyber Operations Research Analyst - Intermediate	\$	96.87	\$	122.63
140	Cyber Operations Research Analyst - Associate	\$	74.94	\$	94.89
141	Cyber Operations Malware Analyst - Senior	\$	126.98	\$	160.77
142	Cyber Operations Malware Analyst - Intermediate	\$	104.98	\$	132.91
143	Cyber Operations Malware Analyst - Associate	\$	81.28	\$	102.91
144	Cyber Watch Operations Certified Analyst - Senior	\$	132.53	\$	167.78
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	107.40	\$	135.98
146	Cyber Watch Operations Certified Analyst - Associate	\$	84.39	\$	106.85

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 8 (14 April 2013 - 13 April 2014)

Category Number	Labor Categories	Government Site		Contractor Site	
		Hourly Rate		Hourly Rate	
1	Program Manager - Senior	\$	152.42	\$	179.53
2	Program Manager - Intermediate	\$	79.86	\$	97.15
3	Program Manager - Associate	\$	39.43	\$	39.43
4	Project Manager - Senior	\$	122.47	\$	144.25
5	Project Manager - Intermediate	\$	39.43	\$	39.43
6	Project Manager - Associate	\$	26.25	\$	35.82
7	Project Planning Manager	\$	27.39	\$	27.39
8	Project Administrator	\$	22.82	\$	22.82
9	Project Engineer - Senior	\$	46.93	\$	46.93
10	Project Engineer - Intermediate	\$	30.50	\$	30.50
11	Project Engineer - Associate	\$	22.82	\$	22.82
12	Quality Assurance Analyst - Senior	\$	50.34	\$	61.21
13	Quality Assurance Analyst - Intermediate	\$	27.39	\$	27.39
14	Quality Assurance Analyst - Associate	\$	21.62	\$	21.62
15	Client/Server Network Architect	\$	50.72	\$	50.72
16	Software Architect	\$	44.83	\$	46.91
17	Systems Engineer - Senior	\$	101.39	\$	120.01
18	Systems Engineer - Intermediate	\$	70.35	\$	83.28
19	Systems Engineer - Associate	\$	53.78	\$	62.87
20	Managed Systems Engineer - Senior	\$	31.11	\$	31.11
21	Managed Systems Engineer - Intermediate	\$	25.94	\$	25.94
22	Managed Systems Engineer - Associate	\$	21.62	\$	21.62
23	Applications Systems Analyst - Senior	\$	72.57	\$	85.49
24	Applications Systems Analyst - Intermediate	\$	55.64	\$	65.66
25	Applications Systems Analyst - Associate	\$	22.82	\$	22.82
26	Software Engineer - Senior	\$	80.66	\$	94.99
27	Software Engineer - Intermediate	\$	61.82	\$	72.93
28	Software Engineer - Associate	\$	22.82	\$	22.82
29	Applications Programmer - Senior	\$	66.78	\$	78.80

30	Applications Programmer - Intermediate	\$	55.64	\$	65.66
31	Applications Programmer - Associate	\$	22.82	\$	22.82
32	IT Certified Professional - Senior	\$	37.38	\$	37.38
33	IT Certified Professional - Intermediate	\$	31.11	\$	31.11
34	IT Certified Professional - Associate	\$	25.94	\$	25.94
35	Seat Management Administrator	\$	21.62	\$	21.62
36	Configuration Management (CM) Specialist - Senior	\$	56.46	\$	66.49
37	Configuration Management (CM) Specialist - Intermediate	\$	43.27	\$	51.07
38	Configuration Management (CM) Specialist - Associate	\$	22.82	\$	22.82
39	Computer Operator - Senior	\$	32.78	\$	38.67
40	Computer Operator - Intermediate	\$	29.83	\$	35.22
41	Computer Operator - Associate	\$	16.40	\$	16.40
42	Information Assurance Engineer - Senior	\$	106.50	\$	125.45
43	Information Assurance Engineer - Intermediate	\$	81.61	\$	96.32
44	Information Assurance Engineer - Associate	\$	27.39	\$	27.39
45	Information Systems Auditor - Senior	\$	37.40	\$	44.31
46	Information Systems Auditor - Intermediate	\$	25.94	\$	25.94
47	Information Systems Auditor - Associate	\$	21.62	\$	21.62
48	Data Security Analyst - Senior	\$	31.11	\$	31.11
49	Data Security Analyst - Intermediate	\$	25.94	\$	25.94
50	Data Security Analyst - Associate	\$	21.62	\$	21.62
51	Disaster Recovery/COOP/Contingency Administrator	\$	36.09	\$	42.58
52	Information Security Specialist - Senior	\$	74.20	\$	87.54
53	Information Security Specialist - Intermediate	\$	61.82	\$	72.93
54	Information Security Specialist - Associate	\$	25.43	\$	25.43
55	Systems Administrator - Senior	\$	66.78	\$	78.80
56	Systems Administrator - Intermediate	\$	55.64	\$	65.66
57	Systems Administrator -Associate	\$	22.82	\$	22.82
58	Database Administrator	\$	61.82	\$	72.93
59	Database Analyst/Programmer - Senior	\$	72.57	\$	85.49
60	Database Analyst/Programmer - Intermediate	\$	55.64	\$	65.66
61	Database Analyst/Programmer - Associate	\$	22.82	\$	28.59
62	Database Librarian	\$	18.52	\$	20.12
63	Data Warehousing Project Manager	\$	42.85	\$	53.40
64	Data Architect	\$	81.56	\$	96.38
65	Data Warehouse Analyst	\$	31.11	\$	31.11
66	Data Warehousing Programmer	\$	21.62	\$	35.58
67	Data Warehousing Administrator	\$	25.94	\$	25.94
68	Help Desk Coordinator	\$	25.94	\$	25.94
69	Help Desk Support Service Specialist - Senior	\$	55.64	\$	65.66
70	Help Desk Support Service Specialist - Intermediate	\$	46.40	\$	54.76
71	Help Desk Support Service Specialist - Associate	\$	18.87	\$	18.87
72	PC Support Manager	\$	31.38	\$	38.15
73	PC Systems Specialist	\$	20.74	\$	20.74
74	PC Maintenance Technician	\$	16.40	\$	16.40
75	Web Project Manager	\$	79.86	\$	94.25
76	Web Designer - Senior	\$	77.43	\$	90.86
77	Web Designer - Intermediate	\$	61.82	\$	72.93
78	Web Designer - Associate	\$	51.56	\$	60.83
79	Web Software Developer - Senior	\$	74.20	\$	87.54
80	Web Software Developer - Intermediate	\$	61.82	\$	72.93
81	Web Software Developer - Associate	\$	33.24	\$	40.17
82	Web Technical Administrator	\$	41.92	\$	50.97
83	Web Content Administrator	\$	33.34	\$	40.56
84	Network Administrator - Senior	\$	58.07	\$	70.62
85	Network Administrator - Intermediate	\$	35.21	\$	35.21
86	Network Administrator - Associate	\$	21.62	\$	21.62
87	Network Support Technician - Senior	\$	32.61	\$	39.45
88	Network Support Technician - Intermediate	\$	24.26	\$	24.26
89	Network Support Technician - Associate	\$	15.55	\$	15.55
90	Documentation Specialist - Senior	\$	32.10	\$	35.65
91	Documentation Specialist - Intermediate	\$	19.09	\$	24.45
92	Documentation Specialist - Associate	\$	15.73	\$	20.12
93	Technical Editor	\$	41.45	\$	50.42
94	Graphics Specialist	\$	18.60	\$	18.60
95	ERP Business Analyst - Senior	\$	147.40	\$	171.35
96	ERP Business Analyst - Intermediate	\$	41.65	\$	41.65

97	ERP Business Analyst - Associate	\$	21.62	\$	21.62
98	Business Systems Analyst - Senior	\$	36.61	\$	36.61
99	Business Systems Analyst - Intermediate	\$	30.50	\$	30.50
100	Business Systems Analyst - Associate	\$	21.62	\$	21.62
101	Information Systems Training Manager	\$	79.86	\$	94.25
102	Information Systems Training Specialist - Senior	\$	66.78	\$	78.80
103	Information Systems Training Specialist - Intermediate	\$	55.64	\$	65.66
104	Information Systems Training Specialist - Associate	\$	25.02	\$	25.02
105	Chief Enterprise Architect	\$	214.81	\$	311.29
106	Lead Enterprise Architect	\$	162.49	\$	235.49
107	Senior IT Systems Solution Architect	\$	186.85	\$	270.76
108	Audio Visual Engineer Fabrication Engineer Senior	\$	105.23	\$	132.13
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	87.69	\$	110.10
110	Audio Visual Engineer Fabrication Engineer Associate	\$	73.08	\$	91.77
111	Audio Visual Programmer Senior	\$	87.69	\$	110.10
112	Audio Visual Programmer Intermediate	\$	73.08	\$	91.77
113	Audio Visual Programmer Associate	\$	44.95	\$	56.45
114	Draftsman Senior	\$	63.76	\$	80.06
115	Draftsman Intermediate	\$	50.44	\$	63.35
116	Draftsman Associate	\$	33.94	\$	42.61
117	Administrator Senior	\$	83.64	\$	105.04
118	Administrator Intermediate	\$	69.80	\$	87.67
119	Administrator Associate	\$	58.17	\$	73.04
120	Instructor Technical Training Senior	\$	105.23	\$	132.13
121	Instructor Technical Training Intermediate	\$	87.69	\$	110.10
122	Instructor Technical Training Associate	\$	62.12	\$	78.00
123	Facility Staff Support Senior	\$	83.64	\$	105.04
124	Facility Staff Support Intermediate	\$	69.80	\$	87.67
125	Facility Staff Support Associate	\$	58.17	\$	73.04
126	Distribution Operations Specialist Senior	\$	96.43	\$	121.10
127	Distribution Operations Specialist Intermediate	\$	73.08	\$	91.77
128	Distribution Operations Specialist Associate	\$	60.92	\$	76.50
129	Quality Professional Staff Senior	\$	96.43	\$	121.10
130	Quality Professional Staff Intermediate	\$	73.08	\$	91.77
131	Quality Professional Staff Associate	\$	60.92	\$	76.50
132	Advanced Database Analyst/Programmer - Senior	\$	126.46	\$	157.54
133	Advanced Database Analyst/Programmer - Intermediate	\$	106.92	\$	133.20
134	Advanced Database Analyst/Programmer - Associate	\$	88.40	\$	110.13
135	IA Policy and Compliance Certified Professional - Senior	\$	140.20	\$	174.66
136	IA Policy and Compliance Certified Professional - Intermediate	\$	112.63	\$	140.33
137	IA Policy and Compliance Certified Professional - Associate	\$	90.50	\$	112.74
138	Cyber Operations Research Analyst - Senior	\$	107.33	\$	133.73
139	Cyber Operations Research Analyst - Intermediate	\$	97.60	\$	121.58
140	Cyber Operations Research Analyst - Associate	\$	75.53	\$	94.09
141	Cyber Operations Malware Analyst - Senior	\$	127.94	\$	159.39
142	Cyber Operations Malware Analyst - Intermediate	\$	105.79	\$	131.79
143	Cyber Operations Malware Analyst - Associate	\$	81.90	\$	102.04
144	Cyber Watch Operations Certified Analyst - Senior	\$	133.53	\$	166.36
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	108.22	\$	134.83
146	Cyber Watch Operations Certified Analyst - Associate	\$	85.05	\$	105.96

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%

Contract Year 9 14 April 2014 - 13 April 2015)

Category Number	Labor Categories	Government Site	Contractor Site
		Hourly Rate	Hourly Rate
1	Program Manager - Senior	\$ 156.23	\$ 184.02
2	Program Manager - Intermediate	\$ 81.86	\$ 99.58
3	Program Manager - Associate	\$ 40.42	\$ 40.42
4	Project Manager - Senior	\$ 125.53	\$ 147.86
5	Project Manager - Intermediate	\$ 40.42	\$ 40.42
6	Project Manager - Associate	\$ 26.91	\$ 36.72
7	Project Planning Manager	\$ 28.07	\$ 28.07
8	Project Administrator	\$ 23.39	\$ 23.39
9	Project Engineer - Senior	\$ 48.10	\$ 48.10
10	Project Engineer - Intermediate	\$ 31.26	\$ 31.26
11	Project Engineer - Associate	\$ 23.39	\$ 23.39
12	Quality Assurance Analyst - Senior	\$ 51.60	\$ 62.74
13	Quality Assurance Analyst - Intermediate	\$ 28.07	\$ 28.07
14	Quality Assurance Analyst - Associate	\$ 22.16	\$ 22.16
15	Client/Server Network Architect	\$ 51.99	\$ 51.99
16	Software Architect	\$ 45.95	\$ 48.08
17	Systems Engineer - Senior	\$ 103.92	\$ 123.01
18	Systems Engineer - Intermediate	\$ 72.11	\$ 85.36
19	Systems Engineer - Associate	\$ 55.12	\$ 64.44
20	Managed Systems Engineer - Senior	\$ 31.89	\$ 31.89
21	Managed Systems Engineer - Intermediate	\$ 26.59	\$ 26.59
22	Managed Systems Engineer - Associate	\$ 22.16	\$ 22.16
23	Applications Systems Analyst - Senior	\$ 74.38	\$ 87.63
24	Applications Systems Analyst - Intermediate	\$ 57.03	\$ 67.30
25	Applications Systems Analyst - Associate	\$ 23.39	\$ 23.39
26	Software Engineer - Senior	\$ 82.68	\$ 97.36
27	Software Engineer - Intermediate	\$ 63.37	\$ 74.75
28	Software Engineer - Associate	\$ 23.39	\$ 23.39
29	Applications Programmer - Senior	\$ 68.45	\$ 80.77
30	Applications Programmer - Intermediate	\$ 57.03	\$ 67.30
31	Applications Programmer - Associate	\$ 23.39	\$ 23.39
32	IT Certified Professional - Senior	\$ 38.31	\$ 38.31
33	IT Certified Professional - Intermediate	\$ 31.89	\$ 31.89
34	IT Certified Professional - Associate	\$ 26.59	\$ 26.59
35	Seat Management Administrator	\$ 22.16	\$ 22.16
36	Configuration Management (CM) Specialist - Senior	\$ 57.87	\$ 68.15
37	Configuration Management (CM) Specialist - Intermediate	\$ 44.35	\$ 52.35
38	Configuration Management (CM) Specialist - Associate	\$ 23.39	\$ 23.39
39	Computer Operator - Senior	\$ 33.60	\$ 39.64
40	Computer Operator - Intermediate	\$ 30.58	\$ 36.10
41	Computer Operator - Associate	\$ 16.81	\$ 16.81
42	Information Assurance Engineer - Senior	\$ 109.16	\$ 128.59
43	Information Assurance Engineer - Intermediate	\$ 83.65	\$ 98.73
44	Information Assurance Engineer - Associate	\$ 28.07	\$ 28.07
45	Information Systems Auditor - Senior	\$ 38.34	\$ 45.42
46	Information Systems Auditor - Intermediate	\$ 26.59	\$ 26.59
47	Information Systems Auditor - Associate	\$ 22.16	\$ 22.16
48	Data Security Analyst - Senior	\$ 31.89	\$ 31.89
49	Data Security Analyst - Intermediate	\$ 26.59	\$ 26.59
50	Data Security Analyst - Associate	\$ 22.16	\$ 22.16
51	Disaster Recovery/COOP/Contingency Administrator	\$ 36.99	\$ 43.64
52	Information Security Specialist - Senior	\$ 76.06	\$ 89.73
53	Information Security Specialist - Intermediate	\$ 63.37	\$ 74.75
54	Information Security Specialist - Associate	\$ 26.07	\$ 26.07
55	Systems Administrator - Senior	\$ 68.45	\$ 80.77
56	Systems Administrator - Intermediate	\$ 57.03	\$ 67.30
57	Systems Administrator -Associate	\$ 23.39	\$ 23.39
58	Database Administrator	\$ 63.37	\$ 74.75
59	Database Analyst/Programmer - Senior	\$ 74.38	\$ 87.63
60	Database Analyst/Programmer - Intermediate	\$ 57.03	\$ 67.30
61	Database Analyst/Programmer - Associate	\$ 23.39	\$ 29.30
62	Database Librarian	\$ 18.98	\$ 20.62

63	Data Warehousing Project Manager	\$	43.92	\$	54.74
64	Data Architect	\$	83.60	\$	98.79
65	Data Warehouse Analyst	\$	31.89	\$	31.89
66	Data Warehousing Programmer	\$	22.16	\$	36.47
67	Data Warehousing Administrator	\$	26.59	\$	26.59
68	Help Desk Coordinator	\$	26.59	\$	26.59
69	Help Desk Support Service Specialist - Senior	\$	57.03	\$	67.30
70	Help Desk Support Service Specialist - Intermediate	\$	47.56	\$	56.13
71	Help Desk Support Service Specialist - Associate	\$	19.34	\$	19.34
72	PC Support Manager	\$	32.16	\$	39.10
73	PC Systems Specialist	\$	21.26	\$	21.26
74	PC Maintenance Technician	\$	16.81	\$	16.81
75	Web Project Manager	\$	81.86	\$	96.61
76	Web Designer - Senior	\$	79.37	\$	93.13
77	Web Designer - Intermediate	\$	63.37	\$	74.75
78	Web Designer - Associate	\$	52.85	\$	62.35
79	Web Software Developer - Senior	\$	76.06	\$	89.73
80	Web Software Developer - Intermediate	\$	63.37	\$	74.75
81	Web Software Developer - Associate	\$	34.07	\$	41.17
82	Web Technical Administrator	\$	42.97	\$	52.24
83	Web Content Administrator	\$	34.17	\$	41.57
84	Network Administrator - Senior	\$	59.52	\$	72.39
85	Network Administrator - Intermediate	\$	36.09	\$	36.09
86	Network Administrator - Associate	\$	22.16	\$	22.16
87	Network Support Technician - Senior	\$	33.43	\$	40.44
88	Network Support Technician - Intermediate	\$	24.87	\$	24.87
89	Network Support Technician - Associate	\$	15.94	\$	15.94
90	Documentation Specialist - Senior	\$	32.90	\$	36.54
91	Documentation Specialist - Intermediate	\$	19.57	\$	25.06
92	Documentation Specialist - Associate	\$	16.12	\$	20.62
93	Technical Editor	\$	42.49	\$	51.68
94	Graphics Specialist	\$	19.07	\$	19.07
95	ERP Business Analyst - Senior	\$	151.09	\$	175.63
96	ERP Business Analyst - Intermediate	\$	42.69	\$	42.69
97	ERP Business Analyst - Associate	\$	22.16	\$	22.16
98	Business Systems Analyst - Senior	\$	37.53	\$	37.53
99	Business Systems Analyst - Intermediate	\$	31.26	\$	31.26
100	Business Systems Analyst - Associate	\$	22.16	\$	22.16
101	Information Systems Training Manager	\$	81.86	\$	96.61
102	Information Systems Training Specialist - Senior	\$	68.45	\$	80.77
103	Information Systems Training Specialist - Intermediate	\$	57.03	\$	67.30
104	Information Systems Training Specialist - Associate	\$	25.65	\$	25.65
105	Chief Enterprise Architect	\$	220.18	\$	319.07
106	Lead Enterprise Architect	\$	166.55	\$	241.38
107	Senior IT Systems Solution Architect	\$	191.52	\$	277.53
108	Audio Visual Engineer Fabrication Engineer Senior	\$	107.86	\$	135.43
109	Audio Visual Engineer Fabrication Engineer Intermediate	\$	89.88	\$	112.85
110	Audio Visual Engineer Fabrication Engineer Associate	\$	74.91	\$	94.06
111	Audio Visual Programmer Senior	\$	89.88	\$	112.85
112	Audio Visual Programmer Intermediate	\$	74.91	\$	94.06
113	Audio Visual Programmer Associate	\$	46.07	\$	57.86
114	Draftsman Senior	\$	65.35	\$	82.06
115	Draftsman Intermediate	\$	51.70	\$	64.93
116	Draftsman Associate	\$	34.79	\$	43.68
117	Administrator Senior	\$	85.73	\$	107.67
118	Administrator Intermediate	\$	71.55	\$	89.86
119	Administrator Associate	\$	59.62	\$	74.87
120	Instructor Technical Training Senior	\$	107.86	\$	135.43
121	Instructor Technical Training Intermediate	\$	89.88	\$	112.85
122	Instructor Technical Training Associate	\$	63.67	\$	79.95
123	Facility Staff Support Senior	\$	85.73	\$	107.67
124	Facility Staff Support Intermediate	\$	71.55	\$	89.86
125	Facility Staff Support Associate	\$	59.62	\$	74.87
126	Distribution Operations Specialist Senior	\$	98.84	\$	124.13
127	Distribution Operations Specialist Intermediate	\$	74.91	\$	94.06
128	Distribution Operations Specialist Associate	\$	62.44	\$	78.41
129	Quality Professional Staff Senior	\$	98.84	\$	124.13

130	Quality Professional Staff Intermediate	\$	74.91	\$	94.06
131	Quality Professional Staff Associate	\$	62.44	\$	78.41
132	Advanced Database Analyst/Programmer - Senior	\$	128.62	\$	158.43
133	Advanced Database Analyst/Programmer - Intermediate	\$	108.77	\$	133.97
134	Advanced Database Analyst/Programmer - Associate	\$	89.93	\$	110.76
135	IA Policy and Compliance Certified Professional - Senior	\$	142.63	\$	175.68
136	IA Policy and Compliance Certified Professional - Intermediate	\$	114.60	\$	141.15
137	IA Policy and Compliance Certified Professional - Associate	\$	92.05	\$	113.38
138	Cyber Operations Research Analyst - Senior	\$	109.21	\$	134.51
139	Cyber Operations Research Analyst - Intermediate	\$	99.31	\$	122.32
140	Cyber Operations Research Analyst - Associate	\$	76.82	\$	94.62
141	Cyber Operations Malware Analyst - Senior	\$	130.17	\$	160.34
142	Cyber Operations Malware Analyst - Intermediate	\$	107.61	\$	132.55
143	Cyber Operations Malware Analyst - Associate	\$	83.33	\$	102.64
144	Cyber Watch Operations Certified Analyst - Senior	\$	135.85	\$	167.33
145	Cyber Watch Operations Certified Analyst - Intermediate	\$	110.09	\$	135.60
146	Cyber Watch Operations Certified Analyst - Associate	\$	86.52	\$	106.57

Other Direct Costs

	<u>Rate</u>
ODC-Fixed Price (Estimated)	16.60%
ODC-Time and Material (Estimated)	10.00%
ASCP Contract Source Equipment (Estimated)	4.00%
Travel and Per Diem (Estimated)	10.00%
ESI Source Software (Estimated)	0.00%
Other	
Functional Area Experts (Estimated)	0.00%
Subject Matter Experts (Estimated)	0.00%
Incidental Construction (Estimated)	0.00%